
State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Filing at a Glance

Company:	Shelter Mutual Insurance Company
Product Name:	PPA
State:	Arkansas
TOI:	19.0 Personal Auto
Sub-TOI:	19.0000 Personal Auto Combinations
Filing Type:	Rate/Rule
Date Submitted:	10/18/2012
SERFF Tr Num:	SHEL-128731471
SERFF Status:	Closed-Filed
State Tr Num:	
State Status:	
Co Tr Num:	03M00212
Effective Date	02/05/2013
Requested (New):	
Effective Date	02/05/2013
Requested (Renewal):	
Author(s):	Brian Marcks, Sue Burlingame
Reviewer(s):	Alexa Grissom (primary)
Disposition Date:	11/26/2012
Disposition Status:	Filed
Effective Date (New):	02/05/2013
Effective Date (Renewal):	02/05/2013

State Filing Description:

State: Arkansas
TOI/Sub-TOI: 19.0 Personal Auto/19.0000 Personal Auto Combinations
Product Name: PPA
Project Name/Number: Rooney/
Filing Company: Shelter Mutual Insurance Company

General Information

Project Name: Rooney
Project Number:
Reference Organization:
Reference Title:
Filing Status Changed: 11/26/2012
State Status Changed:
Created By: Brian Marcks
Corresponding Filing Tracking Number:
Status of Filing in Domicile:
Domicile Status Comments:
Reference Number:
Advisory Org. Circular:
Deemer Date:
Submitted By: Brian Marcks

Filing Description:

This filing consists of revised base rates for Liability, Medical Payments, Collision and Comprehensive coverages. Uninsured Motorists Property Damage rates have been revised. Tier factors have been revised. New higher limits for Combined Single Limit Liability, Uninsured Motorists and Underinsured Motorists coverages have been added. Model Year factors have been added. A new Pay-in-Full Discount has been added. Reimbursement for Emergency Road Services coverage has been added to Motorcycle. Coverage Adjustment factors have replaced rate class factors in the premium determination for motor homes. New deductible limits have been added for House Trailers. The Liability rate for Utility/Camping Trailers is now a flat dollar amount for all territories. Comprehensive cost symbol factors have been revised for Utility/Camping Trailers. The Premium Determination charts for all vehicle types show all steps rounded to the nearest penny. The base rates for Buses have been revised. Editorial changes have also been made.

The overall effect of this filing is expected to be a revenue decrease of 3.0% or (\$3,621,677).

Company and Contact

Filing Contact Information

Brian Marcks, Coordinator of Insurance
Department Affairs
1817 West Broadway
Columbia, MO 65218
BCMarcks@shelterinsurance.com
573-214-4165 [Phone]
573-446-7317 [FAX]

Filing Company Information

Shelter Mutual Insurance
Company
1817 West Broadway
Columbia, MO 65218
(573) 445-8441 ext. [Phone]
CoCode: 23388
Group Code:
Group Name:
FEIN Number: 43-0613000
State of Domicile: Missouri
Company Type:
State ID Number:

Filing Fees

Fee Required? Yes
Fee Amount: \$100.00
Retaliatory? No
Fee Explanation: \$100 per rate filing.
Per Company: No

SERFF Tracking #: SHEL-128731471

State Tracking #:

Company Tracking #: 03M00212

State: Arkansas

Filing Company: Shelter Mutual Insurance Company

TOI/Sub-TOI: 19.0 Personal Auto/19.0000 Personal Auto Combinations

Product Name: PPA

Project Name/Number: Rooney/

Company	Amount	Date Processed	Transaction #
Shelter Mutual Insurance Company	\$100.00	10/18/2012	64026032

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Alexa Grissom	11/26/2012	11/26/2012

Objection Letters and Response Letters

Objection Letters

Status	Created By	Created On	Date Submitted
Pending Industry Response	Alexa Grissom	11/06/2012	11/06/2012
Pending Industry Response	Alexa Grissom	10/25/2012	10/25/2012

Response Letters

Responded By	Created On	Date Submitted
Brian Marcks	11/07/2012	11/07/2012
Brian Marcks	10/29/2012	10/29/2012

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Disposition

Disposition Date: 11/26/2012
Effective Date (New): 02/05/2013
Effective Date (Renewal): 02/05/2013
Status: Filed

Comment:

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
Shelter Mutual Insurance Company	-4.400%	-3.000%	\$-3,636,362	200,806	\$122,227,832	19.600%	-81.400%

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	A-1 Private Passenger Auto Abstract	Filed	Yes
Supporting Document (revised)	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document (revised)	NAIC loss cost data entry document	Filed	Yes
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Supporting Document	NAIC Loss Cost Filing Document for OTHER than Workers' Comp	Filed	Yes
Supporting Document (revised)	Explanatory Memorandum and Supporting Documents	Filed	Yes
Supporting Document	Explanatory Memorandum and Supporting Documents	Filed	Yes
Supporting Document	Histograms	Filed	Yes
Supporting Document	Rate Indications	Filed	Yes
Rate	General Rule Pages	Filed	Yes
Rate	Rate Pages	Filed	Yes

SERFF Tracking #:	SHEL-128731471	State Tracking #:		Company Tracking #:	03M00212
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State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Schedule	Schedule Item	Schedule Item Status	Public Access
Rate	Rate Page	Filed	Yes
Rate	Revised Rate Page	Filed	Yes

State: Arkansas **Filing Company:** Shelter Mutual Insurance Company
TOI/Sub-TOI: 19.0 Personal Auto/19.0000 Personal Auto Combinations
Product Name: PPA
Project Name/Number: Rooney/

Objection Letter

Objection Letter Status	Pending Industry Response
Objection Letter Date	11/06/2012
Submitted Date	11/06/2012
Respond By Date	

Dear Brian Marcks,

Introduction:

This will acknowledge receipt of the captioned filing. The APCS contains extra worksheets; please amend and resubmit.

Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Effective for all filings made on or after June 1, 2011, Arkansas no longer allows the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

Alexa Grissom

State: Arkansas **Filing Company:** Shelter Mutual Insurance Company
TOI/Sub-TOI: 19.0 Personal Auto/19.0000 Personal Auto Combinations
Product Name: PPA
Project Name/Number: Rooney/

Objection Letter

Objection Letter Status	Pending Industry Response
Objection Letter Date	10/25/2012
Submitted Date	10/25/2012
Respond By Date	

Dear Brian Marcks,

Introduction:

This will acknowledge receipt of the captioned filing. Please cap individual increases at 20 percent and amend the Rf-1 accordingly.

In accordance with Regulation 23, Section 7.A., this filing may not be implemented until 20 days after the requested amendment(s) and/or information is received.

Conclusion:

NOTICE regarding, corrections to filings and scrivener's Errors:

Effective for all filings made on or after June 1, 2011, Arkansas no longer allows the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

Alexa Grissom

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	11/07/2012
Submitted Date	11/07/2012

Dear Alexa Grissom,

Introduction:

Reference is made to your note of yesterday.

Response 1

Comments:

We have eliminated the extra worksheet and have attached a revised version of Form APCS below.

Changed Items:

Supporting Document Schedule Item Changes	
Satisfied - Item:	APCS-Auto Premium Comparison Survey
Comments:	Please see attachment.
Attachment(s):	
PPA Survey FORM APCS2012.xls	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>APCS-Auto Premium Comparison Survey</i>
<i>Comments:</i>	<i>Please see attachments.</i>
<i>Attachment(s):</i>	
<i>Premium Comparison (APCS).pdf</i>	
<i>Premium Comparison (APCS).xls</i>	

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Thank you very much for your help!

Sincerely,

Brian Marcks

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Response Letter

Response Letter Status	Submitted to State
Response Letter Date	10/29/2012
Submitted Date	10/29/2012

Dear Alexa Grissom,

Introduction:

Reference is made to your note of last week.

Response 1

Comments:

A revision has been made to cap individual increases at 20%. The Liability coverage adjustment factor for Motor Homes was revised such that the largest increase to a policy with this filing will now be 19.6%. Attached is a revised RF-1, a revised Explanatory Memorandum, a revised Revenue Summation and a revised manual page R-16. The overall effect of this filing will now be a revenue decrease of 3.0% or (\$3,636,362).

Changed Items:

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Supporting Document Schedule Item Changes	
Satisfied - Item:	NAIC loss cost data entry document
Comments:	Please see attachment.
Attachment(s):	
ARRFARF1 Mut 02-2013 (Revised).pdf	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>NAIC loss cost data entry document</i>
<i>Comments:</i>	<i>Please see attachment.</i>
<i>Attachment(s):</i>	
<i>ARRFARF1 Mut 02-2013.pdf</i>	
Satisfied - Item:	Explanatory Memorandum and Supporting Documents
Comments:	Please see attachments.
Attachment(s):	
Explanatory Memorandum (Revised).pdf Exhibit A (Revised) - Revenue Chg.pdf Exhibits C thru G.pdf	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>Explanatory Memorandum and Supporting Documents</i>
<i>Comments:</i>	<i>Please see attachments.</i>
<i>Attachment(s):</i>	
<i>Explanatory Memorandum.pdf Exhibit A - Revenue Chg.pdf Exhibits C thru G.pdf</i>	

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Supporting Document Schedule Item Changes	
Satisfied - Item:	NAIC loss cost data entry document
Comments:	Please see attachment.
Attachment(s):	
ARRFARF1 Mut 02-2013 (Revised).pdf	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>NAIC loss cost data entry document</i>
<i>Comments:</i>	<i>Please see attachment.</i>
<i>Attachment(s):</i>	
<i>ARRFARF1 Mut 02-2013.pdf</i>	
Satisfied - Item:	Explanatory Memorandum and Supporting Documents
Comments:	Please see attachments.
Attachment(s):	
Explanatory Memorandum (Revised).pdf Exhibit A (Revised) - Revenue Chg.pdf Exhibits C thru G.pdf	
<i>Previous Version</i>	
<i>Satisfied - Item:</i>	<i>Explanatory Memorandum and Supporting Documents</i>
<i>Comments:</i>	<i>Please see attachments.</i>
<i>Attachment(s):</i>	
<i>Explanatory Memorandum.pdf Exhibit A - Revenue Chg.pdf Exhibits C thru G.pdf</i>	

No Form Schedule items changed.

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Rate/Rule Schedule Item Changes					
Item No.	Exhibit Name	Rule # or Page #	Rate Action	Previous State Filing #	Date Submitted
1	Revised Rate Page	R-16	Replacement		10/29/2012 By: Brian Marcks

Conclusion:

Please let me know if you have questions.

Sincerely,

Brian Marcks

State: Arkansas **Filing Company:** Shelter Mutual Insurance Company
TOI/Sub-TOI: 19.0 Personal Auto/19.0000 Personal Auto Combinations
Product Name: PPA
Project Name/Number: Rooney/

Post Submission Update Request Processed On 11/26/2012

Status: Allowed
Created By: Brian Marcks
Processed By: Alexa Grissom
Comments:

Company Rate Information:

Company Name:Shelter Mutual Insurance Company

Field Name	Requested Change	Prior Value
Written Premium Change for this Program	\$-3636362	\$-3621677
Maximum %Change (where required)	19.600%	22.700%

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Rate Information

Rate data applies to filing.

Filing Method:	Prior Approval
Rate Change Type:	Decrease
Overall Percentage of Last Rate Revision:	4.500%
Effective Date of Last Rate Revision:	01/26/2011
Filing Method of Last Filing:	Prior Approval

Company Rate Information

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
Shelter Mutual Insurance Company	-4.400%	-3.000%	\$-3,636,362	200,806	\$122,227,832	19.600%	-81.400%

SERFF Tracking #:

SHEL-128731471

State Tracking #:**Company Tracking #:**

03M00212

State:

Arkansas

Filing Company:

Shelter Mutual Insurance Company

TOI/Sub-TOI:

19.0 Personal Auto/19.0000 Personal Auto Combinations

Product Name:

PPA

Project Name/Number:

Rooney/

Rate/Rule Schedule

Item No.	Schedule Item Status	Exhibit Name	Rule # or Page #	Rate Action	Previous State Filing Number	Attachments
1	Filed 11/26/2012	General Rule Pages	GR-2 thru GR-4, GR-14 and GR-25 thru GR-28	Replacement		GR Pages.pdf
2	Filed 11/26/2012	Rate Pages	R-1 thru R-7, R-10 thru R-12 and R-15 thru R-20	Replacement		Rate Pages.pdf
3	Filed 11/26/2012	Rate Page	CISO-6	Replacement		CISO Page.pdf
4	Filed 11/26/2012	Revised Rate Page	R-16	Replacement		R-16 (Revised).pdf

1. DEFINITIONS AND INTERPRETATIONS (Cont.)

B. MOTORCYCLES AND SNOWMOBILES

Motorcycle

A factory built motor vehicle of the motorcycle, motorbike, moped or motor scooter type, and includes street bikes, scooters, all-terrain vehicles (ATV) and dirt bikes. The Motorcycle Coverage Endorsement (Restricted Coverage) is attached to all policies insuring motorcycles and amends coverage provided by the policy. Please consult the endorsement for specific coverage restrictions.

A minimum premium charge per policy will apply. Please refer to the Motorcycle Rate Page.

Snowmobile

A motor vehicle of the snowmobile type. Factory-built snowmobiles, which are owned by individuals and not rented or leased to others, may be insured using all-terrain vehicles (ATV) rates. The Recreational Vehicle Endorsement (Restricted Coverage) is attached to all policies insuring snowmobiles and amends coverage provided by the policy.

A minimum premium charge per policy will apply. Please refer to the Snowmobile Rate Page.

C. RESERVED FOR FUTURE USE

D. ANTIQUE AND CLASSIC AUTOMOBILES

Antique Automobile

A motor vehicle of either the private passenger or truck type that is over 25 years old, is maintained principally for use in exhibitions, club activities, parades or other functions of public interest, and is not used primarily for the transportation of passengers or property over any public street or highway.

Classic Automobile

A motor vehicle that is over 10 years old and which, because of limited production or exceptionally fine workmanship, is a rarity or of historic interest.

(1) **Limited Use Classic Automobile** – Maintained principally for use in exhibitions, club activities, parades or other functions of public interest, and is not used primarily for the transportation of passengers or property over any public street or highway.

(2) **Full Use Classic Automobile** – Used regularly for the transportation of passengers or property over public streets and highways.

Antique and classic vehicles may be insured for Physical Damage coverages on a maximum limit rating basis only. The amount of insurance for Physical Damage coverages may not be less than 80% of the value of the vehicle.

All rules in this manual applicable to private passenger automobiles, including the Good Driver Plan, Safe Driver Discount, Companion Policy Discount, Pay-in-Full Discount, Classification Discounts, and Surcharges will apply to Full Use Classic Automobiles. Full Use Classic is to be indicated on the application.

1. DEFINITIONS AND INTERPRETATIONS (Cont.)

E. RECREATIONAL VEHICLES

Motor Home

A motor home is a self-propelled vehicle that is permanently equipped for use as living quarters. This includes a mini-home, which is so equipped, but does not include vans with raised tops.

Motor homes are to be classified and rated as pleasure use and "motor home" is to be indicated on the application. All rules in this manual applicable to private passenger automobiles will apply, except the Classification Discounts will not be applicable.

The cost symbol and model year will be determined from Rules 5. and 6. based on the model year of the vehicle chassis and the cost price new of the entire unit, including the living quarters.

The semiannual premium so determined will be the annual premium for a motor home. See the Policy Term Rule for special provisions applicable to other terms.

F. TRAILERS

(1) House Trailer

A house trailer is an automobile drawn highway vehicle designed to serve as a dwelling on a temporary basis when parked. House trailers shall be rated as Class Z1. A house trailer would include a camping trailer used more than 60 days per year.

(2) Other Than House Trailer (includes Utility, Business Use Owned by the Insured and Other Type Trailers)

These trailers shall be rated Class Z2. If Liability coverage is added, the Liability charge is shown on the Class Z2 Trailer Rate Page. If Physical Damage is written, the cost symbol and model year will be determined from Rules 5, Cost Symbols, and 6, Model Year, based on the cost price new and model year of the trailer. The semiannual premium so determined will be the annual premium. See Rule 3, Policy Term and Rounding Rule, for special provisions applicable to other terms.

Refer to the following as applicable for further details by trailer type.

(a) Utility Trailer

A utility trailer is a trailer designed to be towed by a private passenger automobile with gross vehicle weight rating of 12,000 pounds or less. This includes:

- i) camping trailers used 60 days or less per year,
- ii) farm use trailers,
- iii) trailers used for business and towed by a private passenger automobile and
- iv) trailers not used for business and towed by other than private passenger automobiles.

Excluded from this definition are any trailers utilized as an office/store, display trailer, living quarters and passenger transport. Liability and Medical Payments coverage automatically extend from the towing unit to utility trailers while attached to or towed by an insured private passenger automobile.

1. DEFINITIONS AND INTERPRETATIONS (Cont.)

(b) **Business Use Trailer Owned by the Insured**

Trailers owned by the insured used for business and towed by a vehicle with a business use rate classification have the automatic extension of Liability and Medical Payments coverage from the business use towing unit.

(c) **Business Use Trailer Not Owned by the Insured**

Trailers used for business not owned by the insured and towed by a vehicle with a business use rate classification have the automatic extension of Liability and Medical Payments coverage from the business use towing unit. If Physical Damage is written, then each trailer must be specifically insured. The Z2 rate classification shall apply.

(d) **Other Trailers**

Trailers other than those types listed are rated as set forth in the Other Than House Trailer section. This trailer type does not meet the definition of a utility trailer or a business use trailer whether owned or not owned by the insured. Liability or Medical Payments coverages do not extend to Other Trailer types from the towing unit. Each trailer must be separately insured and a separate premium charged for each unit.

G. COMMERCIAL AUTOMOBILES

Truck A large motor vehicle of the truck type designed for commercial purposes, or a pick-up style vehicle designated with usage "C" in the cost symbol pages.

Tractor-Trailer Truck

A motor vehicle of the truck type used to pull semi-trailers. Straight trucks used to pull trailers other than utility trailers are included in this definition.

Farm Truck and Farm Tractor-Trailer

Class E – Truck Class T – Tractor Class T9 - Trailer

Vehicles used by a farmer in connection with his own farming operations, including hauling for other farmers less than 20% of the vehicle's usage. The vehicle is not to be operated beyond 150 miles from the garaging location.

Commercial Delivery Truck and Tractor-Trailer

Class F – Truck Class Y – Tractor Class Y9 – Trailer

Vehicles used by retail merchants for delivery of the owner's merchandise, products, or materials. The vehicle is not to be used for hauling for hire and is not to be operated beyond seventy-five miles from the garaging location.

Tractor-Lowboys and Self-Propelled Equipment

Class G – Tractor or Self Propelled Equipment
Class G9 – Lowboy Trailer

Tractor-lowboy units, tractors (not of the truck type), motorgraders, crawler-tractors and other similar self-propelled equipment used for agricultural dirt-moving purposes or used by municipalities, townships, counties or special road districts. Liability coverage may be provided without additional charge on such equipment as road scrapers, snow plows, and street sprinklers if incapable of moving under their own power, while hauled or towed by any automobile insured by the Company.

3. POLICY TERM AND PREMIUM ROUNDING RULE

Premiums shown in this manual are for a semiannual policy term, unless otherwise indicated.

A. MOTORCYCLES AND SNOWMOBILES

For motorcycles, the premium determined in accordance with the provisions set forth in this manual are for an annual term. Policy terms other than annual can be determined as a percentage of the annual premium. See Motorcycle / Snowmobiles Rate Page for additional term information.

B. RESERVED FOR FUTURE USE

C. MOTOR HOMES AND CLASS Z2 TRAILERS

For motor homes and Class Z2 trailers, the premium determined in accordance with the provisions set forth in this manual are for an annual term. Policies may be written for a semiannual term payable in quarterly installments at 50% of the semiannual premium. See Motor Home and Class Z2 Trailer Rate Pages for semiannual term factor.

D. BUSES

(a) **Vehicles used for school bus purposes only**

All coverages except Comprehensive: If bus is used only during the regular school term, the premium is based on the number of months of the school term. If the bus is used regularly during the summer vacation, charge full annual premium.

Comprehensive coverage: Charge annual premium for all buses.

(b) **All other buses**

All coverages are to be rated on a 6 or 12-month basis. Policies may be written for an annual term at twice the semiannual premium. Policies may be written for a semiannual term payable in quarterly installments at 50% of the semiannual premium.

E. For all other vehicle classes except as otherwise provided for:

Policies may be written for an annual term at twice the semiannual premium. Policies may be written for a semiannual term payable in quarterly installments at one-half (1/2) of the semiannual premium.

F. If on a new policy being issued we have at least 60% and not more than 175% of the premium required for the indicated policy term, the policy will be shortened or lengthened in accordance with the amount of premium received.

G. On a policy change where the premium we have is sufficient to provide coverage at least fifteen (15) days beyond the current processing date and is not more than 175% of the full term premium, the policy term will be shortened or lengthened in accordance with the amount of premium received.

H. PREMIUM ROUNDING

When rounding to the nearest dollar, an amount of 50 cents or more shall be considered a dollar. When rounding to the nearest penny, an amount of .5 cents or more shall be considered a penny.

9. OTHER DISCOUNTS (Cont.)

D. COMPANION POLICY DISCOUNT

- (1) A 5% discount applies to all private passenger vehicles written with a Shelter "48 Plus" rating classification if the named insured on the automobile policy is the named insured on a Shelter HO-3, FO-3, HO-5 or HO-6 policy.
- (2) A 10% discount applies to all private passenger vehicles written with a Shelter "48 Plus" rating classification if:
 - (a) The named insured on the automobile policy is the named insured on a Shelter HO-3, FO-3, HO-5 or HO-6 policy, and
 - (b) The named insured is the owner or named insured on a qualifying individual life insurance policy, which includes all life and annuity products except single premium Junior Special policies, non-premium paying annuities with account balances of less than \$5,000 and structured settlement annuities.
- (3) A 5% discount applies to all private passenger vehicles written not qualifying for (1) or (2) above if:
 - (a) The rating classification of the automobile policy meets the definition of private passenger auto, and
 - (b) The named insured on the automobile policy is the named insured on a Shelter Homeowners, Farmowners, Mobile Homeowners, Dwelling Fire or Farm Fire policy, and
 - (c) The named insured on the automobile policy is the owner or named insured on a qualifying individual life insurance policy as described above in (2b)

The maximum allowable discount is 10%. This discount applies to the premiums for Liability, Medical Payments, Collision and Comprehensive coverages.

E. MOTOR VEHICLE ACCIDENT PREVENTION COURSE DISCOUNT

The premium for Liability and Collision coverages for all Private Passenger Rate Classes (including T2), Motor Homes and Full Use Classics, for which a driver is 55 years of age or older, shall be reduced 10% provided:

- (1) The qualifying driver has successfully completed a Motor Vehicle Accident Prevention Course, approved by the Arkansas Department of Motor Vehicles, taught by an approved instructor, and
- (2) A certificate, or copy thereof, is furnished to the Company signifying the successful completion by that driver of the course within the three years prior to the effective date of the policy term. After that time, the course must be repeated if the discount is to be continued.

This discount will apply only to the vehicle(s) on which the course graduate is listed as a driver.

9. OTHER DISCOUNTS (Cont.)

F. PAY-IN-FULL DISCOUNT

A 10% Pay-in-Full Discount will apply to all private passenger autos, business use autos and full-use classic autos with a 6 or 12 month policy term and 100% of the term premium is paid at the time of application or renewal date.

G. RESERVED FOR FUTURE USE

H. RESERVED FOR FUTURE USE

10. SURCHARGES

A. RESERVED FOR FUTURE USE

B. FINANCIAL RESPONSIBILITY – CERTIFIED RISKS

Most states with Financial Responsibility Laws require filing an original report in the event of any accident causing any Bodily Injury or Property Damage exceeding a certain dollar amount. Agents should help all policyholders file this report, usually referred to as SR-21.

A person may be required to file Form SR-22 with the state as evidence of future financial responsibility after an accident or certain motor vehicle violations in order to obtain a reinstatement of the driver's license.

When a SR-22 filing is required on existing business, the policy will be re-rated to include any violations not counted for within in 36-month period prior to the filing date. These violations will be added to those currently being charged on the policy, provided the violations, involving the applicant or other operator of the vehicle, are not presently being counted on any automobile policy insured with Shelter Insurance Companies.

11. MAXIMUM LIMIT RATING

Collision and Comprehensive coverages are written on a "Maximum Limit Rating" basis for all private passenger automobiles with more than \$5000 customization and private passenger automobiles written under the Antique or Classic Automobile Rule. A similar endorsement is available for those classes defined in the Commercial Automobile section of this manual. Maximum limit rating is not available for passenger automobiles with \$5000 customization or less, motor homes, motorcycles and buses.

The maximum limit of insurance may not be less than 80% of the actual cash value of the vehicle.

12. ADDITIONAL CLASSES, COVERAGES OR LIMITS

THE FOLLOWING INFORMATION IS TO BE USED FOR RENEWAL BUSINESS ONLY. NEW BUSINESS IS NOT TO BE WRITTEN WITH THESE LIMITS OR CLASSES.

A. FARM TRACTORS AND FARM EQUIPMENT

Tractors and equipment used by contractors or agricultural soil movers shall be Class G.

B. FIRE TRUCKS

Fire Trucks shall be assigned to Class F. Comprehensive and Collision coverages are written only on a "Stated Amount" basis. Medical Payments and Accidental Death coverages are not written.

13. AUDIO, VISUAL AND DATA ELECTRONIC EQUIPMENT COVERAGE

Coverage is available for loss in excess of the deductible to any electronic equipment, including any accessories used with such equipment, that receives or transmits audio, visual or data signals and that is not designed solely for reproduction of sound. The equipment or its housing must be permanently installed in the vehicle described in the policy for which this coverage is provided, and it must be designed to be operated solely by use of the power from the auto's electrical system.

THIS COVERAGE IS AVAILABLE FOR THE FOLLOWING RATE CLASSES:

E, F, G, S, T, U, V and Y.

14. **MOTORCYCLE / SNOWMOBILE CUSTOMIZATION**

If physical damage is present on a motorcycle or snowmobile policy, \$5,000 coverage for customization is included in the policy at no additional cost to the insured. When both Collision and Comprehensive coverages are included, for additional premium, the policy may be endorsed to cover the amount of customization **exceeding** the \$5,000 limit. Coverage is available for loss in excess of any applicable Collision and Comprehensive deductible to equipment, enhancements and changes other than those installed by the manufacturer, which are permanently installed or attached and alter the appearance or performance of the vehicle. The coverages and deductible options must be the same for customization as those applicable on the vehicle.

Custom parts include but is not limited to the following items:

- (a) Electronic equipment, antennas or other devices used exclusively to send or receive audio, visual or data signals or playback recorded media, other than those which are originally installed, that are permanently installed on the vehicle using bolts or brackets, including slide-out brackets;
- (b) Trike conversion kits;
- (c) Any additional equipment that is permanently installed on the vehicle using bolts or brackets, including slide-out brackets (i.e., fairings, windshields, after-market handlebars, after-market seats, etc); and
- (d) Custom paint, custom plating or custom exhaust.

The additional charges are to be determined from the table shown in the Rate Section of this manual.

15. **MOTORCYCLE / SNOWMOBILE RIDING EQUIPMENT**

When a motorcycle or snowmobile is being insured and both Collision and Comprehensive coverages are included, coverage is available for loss in excess of any applicable Collision and Comprehensive deductible for riding equipment that is owned by the insured. The coverages and deductible options must be the same for riding equipment as those applicable on the vehicle.

Riding equipment is limited to the following items:

- (a) trailers designed primarily to haul motorcycles or recreational motor vehicles;
- (b) trailers designed primarily to be towed by a motorcycle;
- (c) sidecars; and
- (d) safety items designed to minimize bodily injury from accidents involving motorcycles.

The additional charges are to be determined from the table shown in the Rate Section of this manual.

**ARKANSAS
PRIVATE PASSENGER AUTOMOBILE
PREMIUM DETERMINATION CHART**

Primary Coverages

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP	Customization		Mounted Camper		Gap		General Consent
										COLL	COMP	COLL	COMP	COLL	COMP	BIPD
1	Territorial Base Rate	R-2	¢	+	+	+	+	+	+	+	+	+	+	+	+	+
2	Tier	R-3	¢	x	x	x	x	x	x					x	x	x
3	Optional Limit	R-4 & 5	¢	x	x	x	x									x
4	Cost Symbol	R-6	¢					x	x					x	x	
5	Model Year	R-7	¢					x	x					x	x	
6	Deductible	R-7	¢					x	x	x	x	x	x			
7	General Consent Endorsement	R-20	¢													x
8	Rate Class	R-8 & 9	¢	x	x			x	x	x	x	x	x	x	x	
9	Gap Endorsement	R-3	¢											x	x	
10	Driving Record Adjustment	R-10	¢	x	x			x		x		x		x		x
11	Habitual Offender Surcharge	R-10	¢	x	x			x		x		x		x		x
12	Accident Surcharge	R-10	¢	x	x			x		x		x		x		x
13	Safe Driver Discount	R-10	¢	x	x			x		x		x		x		x
14	Passive Restraint Discount	R-10	¢		x											
15	Companion Policy Discount	R-10	¢	x	x			x	x	x	x	x	x	x	x	x
16	Motor Veh. Acc. Prev. Discount	R-10	¢	x				x		x		x		x		x
17	Pay-In-Full Discount	R-10	¢	x	x	x	x	x	x	x	x	x	x	x	x	x
18	Policy Term	GR-14	¢	x	x	x	x	x	x	x	x	x	x	x	x	x
Total Premium																

Additional Coverages

Step	Description	Page	Round	ERS	Loss of Use	Acc. Death	UMPD	Rental Reimb	Disability Indem.	Employer's Non-Ownership Liability	Hired Automobile Coverage
1	Premium / Territorial Base Rate	R-2,3 & 19	¢	+	+	+	+	+	+	+	+
2	Optional Limit	R-4	¢		x					x	x
3	Rate Class	R-8 & 9	¢		x						
4	Pay-in-Full Discount	R-10	¢	x	x	x	x	x	x	x	x
5	Policy Term	GR-14	¢	x	x	x	x	x	x	x	x
Total Premium											

TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)

=

Premium Rounding: When rounding to the nearest penny, an amount of .5 cents or more shall be considered a penny.

Premium Rounding

When rounding to the nearest penny, an amount of .5 cents or more shall be considered a penny.

**ARKANSAS
PRIVATE PASSENGER AUTOMOBILE
TERRITORIAL BASE RATES**

Premiums Shown in This Manual are for a Semi-Annual Policy Term Unless Otherwise Indicated

TERRITORY	BI/PD	MED	COLLISION	COMP	UM	UIM	LOSS	CUSTOMIZATION	
	COVERAGE 25/50/25	COVERAGE \$5,000	COVERAGE \$500 DED.	COVERAGE \$100 DED.	25/50	25/50	OF USE \$100	COLL \$500 DED	COMP \$100 DED
2	236	34	83	82	7	12	10	12	22
3	235	34	84	69	7	12	9	12	17
4	237	37	75	56	7	12	8	12	14
9	229	36	91	88	7	12	10	12	22
10	204	34	85	81	7	12	9	12	22
11	265	35	80	78	7	12	10	12	22
12	205	34	74	66	7	12	9	12	17
18	183	37	86	87	7	12	9	12	17
19	235	38	84	72	7	12	9	12	17
20	255	38	84	64	7	12	11	12	17
21	176	35	77	90	7	12	11	12	17
22	271	40	87	60	7	12	11	12	17
25	250	38	89	71	7	12	10	12	14
26	216	35	85	77	7	12	9	12	14
27	206	40	87	80	7	12	9	12	14
30	218	36	81	76	7	12	9	12	14
31	185	34	79	73	7	12	9	12	14
32	189	35	80	80	7	12	9	12	14
40	229	38	78	49	7	12	9	12	14
41	273	41	83	55	7	12	9	12	14
42	287	43	94	58	7	12	9	12	14

**ARKANSAS
PRIVATE PASSENGER AUTOMOBILE
ADDITIONAL COVERAGES AND RATING FACTORS**

MUTUAL TIER PLACEMENT (RULE 4)					
	BIPD	Med	UM	Coll	Comp
<u>Tier Code</u>	<u>Tier Factor</u>	<u>Tier Factor</u>	<u>Tier Factor</u>	<u>Tier Factor</u>	<u>Tier Factor</u>
0700	0.72	0.70	0.72	0.70	0.70
1000	0.78	0.78	0.78	0.78	0.78
2000	0.90	0.90	0.90	0.92	0.90
3000	1.04	1.14	1.10	1.12	1.10
4000	1.16	1.25	1.25	1.25	1.25
5000	1.18	1.78	1.76	1.28	1.47
6000	1.22	1.81	1.81	1.30	1.50
9996	1.04	1.04	1.04	1.04	1.04
9998	1.00	1.00	1.00	1.00	1.00

REIMBURSEMENT FOR EMERGENCY ROAD SERVICE (RULE 2.M)		
Available in multiples of \$10.00 per disablement.		
<u>Limit</u>	<u>Premium</u>	
\$10	\$1	
\$20	\$2	
\$30	\$3	
\$40	\$4	
\$50	\$5	
\$60	\$6	
\$70	\$7	
\$80	\$8	
\$90	\$9	
\$100	\$10	
Each additional \$10 limit - Add \$1		

ACCIDENTAL DEATH (RULE 2.K)		
<u>Limit</u>	<u>Premium</u>	
\$5,000	\$2	
\$10,000	\$4	

MOUNTED CAMPER UNITS (RULE 2.G)		
Add the appropriate charges below, by coverage and deductible, to the applicable premiums for the vehicle. Use the factors shown on page R-7 for other deductible options.		
	\$500 Ded.	\$100 Ded.

ARKANSAS PRIVATE PASSENGER AUTOMOBILE OPTIONAL LIMIT FACTORS

Apply to Private Passenger Automobiles, including Business Use Vehicles, Motorcycles and Z1 & Z2 Trailers.

BODILY INJURY LIABILITY										
Base Limits 25/50										
Upper Limits (In Thousands)	Lower Limits (In Thousands)									
	25	50	100	200	250	300	500	750	800	1000
	50	1.00	1.09							
	100	1.03	1.11	1.15						
	200	1.05	1.14	1.18	1.26					
	250	1.06	1.16	1.19	1.28	1.29				
	300	1.07	1.17	1.21	1.29	1.30	1.32			
	500	1.10	1.22	1.26	1.31	1.34	1.37	1.45		
	750	1.14	1.27	1.29	1.34	1.38	1.39	1.48	1.53	
	800	1.16	1.29	1.31	1.37	1.39	1.41	1.49	1.54	1.55
	1000	1.22	1.32	1.34	1.40	1.42	1.44	1.52	1.55	1.60

PROPERTY DAMAGE LIABILITY

Limit	Factor
25,000	0.00
50,000	0.03
100,000	0.06
200,000	0.09
250,000	0.11
300,000	0.12
500,000	0.14
750,000	0.22
800,000	0.24
1,000,000	0.31

To determine the premiums for Liability limits other than the 25/50/25 base limit, add the selected Bodily Injury limit factor to the selected Property Damage factor and multiply the result with the Territorial Base Rate.

SINGLE LIMIT LIABILITY

Limit	Factor
100,000	1.25
200,000	1.38
250,000	1.44
300,000	1.47
400,000	1.53
500,000	1.59
750,000	1.67
800,000	1.72
1,000,000	1.77
2,000,000	2.02
3,000,000	2.27
4,000,000	2.52
5,000,000	2.77

For Single Limit Bodily Injury and Property Damage Liability multiply the 25/50/25 rate by the appropriate factor.

NOTE: For tractor-trailer trucks, the additional limits factor for Bodily Injury or Property Damage is applied only for the tractor. Premium for the trailer is then computed in accordance with instructions in the rate pages for Trailers.

**ARKANSAS
PRIVATE PASSENGER AUTOMOBILE
OPTIONAL LIMIT FACTORS**

MEDICAL PAYMENTS		
	<u>Limit</u>	<u>Factor</u>
**	\$1,000	0.56
**	\$2,000	0.81
	\$5,000	1.00
	\$10,000	1.30
	\$25,000	2.08

LOSS OF USE		
	<u>Limit</u>	<u>Factor</u>
	\$100	1.00
	\$150	1.50
	\$200	2.00
	\$250	2.50

** These limits are not available on business written after 6-17-1981

UNINSURED MOTORISTS										
Base Limits 25/50										
	Lower Limits (In Thousands)									
	25	50	100	200	250	300	500	750	800	1000
Upper Limits (In Thousand)										
50	1.00	1.25								
100	1.20	1.40	1.47							
200	1.33	1.48	1.52	1.65						
250	1.39	1.55	1.61	1.71	1.79					
300	1.47	1.62	1.70	1.76	1.85	1.93				
500	1.59	1.76	1.82	2.00	2.06	2.12	2.31			
750	1.70	1.87	1.93	2.05	2.12	2.18	2.38	2.44		
800	1.75	1.92	1.98	2.08	2.16	2.22	2.41	2.49	2.53	
1000	1.90	2.02	2.09	2.17	2.24	2.30	2.50	2.65	2.70	2.80

This coverage may be written for any available limit not to exceed the Bodily Injury Liability limit.

ADDITIONAL UNINSURED MOTORIST FACTORS

<u>Limit</u>	<u>Factor</u>
2,000,000 / 2,000,000	7.40
3,000,000 / 3,000,000	9.40
4,000,000 / 4,000,000	11.40
5,000,000 / 5,000,000	13.40

UNDERINSURED MOTORISTS										
Base Limits 25/50										
	Lower Limits (In Thousands)									
	25	50	100	200	250	300	500	750	800	1000
Upper Limits (In Thousand)										
50	1.00	1.30								
100	1.20	1.50	1.60							
200	1.40	1.70	1.90	2.10						
250	1.60	1.90	2.10	2.30	2.40					
300	1.80	2.00	2.20	2.40	2.60	2.70				
500	2.50	2.70	2.80	2.90	3.10	3.20	3.50			
750	2.90	3.10	3.20	3.30	3.50	3.70	4.10	4.20		
800	3.10	3.20	3.30	3.50	3.60	3.80	4.20	4.50	4.60	
1000	3.70	3.80	3.90	4.10	4.30	4.40	4.80	5.10	5.20	5.40

This coverage may be written for any available limit not to exceed the Bodily Injury Liability limit.

ADDITIONAL UNDERINSURED MOTORIST FACTORS

<u>Limit</u>	<u>Factor</u>
2,000,000 / 2,000,000	9.40
3,000,000 / 3,000,000	13.20
4,000,000 / 4,000,000	16.80
5,000,000 / 5,000,000	20.20

**ARKANSAS
PRIVATE PASSENGER AUTOMOBILE
COST SYMBOL FACTORS**

Apply only to the coverages of Collision and Comprehensive as shown on the Premium Determination Charts.

Cost Symbol	Coll.	Comp.	Cost Symbol	Coll.	Comp.	Cost Symbol	Coll.	Comp.
1	0.33	0.30	34	1.81	1.98	67	2.66	3.57
2	0.33	0.30	35	1.84	2.03	68	2.69	3.61
3	0.38	0.35	36	1.87	2.09	69	2.72	3.65
4	0.49	0.41	37	1.90	2.15	70	2.75	3.69
5	0.60	0.48	38	1.92	2.20	71	2.77	3.73
6	0.70	0.65	39	1.94	2.25	72	2.79	3.77
7	0.79	0.71	40	1.96	2.30	73	2.82	3.82
8	0.85	0.84	41	1.98	2.35	74	2.84	3.86
9	0.93	0.94	42	2.00	2.41	75	2.87	3.90
10	1.00	1.00	43	2.02	2.46	76	2.90	3.95
11	1.07	1.08	44	2.05	2.52	77	2.94	3.99
12	1.15	1.13	45	2.07	2.57	78	2.96	4.03
13	1.18	1.17	46	2.10	2.63	79	2.98	4.07
14	1.21	1.23	47	2.13	2.68	80	3.01	4.11
15	1.26	1.26	48	2.16	2.73	81	3.04	4.15
16	1.31	1.30	49	2.19	2.78	82	3.07	4.19
17	1.35	1.33	50	2.22	2.83	83	3.09	4.24
18	1.37	1.35	51	2.25	2.88	84	3.12	4.29
19	1.40	1.37	52	2.27	2.92	85	3.15	4.33
20	1.43	1.39	53	2.29	2.97	86	3.17	4.37
21	1.47	1.41	54	2.31	3.01	87	3.19	4.41
22	1.51	1.43	55	2.34	3.06	88	3.22	4.45
23	1.55	1.46	56	2.37	3.10	89	3.24	4.50
24	1.58	1.50	57	2.40	3.14	90	3.27	4.54
25	1.61	1.54	58	2.43	3.18	91	3.30	4.59
26	1.63	1.59	59	2.46	3.22	92	3.33	4.63
27	1.66	1.64	60	2.49	3.26	93	3.35	4.67
28	1.68	1.68	61	2.51	3.30	94	3.38	4.72
29	1.70	1.73	62	2.53	3.34	95	3.41	4.76
30	1.72	1.78	63	2.56	3.39	96	3.45	4.83
31	1.74	1.83	64	2.59	3.43	97	3.49	4.90
32	1.76	1.88	65	2.62	3.48	98	3.53	4.97
33	1.78	1.93	66	2.64	3.52			

For symbols greater than 98, multiply the symbol 95 factor by .012 for Collision and .015 for Comprehensive for each additional symbol.

**ARKANSAS
PRIVATE PASSENGER AUTOMOBILE**

MODEL YEAR FACTORS

Apply only to the coverages of Collision and Comprehensive as shown in the Premium Determination Chart.

Model Year	Collision	Comprehensive
2015	2.61	2.65
2014	2.49	2.52
2013	2.37	2.40
2012	2.26	2.29
2011	2.15	2.18
2010	2.05	2.08
2009	1.95	1.98
2008	1.86	1.89
2007	1.77	1.80
2006	1.69	1.71
2005	1.61	1.63
2004	1.53	1.55
2003	1.46	1.48
2002	1.39	1.41
2001	1.32	1.34
2000 & Prior	1.26	1.28

Unless shown above, the premium for each subsequent model year shall be 5% above the premium for the preceding model year.

The current model year coincides with the current calendar year through September 30. Effective October 1 of each calendar year, the current model year increases by one year and the premiums for vehicles of the fourteenth preceding and earlier model years shall be adjusted to equal the premium for the thirteenth preceding model year.

DEDUCTIBLE FACTORS

COLLISION	
LIMIT	FACTOR
\$50	1.55
100	1.49
200	1.30
250	1.26
500	1.00
750	0.82
1,000	0.72
2,000	0.60

COMPREHENSIVE	
LIMIT	FACTOR
Full	1.30
\$25	1.23
50	1.16
100	1.00
250	0.74
500	0.58
750	0.53
1,000	0.49
2,000	0.35

ARKANSAS PRIVATE PASSENGER AUTOMOBILE DISCOUNTS AND SURCHARGES

DRIVING RECORD ADJUSTMENT (RULE 8.A) Applies to the coverages of BIPD, Med Pay and Collision.			SAFE DRIVER DISCOUNT (RULE 9.A) Applies to the coverages of BIPD, Med Pay and Collision.		
<u>Points</u>		<u>Factor</u>	3 Years	New Business	12%
0-3		1.00	3 Years	With Shelter	15%
4-6		1.18	6 Years	With Shelter	20%
7-9		1.35			
10-12		1.59	PASSIVE RESTRAINT DISCOUNT (RULE 9.B)		
13-15		1.82	Applies to the coverage of Med Pay.		
16-18		2.06	Air Bag - Driver Side Only		4%
19-21		2.35	Air Bag - Driver & Passenger Side		6%
22-24		2.71	Air Bag & Automatic Seat Belts (Driver & Passenger)		8%
25-27		3.12			
28-34		3.59	COMPANION POLICY DISCOUNT (RULE 9.D)		
35-41		4.12	Applies to the coverages of BIPD, Med Pay, Coll & Comp.		
42-48		4.71	48 Plus Rate Classes		5% or 10%
49+		5.29	All Other Rate Classes		5%
Refer to the Violation Schedule and Driving Record Point Assignment Table in the General Rules pages of the manual.			MOTOR VEHICLE ACCIDENT PREVENTION COURSE DISC. (RULE 9.E)		
HABITUAL OFFENDER SURCHARGE (RULE 8.B) Applies to the coverages of BIPD, Med Pay and Collision.			Applies to the coverages of BIPD and Collision.		
Surcharge for Excessive Violations 25%			Qualified Operators 55 and Older 10%		
ACCIDENT SURCHARGE / GOOD DRIVER PLAN (RULE 8.C) Applies to the coverages of BIPD, Med Pay and Collision.			PAY-IN-FULL DISCOUNT (RULE 9.F) Applies to ALL coverages.		
<u>Accidents</u>	<u>Rating Table</u>	<u>Factor</u>	Full term premium paid: 10%		
0	1	1.00			
1	2	1.35			
2	3	1.65			
3	4	1.75			
4 or more	5	2.00			

**ARKANSAS
ANTIQUE AND CLASSIC AUTOMOBILES
PREMIUM DETERMINATION CHART**

Primary Coverages

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP
1	Territorial Base Rate	R-2	¢	+	+	+	+	+	+
2	Tier	R-3	¢	x	x	x	x	x	x
3	Optional Limit	R-4 & 5	¢	x	x	x	x		
4	Cost Symbol¹	R-6	¢					x	x
5	Model Year	R-7	¢					x	x
6	Deductible	R-7	¢					x	x
7	Rate Class²	R-11	¢	x	x	x	x	x	x
8	Policy Term	GR-14	¢	x	x	x	x	x	x
Total Premium									

Additional Coverages

Step	Description	Page	Round	ERS	Accidental Death	Customization	
						Coll	Comp
1	Territorial Base Rate	R-2 & 3	¢	+	+	+	+
2	Deductible	R-7	¢			x	x
3	Policy Term	GR-14	¢	x	x	x	x
4	Total Premium						

Step	Description	Page	Round	UMPD	Disability Indemnity
1	Premium	R-3	¢	+	+
2	Rate Class²	R-11	¢	x	x
3	Policy Term	GR-14	¢	x	x
Total Premium					

TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)

=

¹ Antique and Limited Use Classic automobiles may be insured for Physical Damage coverages on a maximum limit rating basis only. The cost symbol for the desired amount of coverage is obtained from the corresponding value listed in the cost symbol table.

² Antique and Limited Use Classic Automobiles (Rate Class CC)

COVERAGE	% OF BASE RATE
Liability	0.10
Medical Payments	0.10
Uninsured Motorists	0.40
Underinsured Motorists	0.40
UMPD	0.40
Collision	0.15
Comprehensive	0.40
All Other Coverages	1.00

FULL USE CLASSIC AUTOMOBILES

Refer to the Premium Determination Chart on Page R-2. Rates are determined the same as for any private passenger automobile. Indicate "Full Use Classic" on the application. Insure Physical Damage coverages on a maximum limit rating basis.

**ARKANSAS
MOTORCYCLES / SNOWMOBILES
PREMIUM DETERMINATION CHART
(Annual Premiums)**

Primary Coverages

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP
1	Territorial Base Rate	R-13	¢	+	+	+	+	+	+
2	Tier	R-3	¢	x	x	x	x	x	x
3	Optional Limit ¹	R-4 & 5	¢	x	x	x	x		
4	Cost Symbol	R-14	¢					x	x
5	Model Year	R-7	¢					x	x
6	Deductible	R-15	¢					x	x
7	Rate Class	R-15	¢	x	x	x	x	x	x
8	Driving Record Adjustment	R-10	¢	x	x			x	
9	Habitual Offender Surcharge	R-10	¢	x	x			x	
10	Accident Surcharge	R-10	¢	x	x			x	
11	Policy Term	R-15	¢	x	x	x	x	x	x
Total Premium									

Additional Coverages

Step	Description	Page	Round	ERS	UMPD	Disability Indemnity	Acc. Death	Customization		Riding Equipment	
								COLL	COMP	COLL	COMP
1	Territorial Base Rate ²	R-13	¢	+	+	+	+				
2	Rate Class	R-14	¢			x	x				
3	Principal Sum **	R-13	¢					+	+	+	+
4	Deductible	R-15	¢					x	x	x	x
5	Policy Term	R-15	¢	x	x	x	x	x	x	x	x
Total Premium											

Example - Principal Sum for Customization: **Additional** coverage requested (\$3,000) times Collision rate-per-\$100 (\$0.74) = 30 x \$0.74 = \$22.20; **Additional** coverage requested (\$3,000) times Comprehensive rate-per-\$100 (\$0.73) = 30 x \$0.73 = \$21.90.

Example - Principal Sum for Riding Equipment: Coverage requested (\$1,000) times Collision rate-per-\$100 (\$0.53) = 10 x \$0.53 = \$5.30; Coverage requested (\$1,000) times Comprehensive rate-per-\$100 (\$1.63) = 10 x \$1.63 = \$16.30.

TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)	=
See the Minimum Premium Per Policy (page R-13)	

¹ Medical Payment Limit of \$25,000 is not available for Motorcycles or Snowmobiles.

**ARKANSAS
MOTORCYCLES / SNOWMOBILES
OPTIONAL RATING FACTORS**

DEDUCTIBLE FACTORS

COLLISION	
LIMIT	FACTOR
\$50	2.00
100	1.65
200	1.21
250	1.10
500	0.96
750	0.88
1,000	0.80
2,000	0.48

COMPREHENSIVE	
LIMIT	FACTOR
Full	2.65
\$50	1.91
100	1.00
250	0.90
500	0.87
750	0.85
1,000	0.82
2,000	0.62

RATE CLASSIFICATIONS AND FACTORS

Operators Age 25 and Over or Married Females						Operators Under Age 25 Except Married Females						
RATE CLASS	BIPD	MED	UM/UIM	COLL	COMP	ENGINE CC	BIPD	MED	UM/UIM	COLL	COMP	RATE CLASS
NA	0.23	1.00	0.23	1.00	1.00	0-70	0.38	1.34	0.23	1.50	1.15	NN
NB	0.29	1.00	0.29	1.00	1.00	71-160	0.48	1.34	0.29	1.50	1.15	NO
NC	0.36	1.00	0.36	1.00	1.00	161-250	0.59	1.34	0.36	1.50	1.15	NP
ND	0.45	1.00	0.45	1.00	1.00	251-400	0.74	1.34	0.45	1.50	1.15	NQ
NE	0.63	1.00	0.63	1.00	1.00	401-520	1.04	1.34	0.63	1.50	1.15	NR
NF	0.65	1.00	0.65	1.00	1.00	521-675	1.07	1.34	0.65	1.50	1.15	NS
NG	0.76	1.00	0.76	1.00	1.00	676-825	1.25	1.34	0.76	1.50	1.15	NT
NH	0.90	1.00	0.90	1.00	1.00	826-975	1.49	1.34	0.90	1.50	1.15	NU
NI	1.05	1.00	1.00	1.00	1.00	976-1125	1.73	1.34	1.00	1.50	1.15	NV
NJ	1.20	1.00	1.00	1.00	1.00	1126-1275	1.98	1.34	1.00	1.50	1.15	NW
NK	1.48	1.00	1.00	1.00	1.00	Over 1275	2.44	1.34	1.00	1.50	1.15	NX

STATUTORY COVERAGE FACTORS (All Rate Classes)		
	Street Bikes / Scooters	Dirt Bikes / ATV / Snowmobiles
Income Disability	5.00	2.00
Accidental Death	5.00	2.00

POLICY TERM FACTORS

SEMI-ANNUAL TERM	
Comprehensive	0.60
All Other Coverages	0.70

**ARKANSAS
MOTOR HOMES
PREMIUM DETERMINATION CHART**

Primary Coverages

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP	Customization		Gap	
										COLL	COMP	COLL	COMP
1	Territorial Base Rate	R-2	¢	+	+	+	+	+	+	+	+	+	+
2	Tier	R-3	¢	x	x	x	x	x	x			x	x
3	Optional Limit	R-4 & 5	¢	x	x	x	x						
4	Cost Symbol	R-6	¢					x	x			x	x
5	Model Year	R-7	¢					x	x			x	x
6	Deductible	R-7	¢					x	x	x	x		
7	Coverage Adjustment Factor		¢	x .80	x .80	x .90	x .90	x .80	x .80	x .80	x .80	x .80	x .80
8	Gap Endorsement	R-3	¢									x	x
9	Driving Record Adjustment	R-10	¢	x	x			x		x		x	
10	Habitual Offender Surcharge	R-10	¢	x	x			x		x		x	
11	Accident Surcharge	R-10	¢	x	x			x		x		x	
12	Safe Driver Discount	R-10	¢	x	x			x		x		x	
13	Passive Restraint Discount	R-10	¢		x								
14	Companion Policy Discount	R-10	¢	x	x			x	x	x	x	x	x
15	Motor Veh. Acc. Prev. Discount	R-10	¢	x				x		x		x	
16	Policy Term	R-16	¢	x	x	x	x	x	x	x	x	x	x
Total Premium													

Additional Coverages

Step	Description	Page	Round	ERS	Loss of Use	Acc. Death	UMPD	Rental Reimb	Disability Indem.
1	Premium / Territorial Base Rate	R-2 & 3	¢	+	+	+	+	+	+
2	Optional Limit	R-5	¢		x				
3	Coverage Adjustment Factor		¢		x .80				
4	Policy Term	R-16	¢	x	x	x	x	x	x
Total Premium									

TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)	=
---	---

The Semi-Annual Premium determined from the above chart will be the Annual Premium for a Motor Home.

POLICY TERM FACTORS

SEMI-ANNUAL TERM	
All Coverages	0.80

**ARKANSAS
HOUSE TRAILERS - CLASS Z1
PREMIUM DETERMINATION CHART**

Primary Coverages

Step	Description	Page	Round	BIPD	COLL	COMP
1	Territorial Base Rate	R-16	¢	+	+	+
2	Tier	R-3	¢	x	x	x
3	Optional Limit	R-4	¢	x		
4	Cost Symbol¹	R-16	¢		x	x
5	Deductible	R-16	¢		x	x
6	Policy Term	GR-14	¢	x	x	x
Total Premium						

Additional Coverages

Step	Description	Page	Round	Customization		ERS
				Coll	Comp	
1	Territorial Base Rate	R-2 & 3	¢	+	+	+
2	Deductible	R-16	¢	x	x	
3	Policy Term	GR-14	¢	x	x	x
Total Premium						

TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)

=

¹ A cost symbol is determined by rating value of the vehicle.

BASE RATES - ALL TERRITORIES

LIABILITY 25/50/25	COLLISION \$50 Deductible	COMPREHENSIVE \$0 Deductible
6	29	44

COST SYMBOLS

COST SYMBOL	RATING VALUE	COLL	COMP
B	1-1,000	0.73	0.67
C	1,001-1,400	0.73	0.67
D	1,401-1,800	0.73	0.67
E	1,801-2,200	0.86	0.83
F	2,201-2,700	1.00	1.00
G	2,701-3,200	1.05	1.06
H	3,201-3,800	1.15	1.25
I	3,801-4,500	1.20	1.43
J	4,501-5,500	1.33	1.68
K	5,501-6,500	1.42	2.12
L	6,501-7,500	1.59	2.37
M	7,501-8,500	1.76	2.63
N	8,501-9,500	1.93	2.88

COST SYMBOL	RATING VALUE	COLL	COMP
O	9,501-10,500	2.10	3.14
P	10,501-11,500	2.28	3.39
Q	11,501-12,500	2.44	3.64
R	12,501-13,500	2.61	3.90
S	13,501-14,500	2.79	4.15
T	14,501-15,500	2.94	4.40
U	15,501-16,500	3.11	4.65
V	16,501-17,500	3.28	4.91
W	17,501-18,500	3.45	5.16
X	18,501-19,500	3.62	5.41
Y	19,501-20,500	3.80	5.67
Z	20,501-21,500	3.96	5.92
	Additional 1,000	0.17	0.25

For each additional \$1,000 or fraction thereof over the cost symbol Z, add .17 to the Collision factor and .25 to the Comprehensive factor.

DEDUCTIBLE FACTORS

COLLISION	
Limit	Factor
\$25	1.15
\$50	1.00
\$100	0.75
\$250	0.45
\$500	0.42
\$750	0.39
\$1,000	0.36
\$2,000	0.27

COMPREHENSIVE	
Limit	Factor
Full	1.00
\$25	0.70
\$50	0.55
\$100	0.45
\$250	0.43
\$500	0.40
\$750	0.37
\$1,000	0.35
\$2,000	0.28

**ARKANSAS
TRAILERS - CLASS Z2
PREMIUM DETERMINATION CHART
(Annual Premiums)**

Primary Coverages

Step	Description	Page	Round	BIPD	COLL	COMP
1	Territorial Base Rate*	R-2	¢	+	+	+
2	Tier*	R-3	¢	x	x	x
3	Optional Limit*	R-4 & 5	¢	x	x	x
4	Cost Symbol	R-6	¢		x	x
5	Model Year	R-7	¢		x	x
6	Deductible	R-7	¢		x	x
7	Trailer Factor	R-17	¢		x	x
8	Policy Term	R-17	¢	x	x	x
Total Premium						

Additional Coverages

Step	Description	Page	Round	Customization		ERS
				Coll	Comp	
1	Territorial Base Rate	R-2 & 3	¢	+	+	+
2	Deductible	R-7	¢	x	x	
3	Policy Term	R-17	¢	x	x	x
Total Premium						

TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages)

=

The Semi-Annual Premium determined from the above chart will be the Annual Premium for a Z2 Trailer.

For Bodily Injury/Property Damage coverage, these factors are those of the towing unit.

COVERAGE	BASE RATES - All Territories
BIPD	24

COVERAGE	TRAILER FACTOR
Collision	0.392
Comprehensive	1.070

POLICY TERM FACTORS

SEMI-ANNUAL TERM
All Coverages 0.80

**ARKANSAS
TRAILERS - CLASS Z2
COST SYMBOL FACTORS**

Apply only to the coverages of Collision and Comprehensive as shown on the Premium Determination Chart.

Cost Symbol	Coll.	Comp.	Cost Symbol	Coll.	Comp.	Cost Symbol	Coll.	Comp.
1	0.25	0.35	34	1.56	2.99	67	2.55	5.90
2	0.25	0.35	35	1.59	3.08	68	2.58	5.98
3	0.29	0.40	36	1.62	3.17	69	2.61	6.07
4	0.38	0.47	37	1.65	3.26	70	2.64	6.16
5	0.46	0.61	38	1.68	3.34	71	2.67	6.25
6	0.55	0.91	39	1.71	3.43	72	2.70	6.34
7	0.62	0.99	40	1.74	3.52	73	2.73	6.42
8	0.67	1.29	41	1.77	3.61	74	2.76	6.51
9	0.73	1.44	42	1.80	3.70	75	2.79	6.60
10	0.79	1.53	43	1.83	3.78	76	2.82	6.69
11	0.84	1.65	44	1.86	3.87	77	2.85	6.78
12	0.91	1.73	45	1.89	3.96	78	2.88	6.86
13	0.93	1.79	46	1.92	4.05	79	2.91	6.95
14	0.95	1.88	47	1.95	4.14	80	2.94	7.04
15	0.99	1.93	48	1.98	4.22	81	2.97	7.13
16	1.03	1.99	49	2.01	4.31	82	3.00	7.22
17	1.06	2.04	50	2.04	4.40	83	3.03	7.30
18	1.08	2.07	51	2.07	4.49	84	3.06	7.39
19	1.10	2.09	52	2.10	4.58	85	3.09	7.48
20	1.18	2.13	53	2.13	4.66	86	3.12	7.57
21	1.21	2.16	54	2.16	4.75	87	3.15	7.66
22	1.24	2.19	55	2.19	4.84	88	3.18	7.74
23	1.28	2.23	56	2.22	4.93	89	3.21	7.83
24	1.30	2.30	57	2.25	5.02	90	3.24	7.92
25	1.33	2.33	58	2.28	5.10	91	3.27	8.01
26	1.35	2.37	59	2.31	5.19	92	3.30	8.10
27	1.37	2.42	60	2.34	5.28	93	3.33	8.18
28	1.39	2.46	61	2.37	5.37	94	3.36	8.27
29	1.41	2.55	62	2.40	5.46	95	3.39	8.36
30	1.44	2.64	63	2.43	5.54	96	3.42	8.45
31	1.47	2.73	64	2.46	5.63	97	3.45	8.54
32	1.50	2.82	65	2.49	5.72	98	3.48	8.63
33	1.53	2.90	66	2.52	5.81			

For cost symbols greater than 98, add .03 for each additional symbol for Collision coverage and add .09 for each additional symbol for Comprehensive coverage.

**ARKANSAS
NON-OWNED COVERAGE**

GENERAL CONSENT ENDORSEMENT

25% Of the Liability Base Rate Premium
--

**EMPLOYERS NON-OWNERSHIP LIABILITY ENDORSEMENT
(All Territories)**

BODILY INJURY AND PROPERTY DAMAGE LIABILITY	
Limits 25/50/25	
Semi-Annual Premium	\$15.00

HIRED AUTOMOBILE COVERAGE

BODILY INJURY AND PROPERTY DAMAGE LIABILITY	
Limits 25/50/25	
Semi-Annual Premium	\$14.00

ARKANSAS BUSES PREMIUM DETERMINATION CHART

Primary Coverages

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP
1	Territorial Base Rate	CISO-6	\$	+	+	+	+	+	+
2	Optional Limit	CISO-3, 4 & 6	\$	x	x	x	x		
3	Cost Symbol'	CISO-7	\$					x	x
4	Age Group	CISO-7	\$					x	x
5	Deductible	CISO-7	\$					x	x
6	Rate Class	CISO-7	\$	x	x			x	x
7	Policy Term	GR-14	¢	x	x	x	x	x	x
Total Premium									

' The cost symbol will be determined by the vehicle's cost price new.

Additional Coverages

Step	Description	Page	Round	UMPD	Audio, Visual & Data Electronic Equipment
1	Territorial Base Rate	CISO-2	\$	+	+
2	Coverage Limit Factor*		\$		x
3	Policy Term	GR-14	¢	x	x
Total Premium					

NOTE: *Coverage Limit Factor = Electronic Equipment Coverage Limit / \$100 (Round up to the nearest integer)

SUB-TOTAL PREMIUM FOR TERM	=
(Sum of all Total Premiums for all coverages)	
Term Fee	+
TOTAL PREMIUM FOR TERM	=

BASE RATES

TERRITORY	LIAB	MED	UM	UIM	COLL	COMP
All Territories	58	13	21	16	99	87

MEDICAL PAYMENT FACTORS

LIMIT	FACTOR
\$1,000	0.92
\$2,000	1.00
\$5,000	1.35

**ARKANSAS
MOTOR HOMES
PREMIUM DETERMINATION CHART**

Primary Coverages

Step	Description	Page	Round	BIPD	MED	UM	UIM	COLL	COMP	Customization		Gap	
										COLL	COMP	COLL	COMP
1	Territorial Base Rate	R-2	¢	+	+	+	+	+	+	+	+	+	+
2	Tier	R-3	¢	x	x	x	x	x	x			x	x
3	Optional Limit	R-4 & 5	¢	x	x	x	x						
4	Cost Symbol	R-6	¢					x	x			x	x
5	Model Year	R-7	¢					x	x			x	x
6	Deductible	R-7	¢					x	x	x	x		
7	Coverage Adjustment Factor		¢	x .77	x .80	x .90	x .90	x .80	x .80	x .80	x .80	x .80	x .80
8	Gap Endorsement	R-3	¢									x	x
9	Driving Record Adjustment	R-10	¢	x	x			x		x		x	
10	Habitual Offender Surcharge	R-10	¢	x	x			x		x		x	
11	Accident Surcharge	R-10	¢	x	x			x		x		x	
12	Safe Driver Discount	R-10	¢	x	x			x		x		x	
13	Passive Restraint Discount	R-10	¢		x								
14	Companion Policy Discount	R-10	¢	x	x			x	x	x	x	x	x
15	Motor Veh. Acc. Prev. Discount	R-10	¢	x				x		x		x	
16	Policy Term	R-16	¢	x	x	x	x	x	x	x	x	x	x
Total Premium													

Additional Coverages

Step	Description	Page	Round	ERS	Loss of Use	Acc. Death	UMPD	Rental Reimb	Disability Indem.
1	Premium / Territorial Base Rate	R-2 & 3	¢	+	+	+	+	+	+
2	Optional Limit	R-5	¢		x				
3	Coverage Adjustment Factor		¢		x .80				
4	Policy Term	R-16	¢	x	x	x	x	x	x
Total Premium									

TOTAL PREMIUM FOR TERM (Sum of all Total Premiums for all coverages) =

The Semi-Annual Premium determined from the above chart will be the Annual Premium for a Motor Home.

POLICY TERM FACTORS

SEMI-ANNUAL TERM	
All Coverages	0.80

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Supporting Document Schedules

		Item Status:	Status Date:
Satisfied - Item:	A-1 Private Passenger Auto Abstract	Filed	11/26/2012
Comments:	Please see attachments.		
Attachment(s):			
ARFORMA1 PPA Mut 02-2013.pdf			
A-1 Attachment 02-2013.pdf			

		Item Status:	Status Date:
Satisfied - Item:	APCS-Auto Premium Comparison Survey	Filed	11/26/2012
Comments:	Please see attachment.		
Attachment(s):			
PPA Survey FORM APCS2012.xls			

		Item Status:	Status Date:
Satisfied - Item:	NAIC loss cost data entry document	Filed	11/26/2012
Comments:	Please see attachment.		
Attachment(s):			
ARRFARF1 Mut 02-2013 (Revised).pdf			

		Item Status:	Status Date:
Bypassed - Item:	NAIC Loss Cost Filing Document for OTHER than Workers' Comp	Filed	11/26/2012
Bypass Reason:	This is an independent rate, rule filing.		

		Item Status:	Status Date:
Satisfied - Item:	Explanatory Memorandum and Supporting Documents	Filed	11/26/2012
Comments:	Please see attachments.		
Attachment(s):			

State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations		
Product Name:	PPA		
Project Name/Number:	Rooney/		

Explanatory Memorandum (Revised).pdf
Exhibit A (Revised) - Revenue Chg.pdf
Exhibits C thru G.pdf

		Item Status:	Status Date:
Satisfied - Item:	Histograms	Filed	11/26/2012
Comments:	Please see attachment.		
Attachment(s):			
Exhibit H - Histograms.pdf			

		Item Status:	Status Date:
Satisfied - Item:	Rate Indications	Filed	11/26/2012
Comments:	Please see attachments.		
Attachment(s):			
Exhibit B - Rate Indications.pdf			

SERFF Tracking #:	SHEL-128731471	State Tracking #:		Company Tracking #:	03M00212
<hr/>					
State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company		
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations				
Product Name:	PPA				
Project Name/Number:	Rooney/				

Attachment PPA Survey FORM APCS2012.xls is not a PDF document and cannot be reproduced here.

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
A-1 Attachment**

5. Specify the percentage you allow in credit or discounts for the following:

(f) Other (specify)

Accident Prevention Course	10 %
Driver Training	8.5-10.5 %
Passive Restraint	4/6/8 %
Companion Policy / Life	5/10 %
Pay-In-Full	10 %

7. Does your company utilize a tiered rating plan?

If so, list the programs and percentage difference and current volume for each plan:

<u>Program</u>	<u>Percentage Difference</u>					<u>Volume</u>
	<u>Liability</u>	<u>Med Pay</u>	<u>UM</u>	<u>Coll</u>	<u>Comp</u>	
Tier 0700	.72	.70	.72	.70	.70	\$42,410,503
Tier 1000	.78	.78	.78	.78	.78	\$37,539,125
Tier 2000	.90	.90	.90	.92	.90	\$22,904,313
Tier 3000	1.04	1.14	1.10	1.12	1.10	\$13,693,168
Tier 4000	1.16	1.25	1.25	1.25	1.25	\$4,318,405
Tier 5000	1.18	1.78	1.76	1.28	1.47	\$0
Tier 6000	1.22	1.81	1.81	1.30	1.50	\$0
Tier 9996	1.04	1.04	1.04	1.04	1.04	\$444,555
Tier 9998	1.00	1.00	1.00	1.00	1.00	\$343,638

FORM RF-1 Rate Filing Abstract NAIC LOSS COST DATA ENTRY DOCUMENT

1.	This filing transmittal is part of Company Tracking #	03M00212
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2.	If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/Item Filing Number	N/A
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		Company Name	Company NAIC Number	
3.	A.	Shelter Mutual Insurance Company	B.	23388

		Product Coding Matrix Line of Business (i.e., Type of Insurance)	Product Coding Matrix Line of Business (i.e., Sub-type of Insurance)	
4.	A.	19.1 and 21.1	B.	19.1000 and 21.1000

5.							
(A) COVERAGE (See Instructions)	(B) Indicated % Rate Level Change	(C) Requested % Rate Level Change		FOR LOSS COSTS ONLY			
			(D) Expected Loss Ratio	(E) Loss Cost Modification Factor	(F) Selected Loss Cost Multiplier	(G) Expense Constant (If Applicable)	(H) Co. Current Loss Cost Multiplier
BI/PD	-3.4	-3.4					
Medical Payments	8.6	8.6					
UM / UIM	-14.5	-6.3					
Collision	-7.2	-6.8					
Comprehensive	-3.2	-1.1					
TOTAL OVERALL EFFECT	-4.4	-3.0					

6.		5 Year History		Rate Change History				7.	
Year	Policy Count	% of Change	Effective Date	State Earned Premium (000)	Incurred Losses (000)	State Loss Ratio	Countrywide Loss Ratio	Expense Constants	Selected Provisions
2011	200,806	+4.5	01-26-2011	119,513	75,564	63.2	70.0	A. Total Production Expense	15.9 / 15.9
2010	199,393	+4.0	12-29-2009	115,052	74,213	64.5	69.4	B. General Expense	7.3 / 7.3
2009	202,446	-5.4	3-22-2007	109,464	76,964	70.3	71.4	C. Taxes, Licenses & Fees	2.9 / 2.9
2008	203,130	-6.1	3-28-2005	105,134	75,788	72.1	67.0	D. Underwriting Profit & Contingencies	1.4 / 1.4
2007	196,427	-0.2	11-19-2003	104,375	59,159	56.7	59.8	E. Other (explain)	
								F. TOTAL	27.5 / 30.1

8.		Apply Loss Cost Factors to Future filings? (Y or N)	
9.	+19.6	Estimated Maximum Rate Increase for any Insured (%) Territory (if applicable):	_____
10.	-81.4	Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable):	_____

SHELTER MUTUAL INSURANCE COMPANY
PRIVATE PASSENGER AUTOMOBILE
ARKANSAS
EXPLANATORY MEMORANDUM
(Revised)

Synopsis

This filing consists of revised base rates for Liability, Medical Payments, Collision and Comprehensive coverages. Uninsured Motorists Property Damage rates have been revised. Tier factors have been revised. New higher limits of Combined Single Limit Liability, Uninsured Motorists and Underinsured Motorists coverages have been added. Model Year factors have been added. A new Pay-in-Full Discount has been added. Reimbursement for Emergency Road Services coverage has been added to Motorcycles. Coverage Adjustment Factors have replaced rate class factors in the premium determination for motor homes. New deductible limits have been added for House Trailers. The Liability rate for Utility / Camping trailers is now a flat dollar amount for all territories. Comprehensive Cost Symbol factors have been revised for Utility / Camping Trailers. The Premium Determination charts for all vehicle types show all steps rounded to the nearest penny. The base rates for Buses have been revised. Editorial changes have been made.

The overall effect of this filing is expected to be a revenue decrease of 3.0%, or approximately (\$3,636,362) as shown on Exhibit A.

Private Passenger Base Rates

For Private Passenger Liability, Medical Payments, Collision, and Comprehensive coverages, our proposed base rate changes for each coverage were selected based on our indicated statewide needs for each coverage, and the rate effect of the other changes being made in this filing. Please refer to Exhibit C.

Uninsured Motorists Property Damage Rates

Uninsured Motorists Property Damage rates have been increased. Please refer to Exhibit D.

Underwriting Tiers

The tier factor for Medical Payments Tier Code 0700 decreased and the tier factor for Medical Payments Tier Code 3000 increased. The tier factor for Collision Tier Code 0700 decreased. The tier factor for Comprehensive Tier Code 0700 decreased. Please refer to Exhibit E.

Optional Liability Limits

New limits of \$2,000,000, \$3,000,000, \$4,000,000 and \$5,000,000 Combined Single Limit Liability have been added. Please refer to manual page R-4.

Optional Uninsured Motorists Limits

New limits of \$2,000,000, \$3,000,000, \$4,000,000 and \$5,000,000 Uninsured Motorists have been added. Please refer to manual page R-5.

Optional Underinsured Motorists Limits

New limits of \$2,000,000, \$3,000,000, \$4,000,000 and \$5,000,000 Underinsured Motorists have been added. Please refer to manual page R-5.

Model Year Factors

Collision and Comprehensive coverage Model Year factors for 2014 and 2015 have been added. Please refer to manual page R-7.

Pay-In-Full Discount

A new Pay-In-Full Discount has been added for Private Passenger autos, Business Use autos and Full-Use Classic autos. A 10% discount will apply to these policies with a 6 or 12 month policy term and 100% of the term premium is paid at the time of the application or renewal date. Please refer to manual page GR-26. With the addition of this discount, the quarterly installment fees have been removed from the manual pages and will no longer apply to any vehicle type.

Reimbursement for Emergency Road Service

Reimbursement for Emergency Road Service will now apply to Motorcycles. Please refer to manual page R-12.

Coverage Adjustment Factors

Coverage Adjustment Factors have replaced rate class factors in the premium determination for motor homes. Please refer to manual page R-16.

House Trailers – Rate Class Z1

New deductible factors of \$500, \$750, \$1000 and \$2000 have been added for Collision coverage; and \$250, \$500, \$750, \$1000 and \$2000 have been added for Comprehensive coverage. Please refer to manual page R-17.

Utility / Camping Trailers – Rate Class Z2

The rate for Liability has been revised to a flat dollar amount for all territories; and the factors for Collision and Comprehensive are now combined with the rate class factor. The Premium Determination chart has been revised to show these changes. Please refer to manual page R-18.

Utility / Camping Trailers – Cost Symbols

The Utility / Camping Trailer Comprehensive cost symbol factors have increased for symbols 6 and higher. Please refer to Exhibit F. The Collision and Comprehensive cost symbol factors for utility / camping trailers have been moved from manual page R-6 to page R-19.

Premium Determination Charts

The Premium Determination charts for Private Passenger Automobile, Antique and Classic Automobiles, Motorcycle/Snowmobiles, Motor Homes, House Trailers (Class Z1) and Trailers (Class Z2) show all steps are now rounded to the nearest penny.

Bus Base Rates

Liability, Medical Payment, Uninsured Motorists, Underinsured Motorists, Collision and Comprehensive base rates for buses have increased. Please refer to Exhibit G.

Editorial Changes

- 1) General Rules (GR) page changes have been made to incorporate the addition of the Pay-in-Full Discount and the changes to Z2 trailers.
- 2) General Rules (GR) and Rate (R) pages have been renumbered due to the insertion of the Pay-in-Full Discount and the utility / camping trailer cost symbol page.

Exhibits

Information in support of this filing is set forth in the following exhibits:

	<u>Exhibits</u>
Estimated Revenue Change	A
Rate Indications	B
PPA Base Rate Comparison	C
Uninsured Motorists Property Damage Rate Comparison	D
Tier Comparison	E
Utility / Camping Trailer Comprehensive Cost Symbol Factor Comparison	F
Buses Base Rate Comparison	G
Rate Change Histogram	H

Arkansas Mutual PPA Estimated Revenue Change by Coverage
Revised

Coverage	Annualized Policy Premium	Base Rate	Tier	Rate Class	Limit	Deductible	Model Year	Merit Table	Cost Symbol	High Perf	Pay-In-Full & Fees	Total % Change	Total \$ Change
Liability	51,484,973	3.3%	0.0%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.7%	-3.4%	-1,734,628
PIP/Med Pay	4,803,890	15.5%	-0.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-7.3%	8.6%	411,414
UM	2,398,955	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.8%	-6.8%	-163,401
UIM	3,889,319	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.1%	-6.1%	-235,467
UMPD	3,988,585	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	8.1%	321,557
Subtotal:	66,565,722	3.7%	0.0%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.3%	-2.1%	-1,400,526
Coll	29,068,558	0.2%	-0.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.1%	-6.8%	-1,979,489
Comp	21,875,562	5.7%	-1.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.4%	0.0%	-6.4%	-1.1%	-246,400
Subtotal:	50,944,121	2.6%	-1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	-6.2%	-4.4%	-2,225,888
Total:	117,509,842	3.2%	-0.5%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	-6.3%	-3.1%	-3,626,414
<u>Supplemental Coverages</u>													
Rental Reimbursement	775,090											0.0%	0
Emergency Roadside Service	806,520											0.0%	0
Accidental Death	1,353,231											0.0%	0
Motorcycles	1,779,684	0.0%	-0.6%	0.0%	0.0%	0.0%	0.0%	0.0%			0.0%	-0.6%	-10,577
Buses	3,465											18.2%	629
Grand Total	122,227,832	3.1%	-0.4%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	-6.0%	-3.0%	-3,636,362

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
BASE RATE COMPARISON**

Exhibit C

BODILY INJURY - PROPERTY DAMAGE

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	229	236	3.1%
3	228	235	3.1%
4	223	237	6.3%
9	222	229	3.2%
10	198	204	3.0%
11	250	265	6.0%
12	199	205	3.0%
18	178	183	2.8%
19	228	235	3.1%
20	248	255	2.8%
21	171	176	2.9%
22	263	271	3.0%
25	250	250	0.0%
26	210	216	2.9%
27	200	206	3.0%
30	212	218	2.8%
31	174	185	6.3%
32	189	189	0.0%
40	222	229	3.2%
41	257	273	6.2%
42	279	287	2.9%

MEDICAL PAYMENTS

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	29	34	17.2%
3	29	34	17.2%
4	32	37	15.6%
9	31	36	16.1%
10	29	34	17.2%
11	30	35	16.7%
12	29	34	17.2%
18	32	37	15.6%
19	33	38	15.2%
20	33	38	15.2%
21	30	35	16.7%
22	34	40	17.6%
25	33	38	15.2%
26	30	35	16.7%
27	34	40	17.6%
30	31	36	16.1%
31	29	34	17.2%
32	30	35	16.7%
40	33	38	15.2%
41	35	41	17.1%
42	37	43	16.2%

COLLISION

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	83	83	0.0%
3	84	84	0.0%
4	79	75	-5.1%
9	91	91	0.0%
10	85	85	0.0%
11	80	80	0.0%
12	74	74	0.0%
18	86	86	0.0%
19	84	84	0.0%
20	84	84	0.0%
21	77	77	0.0%
22	83	87	4.8%
25	89	89	0.0%
26	85	85	0.0%
27	87	87	0.0%
30	78	81	3.8%
31	79	79	0.0%
32	80	80	0.0%
40	78	78	0.0%
41	88	83	-5.7%
42	90	94	4.4%

COMPREHENSIVE

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	77	82	6.5%
3	65	69	6.2%
4	53	56	5.7%
9	83	88	6.0%
10	76	81	6.6%
11	74	78	5.4%
12	62	66	6.5%
18	82	87	6.1%
19	68	72	5.9%
20	60	64	6.7%
21	85	90	5.9%
22	57	60	5.3%
25	67	71	6.0%
26	73	77	5.5%
27	75	80	6.7%
30	72	76	5.6%
31	69	73	5.8%
32	75	80	6.7%
40	46	49	6.5%
41	52	55	5.8%
42	55	58	5.5%

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
UNINSURED MOTORISTS PROPERTY DAMAGE

RATES COMPARISON**

Limit	Current Rate	Proposed Rate	Percent Change
25,000	12	13	8.3%
50,000	14	15	7.1%
100,000	19	20	5.3%
200,000	26	27	3.8%

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
TIER FACTOR COMPARISON**

	<u>Description</u>	<u>Tier Code</u>	<u>Current Factor</u>	<u>Proposed Factor</u>	<u>Percent Change</u>
Liability	Tier 700	700	.72	.72	0.0%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.90	.90	0.0%
	Tier 3000	3000	1.04	1.04	0.0%
	Tier 4000	4000	1.16	1.16	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%
Medical Payments	Tier 700	700	.72	.70	-2.8%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.90	.90	0.0%
	Tier 3000	3000	1.10	1.14	3.6%
	Tier 4000	4000	1.25	1.25	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%
Uninsured Motorists	Tier 700	700	.72	.72	0.0%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.90	.90	0.0%
	Tier 3000	3000	1.10	1.10	0.0%
	Tier 4000	4000	1.25	1.25	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%
Collision	Tier 700	700	.72	.70	-2.8%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.92	.92	0.0%
	Tier 3000	3000	1.12	1.12	0.0%
	Tier 4000	4000	1.25	1.25	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%
Comprehensive	Tier 700	700	.72	.70	-2.8%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.90	.90	0.0%
	Tier 3000	3000	1.10	1.10	0.0%
	Tier 4000	4000	1.25	1.25	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
Z2 TRAILER COST SYMBOL FACTOR COMPARISON**

Symbol	Collision		Percent Change	Comprehensive		Percent Change
	CUR	PRO		CUR	PRO	
1	0.25	0.25	0.0%	0.35	0.35	0.0%
2	0.25	0.25	0.0%	0.35	0.35	0.0%
3	0.29	0.29	0.0%	0.40	0.40	0.0%
4	0.38	0.38	0.0%	0.47	0.47	0.0%
5	0.46	0.46	0.0%	0.61	0.61	0.0%
6	0.55	0.55	0.0%	0.83	0.91	9.6%
7	0.62	0.62	0.0%	0.90	0.99	10.0%
8	0.67	0.67	0.0%	1.17	1.29	10.3%
9	0.73	0.73	0.0%	1.31	1.44	9.9%
10	0.79	0.79	0.0%	1.39	1.53	10.1%
11	0.84	0.84	0.0%	1.50	1.65	10.0%
12	0.91	0.91	0.0%	1.57	1.73	10.2%
13	0.93	0.93	0.0%	1.63	1.79	9.8%
14	0.95	0.95	0.0%	1.71	1.88	9.9%
15	0.99	0.99	0.0%	1.75	1.93	10.3%
16	1.03	1.03	0.0%	1.81	1.99	9.9%
17	1.06	1.06	0.0%	1.85	2.04	10.3%
18	1.08	1.08	0.0%	1.88	2.07	10.1%
19	1.10	1.10	0.0%	1.90	2.09	10.0%
20	1.18	1.18	0.0%	1.94	2.13	9.8%
21	1.21	1.21	0.0%	1.96	2.16	10.2%
22	1.24	1.24	0.0%	1.99	2.19	10.1%
23	1.28	1.28	0.0%	2.03	2.23	9.9%
24	1.30	1.30	0.0%	2.09	2.30	10.0%
25	1.33	1.33	0.0%	2.12	2.33	9.9%
26	1.35	1.35	0.0%	2.15	2.37	10.2%
27	1.37	1.37	0.0%	2.20	2.42	10.0%
28	1.39	1.39	0.0%	2.24	2.46	9.8%
29	1.41	1.41	0.0%	2.32	2.55	9.9%
30	1.44	1.44	0.0%	2.40	2.64	10.0%
31	1.47	1.47	0.0%	2.48	2.73	10.1%
32	1.50	1.50	0.0%	2.56	2.82	10.2%
33	1.53	1.53	0.0%	2.64	2.90	9.8%
34	1.56	1.56	0.0%	2.72	2.99	9.9%
35	1.59	1.59	0.0%	2.80	3.08	10.0%
36	1.62	1.62	0.0%	2.88	3.17	10.1%
37	1.65	1.65	0.0%	2.96	3.26	10.1%
38	1.68	1.68	0.0%	3.04	3.34	9.9%
39	1.71	1.71	0.0%	3.12	3.43	9.9%
40	1.74	1.74	0.0%	3.20	3.52	10.0%
41	1.77	1.77	0.0%	3.28	3.61	10.1%
42	1.80	1.80	0.0%	3.36	3.70	10.1%
43	1.83	1.83	0.0%	3.44	3.78	9.9%
44	1.86	1.86	0.0%	3.52	3.87	9.9%
45	1.89	1.89	0.0%	3.60	3.96	10.0%
46	1.92	1.92	0.0%	3.68	4.05	10.1%
47	1.95	1.95	0.0%	3.76	4.14	10.1%

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
Z2 TRAILER COST SYMBOL FACTOR COMPARISON**

48	1.98	1.98	0.0%	3.84	4.22	9.9%
49	2.01	2.01	0.0%	3.92	4.31	9.9%
50	2.04	2.04	0.0%	4.00	4.40	10.0%
51	2.07	2.07	0.0%	4.08	4.49	10.0%
52	2.10	2.10	0.0%	4.16	4.58	10.1%
53	2.13	2.13	0.0%	4.24	4.66	9.9%
54	2.16	2.16	0.0%	4.32	4.75	10.0%
55	2.19	2.19	0.0%	4.40	4.84	10.0%
56	2.22	2.22	0.0%	4.48	4.93	10.0%
57	2.25	2.25	0.0%	4.56	5.02	10.1%
58	2.28	2.28	0.0%	4.64	5.10	9.9%
59	2.31	2.31	0.0%	4.72	5.19	10.0%
60	2.34	2.34	0.0%	4.80	5.28	10.0%
61	2.37	2.37	0.0%	4.88	5.37	10.0%
62	2.40	2.40	0.0%	4.96	5.46	10.1%
63	2.43	2.43	0.0%	5.04	5.54	9.9%
64	2.46	2.46	0.0%	5.12	5.63	10.0%
65	2.49	2.49	0.0%	5.20	5.72	10.0%
66	2.52	2.52	0.0%	5.28	5.81	10.0%
67	2.55	2.55	0.0%	5.36	5.90	10.1%
68	2.58	2.58	0.0%	5.44	5.98	9.9%
69	2.61	2.61	0.0%	5.52	6.07	10.0%
70	2.64	2.64	0.0%	5.60	6.16	10.0%
71	2.67	2.67	0.0%	5.68	6.25	10.0%
72	2.70	2.70	0.0%	5.76	6.34	10.1%
73	2.73	2.73	0.0%	5.84	6.42	9.9%
74	2.76	2.76	0.0%	5.92	6.51	10.0%
75	2.79	2.79	0.0%	6.00	6.60	10.0%
76	2.82	2.82	0.0%	6.08	6.69	10.0%
77	2.85	2.85	0.0%	6.16	6.78	10.1%
78	2.88	2.88	0.0%	6.24	6.86	9.9%
79	2.91	2.91	0.0%	6.32	6.95	10.0%
80	2.94	2.94	0.0%	6.40	7.04	10.0%
81	2.97	2.97	0.0%	6.48	7.13	10.0%
82	3.00	3.00	0.0%	6.56	7.22	10.1%
83	3.03	3.03	0.0%	6.64	7.30	9.9%
84	3.06	3.06	0.0%	6.72	7.39	10.0%
85	3.09	3.09	0.0%	6.80	7.48	10.0%
86	3.12	3.12	0.0%	6.88	7.57	10.0%
87	3.15	3.15	0.0%	6.96	7.66	10.1%
88	3.18	3.18	0.0%	7.04	7.74	9.9%
89	3.21	3.21	0.0%	7.12	7.83	10.0%
90	3.24	3.24	0.0%	7.20	7.92	10.0%
91	3.27	3.27	0.0%	7.28	8.01	10.0%
92	3.30	3.30	0.0%	7.36	8.10	10.1%
93	3.33	3.33	0.0%	7.44	8.18	9.9%
94	3.36	3.36	0.0%	7.52	8.27	10.0%
95	3.39	3.39	0.0%	7.60	8.36	10.0%

**SHELTER MUTUAL BUSES
ARKANSAS
BASE RATE COMPARISON**

ALL TERRITORIES

BODILY INJURY - PROPERTY DAMAGE

Current Rate	Proposed Rate	Percent Change
49	58	18.4%

MEDICAL PAYMENTS

Current Rate	Proposed Rate	Percent Change
11	13	18.2%

UNINSURED MOTORISTS

Current Rate	Proposed Rate	Percent Change
18	21	16.7%

UNDERINSURED MOTORISTS

Current Rate	Proposed Rate	Percent Change
14	16	14.3%

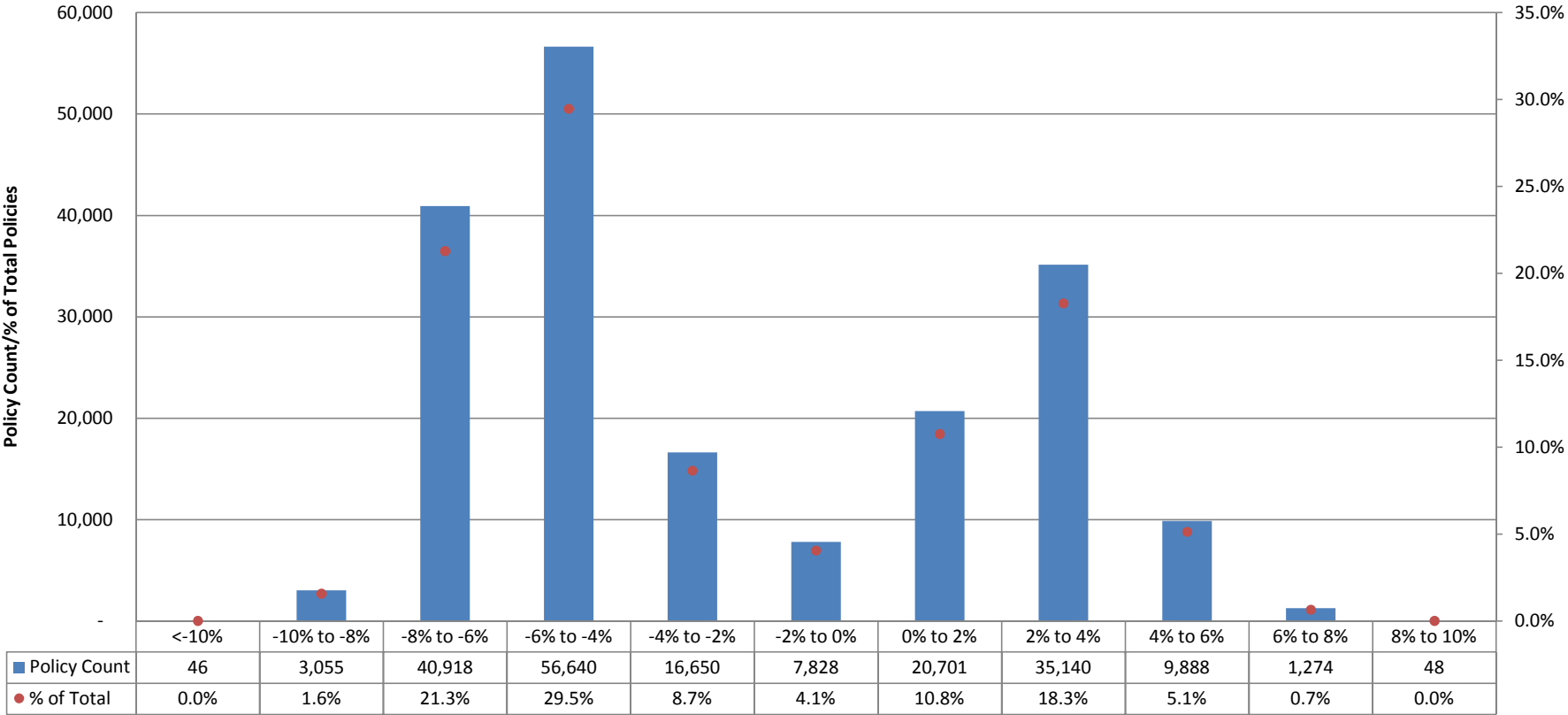
COLLISION

Current Rate	Proposed Rate	Percent Change
83	99	19.3%

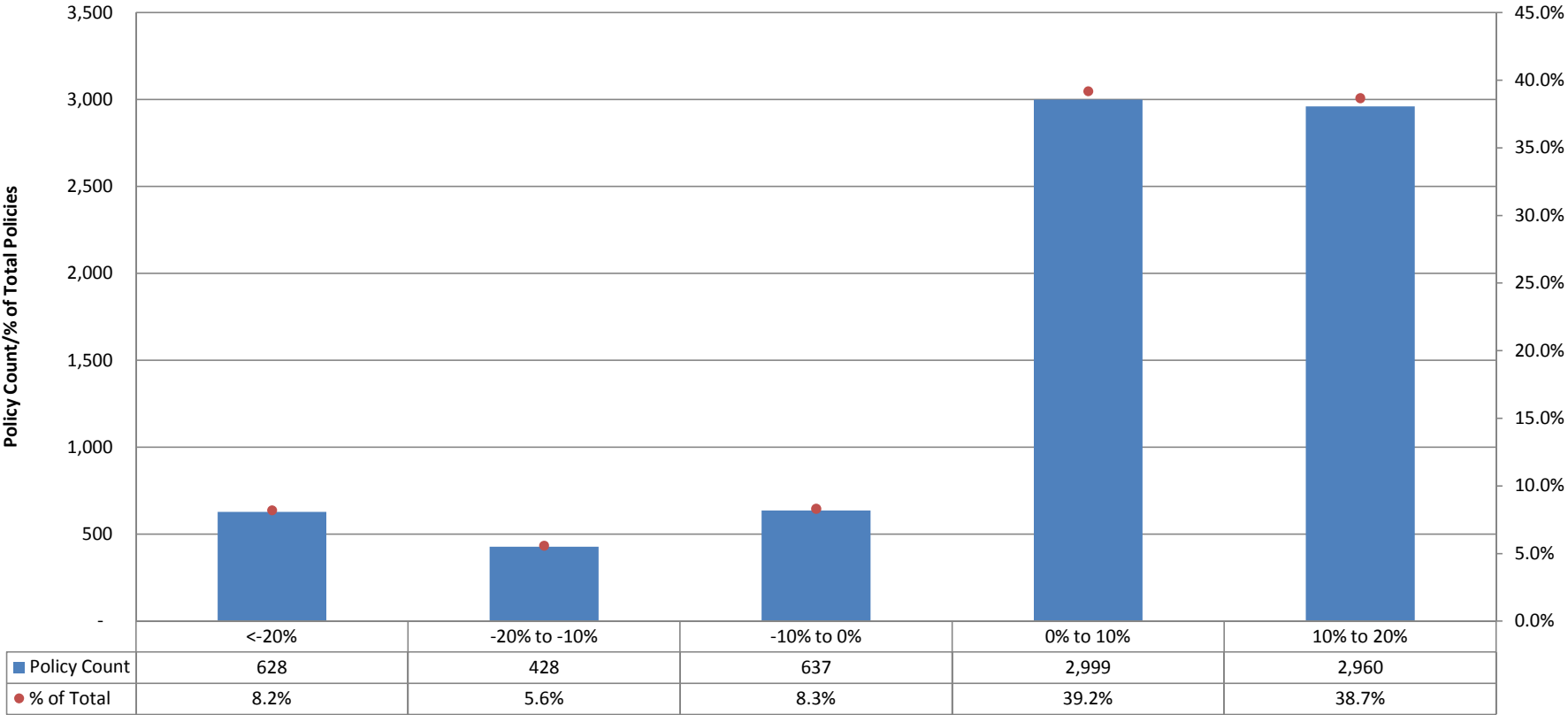
COMPREHENSIVE

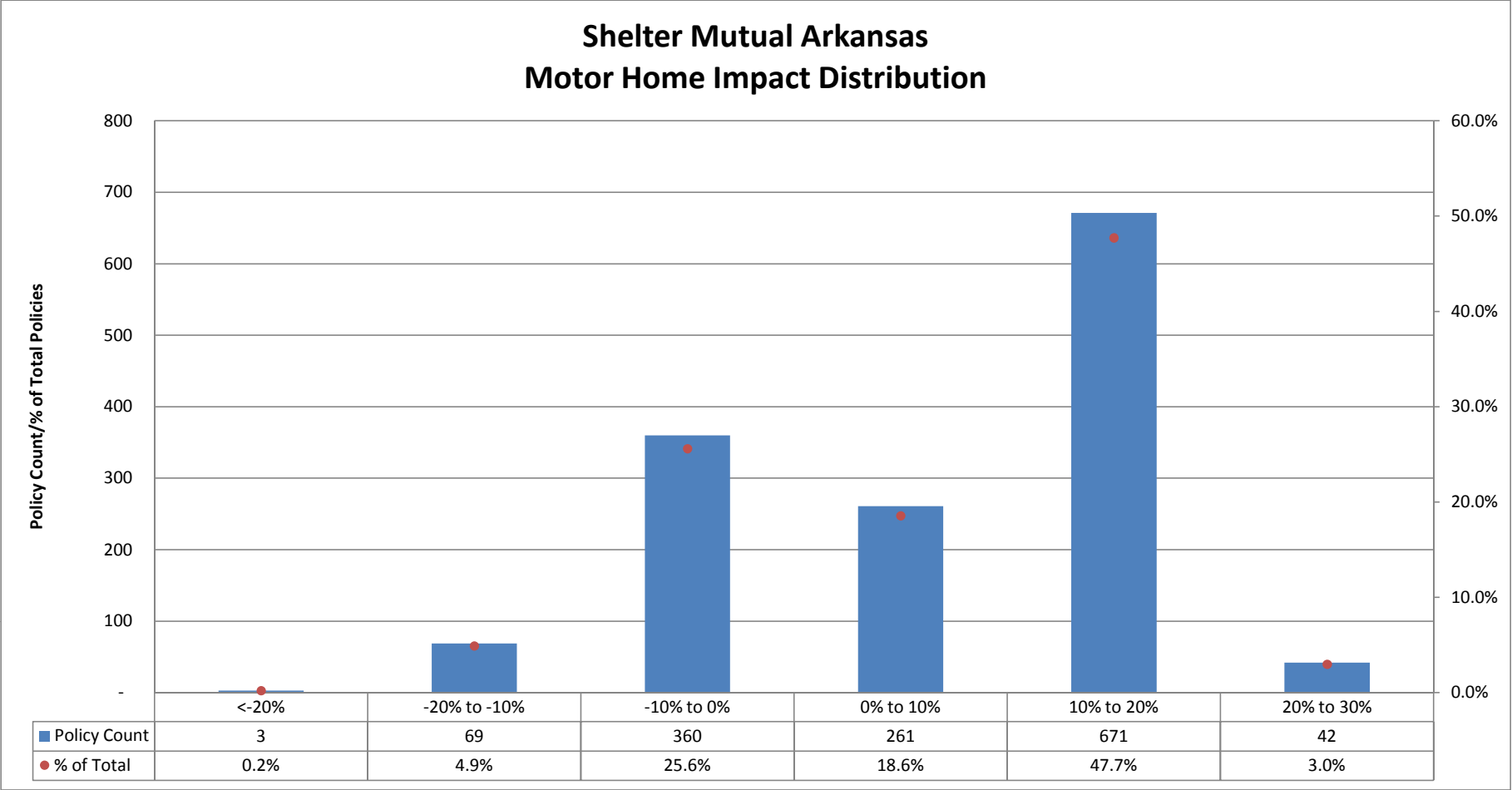
Current Rate	Proposed Rate	Percent Change
73	87	19.2%

**Shelter Mutual Arkansas
Private Passenger Auto Impact Distribution**



Shelter Mutual Arkansas
Camping / Utility Trailer (Z2) Impact Distribution





Shelter Mutual Insurance Company

Arkansas

Private Passenger Automobile

Explanatory Memorandum of Attached Exhibits Developing Indicated Rate Level Change by Coverage

Exhibit B.I – Summary of Indicated Rate Level Change by Coverage

This summary exhibit details the earned premium at current rates, the indicated rate level change and the indicated dollar need by coverage.

Exhibit B.II.a to B.II.e – Indicated Rate Level Change by Coverage

These exhibits show all calculations used to develop the indicated rate level change by coverage. Generally, accident year losses are adjusted to anticipated levels at the average loss date and fiscal year premiums are adjusted to current rates. The formula loss ratio is then compared to the expected loss ratio, after credibility, for indicated rate level change. All development of adjustment factors and expected loss ratios are detailed in subsequent exhibits.

Exhibit B.III.a to B.III.f – Projected Ultimate Accident Year Loss, Allocated LAE and Accident Year Claim Count

These exhibits show the development of fiscal accident year losses including allocated loss adjustment expense and fiscal accident year claims to an ultimate basis. All coverages are developed to 72 months.

Exhibit B.IV.a to B.IV.f – Development of Combined Trend and Projection Factor by Coverage

These exhibits display the calculation of factors to trend and project losses to the expected average loss date. The average policy is for a six-month term; therefore, the average loss date is nine months after the proposed effective date. These factors are applied to ultimate incurred loss and loss adjustment expense.

Exhibit B.V.a to B.V.e – Development of Earned Current Rate Level Factors by Coverage

These exhibits show the written effective dates and rate changes used to calculate current rate level factors on an earned basis. These factors are applied to fiscal year earned premium to bring past premiums to current rates. The method used to calculate the factors is commonly known as the "Parallelogram Method".

Exhibit B.VI – Development of Unallocated Loss Adjustment Factor

This exhibit shows the three-year average unallocated loss adjustment expense ratio for the latest available three years. These factors are applied to ultimate incurred loss and loss adjustment expense. Separate ratios are calculated for Liability excluding Property Damage, Property Damage Liability and Physical Damage.

Exhibit B.VII.a to B.VII.b – Calculation of Expected Loss Ratio

These exhibits show the calculation of expected loss ratio separately for Liability and Physical Damage. The development of expense ratios used in calculating the expected loss ratios are included.

Exhibit B.VIII.a – Calculation of Factor to Adjust Fixed Costs

This exhibit shows average consumer price indices for the last twenty quarters, which is considered in the selection of trend and projection factors. Exponential regression is used to fit 20, 12 and 6 point curves.

Shelter Mutual Insurance Company

Exhibit B.I

Arkansas

Private Passenger Automobile

Summary of Indicated Rate Level Change by Coverage

Coverage	Fiscal Year Ending 6/30/2012 Earned Premium at Current Rates	Indicated Rate Level Change	
		in Percent	in Dollars
Combined Bodily Injury and Property Damage	\$50,950,309	-3.4%	-\$1,738,456
Medical Payments	\$4,792,409	8.6%	\$412,147
Uninsured/Underinsured Motorist	\$6,204,791	-14.5%	-\$899,695
Total Liability	\$61,947,509	-3.6%	-\$2,226,004
Collision	\$27,860,356	-7.2%	-\$2,005,946
Comprehensive	\$20,537,036	-3.2%	-\$657,185
Total Physical Damage	\$48,397,392	-5.5%	-\$2,663,131
Total	\$110,344,901	-4.4%	-\$4,889,135

Arkansas

Private Passenger Automobile

Combined Bodily Injury and Property Damage Indicated Rate Level Change

	Fiscal Year Ending 6/30/2010	Fiscal Year Ending 6/30/2011	Fiscal Year Ending 6/30/2012
1. Combined BI and PD Earned Premiums	\$46,867,030	\$50,027,976	\$50,950,309
2. Current Rate Level Factor (Exhibit B.V)	1.1248	1.0449	1.0000
3. Premium at Current Rates	\$52,718,141	\$52,276,314	\$50,950,309
Bodily Injury Only			
4. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.a.1)	\$17,570,746	\$15,639,825	\$15,667,159
5. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.a)	1.117	1.085	1.053
6. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.079	1.079	1.079
7. Trended Loss and Loss Adjustment Expense	\$21,183,336	\$18,305,310	\$17,804,831
Property Damage Only			
8. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.b.1)	\$15,233,014	\$15,203,960	\$15,207,106
9. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.b)	1.077	1.056	1.036
10. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.079	1.079	1.079
11. Trended Loss and Loss Adjustment Expense	\$17,705,895	\$17,324,358	\$16,989,948
12. Combined BI and PD Trended Loss and LAE	\$38,889,231	\$35,629,668	\$34,794,779
13. Formula Loss Ratio	73.8%	68.2%	68.3%
14. Experience Year Weight	20.0%	30.0%	50.0%
15. Weighted Formula Loss Ratio		69.3%	
16. Credibility		100.0%	
17. Trended Expected Loss Ratio (19. X 23. ** 1)		74.3%	
18. Credibility Weighted Formula Loss Ratio (15. X 16.) + (17. X (1 - 16.))		69.3%	
19. Expected Loss Ratio (Exhibit B.VII.a.1)		72.5%	
20. Indicated Rate Level Change for Variable Expenses (18. / 19.) - 1		-4.3%	
21. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.a.1)		16.0%	
22. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.a.1)		11.5%	
23. Factor to Trend Fixed Costs (Exhibit B.VIII.a)		1.025	
24. Trended Fixed Costs (22. X (23.** 1)		11.8%	
25. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((18. + 24.) / (1.000 - 21.)) - 1.000		-3.4%	

Indications are based on effective date of 01/01/2013.

Arkansas

Private Passenger Automobile

Medical Payments Indicated Rate Level Change

	Fiscal Year Ending 6/30/2010	Fiscal Year Ending 6/30/2011	Fiscal Year Ending 6/30/2012
1. Earned Premium	\$4,303,655	\$4,696,275	\$4,792,409
2. Current Rate Level Factor (Exhibit B.V)	1.1765	1.0557	1.0000
3. Premium at Current Rates	\$5,063,250	\$4,957,857	\$4,792,409
4. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.c.1)	\$3,118,449	\$3,620,574	\$3,195,336
5. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.c)	1.132	1.099	1.067
6. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.079	1.079	1.079
7. Trended Loss and Loss Adjustment Expense	\$3,808,961	\$4,293,353	\$3,678,768
8. Formula Loss Ratio	75.2%	86.6%	76.8%
9. Experience Year Weight	20.0%	30.0%	50.0%
10. Weighted Formula Loss Ratio	79.4%		
11. Credibility	100.0%		
12. Trended Expected Loss Ratio (14. X 18. ** 1)	74.3%		
13. Credibility Weighted Formula Loss Ratio (10. X 11.) + (12. X (1 - 11.))	79.4%		
14. Expected Loss Ratio (Exhibit B.VII.a.1)	72.5%		
15. Indicated Rate Level Change for Variable Expenses (13. / 14.) - 1	9.5%		
16. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.a.1)	16.0%		
17. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.a.1)	11.5%		
18. Factor to Trend Fixed Costs (Exhibit B.VIII.a)	1.025		
19. Trended Fixed Costs (17. X (18.** 1)	11.8%		
20. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((13. + 19.) / (1.000 - 16.)) - 1.000	<u>8.6%</u>		

Indications are based on effective date of 01/01/2013.

Arkansas

Private Passenger Automobile

Uninsured/Underinsured Motorist Indicated Rate Level Change

	Fiscal Year Ending 6/30/2010	Fiscal Year Ending 6/30/2011	Fiscal Year Ending 6/30/2012
1. Earned Premium	\$6,364,060	\$6,334,155	\$6,204,791
2. Current Rate Level Factor (Exhibit B.V)	1.0000	1.0000	1.0000
3. Premium at Current Rates	\$6,364,060	\$6,334,155	\$6,204,791
4. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.d.1)	\$3,194,849	\$3,474,894	\$3,127,082
5. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.d)	1.117	1.085	1.053
6. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.079	1.079	1.079
7. Trended Loss and Loss Adjustment Expense	\$3,850,569	\$4,068,111	\$3,552,950
8. Formula Loss Ratio	60.5%	64.2%	57.3%
9. Experience Year Weight	20.0%	30.0%	50.0%
10. Weighted Formula Loss Ratio	60.0%		
11. Credibility	100.0%		
12. Trended Expected Loss Ratio (14. X 18. ** 1)	74.3%		
13. Credibility Weighted Formula Loss Ratio (10. X 11.) + (12. X (1 - 11.))	60.0%		
14. Expected Loss Ratio (Exhibit B.VII.a.1)	72.5%		
15. Indicated Rate Level Change for Variable Expenses (13. / 14.) - 1	-17.2%		
16. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.a.1)	16.0%		
17. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.a.1)	11.5%		
18. Factor to Trend Fixed Costs (Exhibit B.VIII.a)	1.025		
19. Trended Fixed Costs (17. X (18.** 1)	11.8%		
20. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((13. + 19.) / (1.000 - 16.)) - 1.000	-14.5%		

Indications are based on effective date of 01/01/2013.

Arkansas

Private Passenger Automobile

Collision Indicated Rate Level Change

	Fiscal Year Ending 6/30/2010	Fiscal Year Ending 6/30/2011	Fiscal Year Ending 6/30/2012
1. Earned Premium	\$27,786,742	\$27,408,170	\$27,860,356
2. Current Rate Level Factor (Exhibit B.V)	0.9589	0.9970	1.0000
3. Model Year Symbol Drift Factor (Exhibit B.II.d.2)	1.1945	1.1393	1.0866
4. Trended Premium at Current Rates	\$31,827,102	\$31,132,450	\$30,273,062
5. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.e.1)	\$17,509,599	\$17,468,505	\$16,708,201
6. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.e)	1.077	1.056	1.036
7. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.094	1.094	1.094
8. Trended Loss and Loss Adjustment Expense	\$20,630,475	\$20,180,735	\$18,936,808
9. Formula Loss Ratio	64.8%	64.8%	62.6%
10. Experience Year Weight	20.0%	30.0%	50.0%
11. Weighted Formula Loss Ratio	63.7%		
12. Credibility	100.0%		
13. Trended Expected Loss Ratio (15. X 19. ** 1)	71.6%		
14. Credibility Weighted Formula Loss Ratio (10. X 11.) + (13. X (1 - 11.))	63.7%		
15. Expected Loss Ratio (Exhibit B.VII.b.1)	69.9%		
16. Indicated Rate Level Change for Variable Expenses (14. / 15.) - 1	-8.9%		
17. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.b.1)	18.6%		
18. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.b.1)	11.5%		
19. Factor to Trend Fixed Costs (Exhibit B.VIII.a)	1.025		
20. Trended Fixed Costs (18. X (19.** 1)	11.8%		
21. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((14. + 20.) / (1.000 - 17.)) - 1.000	<u>-7.2%</u>		

Indications are based on effective date of 01/01/2013.

**Shelter Mutual Private Passenger Automobile
Calculation of Collision Model Year & Symbol Drift Premium Trend Factor**

Exhibit B.II.d.2

Arkansas Calculation of Model Year Premium Trend Factor for Collision Coverage

Model Year	Distribution FYE 12/2009	X	Model Year Factor	=	Weighted Factor	Distribution FYE 12/2010	X	Model Year Factor	=	Weighted Factor	Distribution FYE 12/2011	X	Model Year Factor	=	Weighted Factor
2012	0.00		2.26		0.00	0.00		2.26		0.00	0.61		2.26		1.38
2011	0.00		2.15		0.00	0.74		2.15		1.60	5.79		2.15		12.45
2010	0.66		2.05		1.34	5.22		2.05		10.71	6.76		2.05		13.87
2009	4.64		1.95		9.04	6.15		1.95		11.99	6.20		1.95		12.08
2008	8.89		1.86		16.54	9.11		1.86		16.94	9.07		1.86		16.87
2007	10.23		1.77		18.10	10.19		1.77		18.05	10.01		1.77		17.72
2006	9.28		1.69		15.68	9.18		1.69		15.52	8.81		1.69		14.88
2005	9.96		1.61		16.03	9.56		1.61		15.39	8.98		1.61		14.46
2004	9.73		1.53		14.89	9.13		1.53		13.96	8.38		1.53		12.83
2003	8.48		1.46		12.38	7.84		1.46		11.44	7.06		1.46		10.31
2002	7.76		1.39		10.79	7.01		1.39		9.74	6.21		1.39		8.63
2001	6.70		1.32		8.84	5.88		1.32		7.76	5.08		1.32		6.71
2000	5.69		1.26		7.17	4.88		1.26		6.15	4.22		1.26		5.32
1999	4.39		1.20		5.27	3.71		1.20		4.45	3.21		1.20		3.85
Prior	13.61		1.20		16.33	11.41		1.20		13.69	9.60		1.20		11.52
	100.00				152.40	100.00				157.38	100.00				162.88
										% Change =	3.27				
														% Change =	3.50

Arkansas Calculation of Symbol Drift Premium Trend Factor for Collision Coverage

Cost Symbol	Distribution FYE 12/2009	X	Cost Symbol Factor	=	Weighted Factor	Distribution FYE 12/2010	X	Cost Symbol Factor	=	Weighted Factor	Distribution FYE 12/2011	X	Cost Symbol Factor	=	Weighted Factor
<8	0.81		0.00		0.00	0.72		0.00		0.00	0.71		0.00		0.00
8	1.28		0.85		1.09	1.04		0.85		0.89	0.89		0.85		0.76
9	1.35		0.93		1.26	1.15		0.93		1.07	0.97		0.93		0.90
10	1.81		1.00		1.81	1.54		1.00		1.54	1.32		1.00		1.32
11	2.17		1.07		2.32	1.86		1.07		1.99	1.59		1.07		1.70
12	3.25		1.15		3.74	2.89		1.15		3.33	2.57		1.15		2.95
13	3.62		1.18		4.27	3.34		1.18		3.94	3.05		1.18		3.60
14	3.73		1.21		4.51	3.38		1.21		4.09	3.08		1.21		3.73
15	4.38		1.26		5.52	4.06		1.26		5.12	3.83		1.26		4.82
16	4.27		1.31		5.59	4.10		1.31		5.37	3.88		1.31		5.09
17	4.53		1.35		6.12	4.23		1.35		5.71	4.00		1.35		5.40
18	5.54		1.37		7.59	5.17		1.37		7.08	4.94		1.37		6.77
19	5.17		1.40		7.23	4.96		1.40		6.94	4.76		1.40		6.66
20-21	9.61		1.43		13.74	9.67		1.43		13.82	9.39		1.43		13.43
22-24	13.28		1.55		20.59	13.84		1.55		21.45	14.42		1.55		22.35
25-29	16.60		1.66		27.56	17.32		1.66		28.76	18.00		1.66		29.88
30-34	9.55		1.76		16.80	10.19		1.76		17.94	10.71		1.76		18.85
35-39	4.79		1.90		9.10	5.56		1.90		10.57	6.14		1.90		11.66
40-44	2.13		2.00		4.26	2.36		2.00		4.72	2.70		2.00		5.41
>44	2.15		2.34		5.03	2.61		2.34		6.10	3.04		2.34		7.12
	100.00				148.11	100.00				150.44	100.00				152.41
										% Change =	1.57				
														% Change =	1.31

Selected Model Year Premium Trend Factor = **3.40%**
 Selected Symbol Drift Premium Trend Factor = **1.40%**
 Combined Premium Trend Factor = **4.8%**

Arkansas

Private Passenger Automobile

Comprehensive Indicated Rate Level Change

	Fiscal Year Ending 6/30/2010	Fiscal Year Ending 6/30/2011	Fiscal Year Ending 6/30/2012
1. Earned Premium	\$16,490,939	\$18,385,790	\$20,537,036
2. Current Rate Level Factor (Exhibit B.V)	1.1723	1.0859	1.0000
3. Model Year Symbol Drift Factor (Exhibit B.II.e.2)	1.2123	1.1517	1.0941
4. Trended Premium at Current Rates	\$23,436,580	\$22,993,840	\$22,469,571
5. Incurred Loss and Allocated Loss Adjustment Expense (Exhibit B.III.f.1)	\$11,583,788	\$17,096,591	\$11,120,692
6. Excess Loss (Exhibit B.II.e.3)	0	5,617,916	0
7. Incurred Less Excess	\$11,583,788	\$11,478,675	\$11,120,692
8. Excess Loss Factor (Exhibit B.II.e.3)	1.168	1.168	1.168
9. Factor to Trend and Project Losses to 10/1/2013 (Exhibit B.IV.f)	1.077	1.056	1.036
10. Unallocated Loss Adjustment Expense Factor (Exhibit B.VI)	1.094	1.094	1.094
11. Trended Loss and Loss Adjustment Expense	\$15,941,400	\$15,488,731	\$14,721,489
12. Formula Loss Ratio	68.0%	67.4%	65.5%
13. Experience Year Weight	33.3%	33.3%	33.3%
14. Weighted Formula Loss Ratio	67.0%		
15. Credibility	100.0%		
16. Trended Expected Loss Ratio (18. X 22. ** 1)	71.6%		
17. Credibility Weighted Formula Loss Ratio (14. X 15.) + (16. X (1 - 15.))	67.0%		
18. Expected Loss Ratio (Exhibit B.VII.b.1)	69.9%		
19. Indicated Rate Level Change for Variable Expenses (17. / 18.) - 1	-4.1%		
20. Current Provision for Variable Expenses of Commissions, Taxes and Profit (Exhibit B.VII.b.1)	18.6%		
21. Current Provision for Fixed Expenses of General and Other Acquisition Expense (Exhibit B.VII.b.1)	11.5%		
22. Factor to Trend Fixed Costs (Exhibit B.VIII.a)	1.025		
23. Trended Fixed Costs (21. X (22.** 1)	11.8%		
24. Indicated Rate Level Change with Provision for Fixed and Variable Expenses ((17. + 23.) / (1.000 - 20.)) - 1.000	<u>-3.2%</u>		

Indications are based on effective date of 01/01/2013.

**Shelter Mutual Private Passenger Automobile
Calculation of Comprehensive Model Year & Symbol Drift Premium Trend Factor**

Arkansas Calculation of Model Year Premium Trend Factor for Comprehensive Coverage

Model Year	Distribution FYE 12/2009	X	Model Year Factor	=	Weighted Factor	Distribution FYE 12/2010	X	Model Year Factor	=	Weighted Factor	Distribution FYE 12/2011	X	Model Year Factor	=	Weighted Factor
2012	0.00		2.29		0.00	0.00		2.29		0.00	0.60		2.29		1.37
2011	0.00		2.18		0.00	0.73		2.18		1.60	5.69		2.18		12.41
2010	0.64		2.08		1.34	5.14		2.08		10.68	6.65		2.08		13.84
2009	4.56		1.98		9.03	6.04		1.98		11.96	6.10		1.98		12.07
2008	8.75		1.89		16.54	8.96		1.89		16.93	8.92		1.89		16.87
2007	10.06		1.80		18.11	10.03		1.80		18.05	9.85		1.80		17.73
2006	9.14		1.71		15.63	9.05		1.71		15.48	8.69		1.71		14.85
2005	9.82		1.63		16.00	9.42		1.63		15.36	8.87		1.63		14.46
2004	9.60		1.55		14.88	9.01		1.55		13.97	8.30		1.55		12.87
2003	8.39		1.48		12.41	7.77		1.48		11.51	7.02		1.48		10.39
2002	7.73		1.41		10.90	7.00		1.41		9.87	6.22		1.41		8.77
2001	6.70		1.34		8.98	5.90		1.34		7.90	5.13		1.34		6.87
2000	5.72		1.28		7.32	4.93		1.28		6.31	4.30		1.28		5.50
1999	4.43		1.22		5.41	3.78		1.22		4.61	3.28		1.22		4.00
Prior	14.46		1.22		17.64	12.23		1.22		14.92	10.38		1.22		12.66
	100.00				154.19	100.00				159.16	100.00				164.66
										% Change =			% Change =		
															3.46

Arkansas Calculation of Symbol Drift Premium Trend Factor for Comprehensive Coverage

Cost Symbol	Distribution FYE 12/2009	X	Cost Symbol Factor	=	Weighted Factor	Distribution FYE 12/2010	X	Cost Symbol Factor	=	Weighted Factor	Distribution FYE 12/2011	X	Cost Symbol Factor	=	Weighted Factor
<8	0.92		0.00		0.00	0.82		0.00		0.00	0.80		0.00		0.00
8	1.40		0.84		1.18	1.17		0.84		0.98	1.00		0.84		0.84
9	1.45		0.94		1.37	1.24		0.94		1.16	1.04		0.94		0.98
10	1.90		1.00		1.90	1.62		1.00		1.62	1.39		1.00		1.39
11	2.23		1.08		2.40	1.93		1.08		2.08	1.65		1.08		1.78
12	3.29		1.13		3.72	2.95		1.13		3.33	2.63		1.13		2.97
13	3.65		1.17		4.27	3.38		1.17		3.95	3.09		1.17		3.62
14	3.75		1.23		4.62	3.43		1.23		4.22	3.14		1.23		3.86
15	4.40		1.26		5.55	4.09		1.26		5.15	3.85		1.26		4.85
16	4.28		1.30		5.56	4.11		1.30		5.35	3.90		1.30		5.07
17	4.55		1.33		6.05	4.25		1.33		5.65	4.02		1.33		5.35
18	5.51		1.35		7.45	5.16		1.35		6.96	4.95		1.35		6.68
19	5.15		1.37		7.06	4.94		1.37		6.77	4.76		1.37		6.52
20-21	9.54		1.39		13.26	9.60		1.39		13.35	9.35		1.39		12.99
22-24	13.17		1.46		19.23	13.73		1.46		20.05	14.34		1.46		20.93
25-29	16.42		1.64		26.94	17.14		1.64		28.10	17.81		1.64		29.21
30-34	9.43		1.88		17.72	10.06		1.88		18.91	10.57		1.88		19.86
35-39	4.73		2.15		10.16	5.49		2.15		11.81	6.06		2.15		13.03
40-44	2.10		2.41		5.06	2.32		2.41		5.60	2.66		2.41		6.41
>44	2.12		3.06		6.49	2.57		3.06		7.88	3.00		3.06		9.19
	100.00				149.98	100.00				152.93	100.00				155.52
										% Change =			% Change =		
															1.69

Selected Model Year Premium Trend Factor =
 Selected Symbol Drift Premium Trend Factor =
 Combined Premium Trend Factor =

3.40%

1.80%

5.3%

Shelter Mutual AND General Insurance Company

Exhibit B.II.e.3

Arkansas

Private Passenger Automobile - Comprehensive

Development of Excess Wind and Hail Loss Factor

Fiscal Accident Year	(1) Wind and Hail Loss	(2) Total Loss	(3) Wind/Non-Wind (1) / (2-1)	Rank	(4) If (3)>1.5xM then (3)-M	(5) Excess Wind Loss	(6) Total Loss Less Excess
6/1989	2,816,069	6,388,620	0.7883	20	0.5318		
6/1990	742,153	4,701,518	0.1874	3	-		
6/1991	962,209	5,377,200	0.2179	7	-		
6/1992	1,032,863	5,233,229	0.2459	9	-		
6/1993	897,967	5,029,822	0.2173	6	-		
6/1994	2,269,463	6,795,835	0.5014	17	0.2449		
6/1995	1,531,440	6,537,749	0.3059	14	-		
6/1996	7,041,175	13,004,158	1.1808	23	0.9243		
6/1997	1,768,798	8,794,526	0.2518	12	-		
6/1998	1,347,220	8,432,427	0.1901	5	-		
6/1999	4,240,129	12,578,477	0.5085	19	0.252		
6/2000	2,130,794	10,289,007	0.2612	13	-		
6/2001	2,140,063	10,777,155	0.2478	11	-		
6/2002	3,552,308	11,783,470	0.4316	16	0.1751		
6/2003	1,564,013	8,598,904	0.2223	8	-		
6/2004	2,761,914	9,293,866	0.4228	15	0.1663		
6/2005	923,768	7,061,870	0.1505	2	-		
6/2006	4,948,918	11,523,450	0.7527	21	0.4962		
6/2007	766,757	7,341,607	0.1166	1	-		
6/2008	12,524,567	20,369,283	1.5966	24	1.3401		
6/2009	4,394,570	13,628,444	0.4759	18	0.2194		
6/2010	2,326,569	11,942,368	0.2420	10	-	0	11,583,788
6/2011	8,221,298	17,610,860	0.8756	22	0.6191	5,617,916	11,478,675
6/2012	1,618,658	11,460,198	0.1645	4	-	0	11,120,692
			10.5554		4.9692		

Median (M) (Rank 12 + Rank 13) / 2	=	0.2565	Excess Factor	=	$\frac{1.0 + \text{Average Ratio}}{1.0 + \text{Average Ratio} - \text{Average Excess}}$
Median x 1.5	=	0.3848		=	$\frac{1.0 + 0.4398}{1.0 + 0.4398 - 0.2071}$
Average Wind to Non-Wind Ratio	=	0.4398		=	<u>1.168</u>
Average Excess Ratio	=	0.2071	Selected		<u>1.168</u>

Shelter Mutual Insurance Company
Private Passenger Auto - Bodily Injury Liability
Projected Ultimate Loss and Allocated Loss Adjustment Expense

Companywide Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	23,355,361	59,391,706	75,426,769	85,057,291	88,571,123	90,094,449	90,751,388	91,164,437	91,191,933	91,213,190
6/30/2004	20,769,711	54,653,153	70,528,023	78,817,604	82,385,910	83,919,122	84,464,362	84,875,575	84,966,419	
6/30/2005	19,741,666	52,307,663	67,408,327	74,330,673	76,960,649	78,244,025	79,095,598	79,375,699		
6/30/2006	20,331,362	52,856,313	69,512,404	76,268,569	80,063,468	81,550,270	81,950,990			
6/30/2007	18,695,352	49,560,808	66,079,139	73,125,307	76,600,477	78,432,275				
6/30/2008	20,139,088	54,040,870	71,944,732	79,603,139	83,411,810					
6/30/2009	21,608,467	57,355,987	75,978,211	83,952,255						
6/30/2010	22,912,947	63,930,919	82,310,524							
6/30/2011	19,609,179	62,626,698								
6/30/2012	22,838,591									

Companywide Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	93,496,176	91,688,082	91,643,407	92,083,616	91,759,002	91,962,514	91,941,226	91,825,873	91,758,370	91,462,627
6/30/2004	88,061,178	81,838,672	83,816,868	84,890,664	85,274,577	85,300,146	85,087,222	85,218,768	85,119,169	
6/30/2005	83,456,327	76,752,559	78,933,068	79,694,148	79,865,462	79,919,574	79,792,207	79,997,594		
6/30/2006	84,790,599	77,269,161	81,185,179	81,814,539	82,688,464	82,874,060	82,830,273			
6/30/2007	81,269,776	76,661,348	79,384,773	80,258,064	80,358,858	80,344,939				
6/30/2008	83,403,481	82,395,302	85,908,343	86,357,997	86,914,072					
6/30/2009	89,108,127	85,761,508	90,669,664	91,763,683						
6/30/2010	104,208,116	97,360,043	100,159,218							
6/30/2011	98,940,624	96,158,268								
6/30/2012	104,844,106									

Companywide Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	7,984	8,552	8,659	8,703	8,713	8,722	8,722	8,765	8,766	8,766
6/30/2004	7,714	8,215	8,266	8,296	8,310	8,320	8,383	8,385	8,386	
6/30/2005	7,266	7,709	7,759	7,784	7,793	7,946	7,949	7,949		
6/30/2006	6,788	7,171	7,242	7,273	7,500	7,520	7,522			
6/30/2007	6,621	7,031	7,084	7,570	7,583	7,591				
6/30/2008	8,856	9,293	9,348	9,365	9,377					
6/30/2009	9,421	9,920	9,964	9,979						
6/30/2010	10,513	10,994	11,052							
6/30/2011	10,554	11,001								
6/30/2012	10,681									

Companywide Selected Incurred Loss & ALAE

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	91,462,627	1.0000	91,462,627	91,213,190	1.0001	91,222,311	91,462,627	8,766	1.0000	8,766
6/30/2004	85,119,169	1.0001	85,127,681	84,966,419	1.0003	84,991,911	85,127,681	8,386	1.0000	8,386
6/30/2005	79,997,594	1.0002	80,013,594	79,375,699	1.0018	79,518,613	80,013,594	7,949	1.0001	7,950
6/30/2006	82,830,273	1.0004	82,863,409	81,950,990	1.0061	82,451,564	82,863,409	7,522	1.0006	7,527
6/30/2007	80,344,939	1.0009	80,417,270	78,432,275	1.0136	79,495,300	80,417,270	7,591	1.0016	7,603
6/30/2008	86,914,072	1.0019	87,079,309	83,411,810	1.0338	86,233,172	87,079,309	9,377	1.0028	9,403
6/30/2009	91,763,683	1.0069	92,397,830	83,952,255	1.0824	90,871,115	92,397,830	9,979	1.0043	10,022
6/30/2010	100,159,218	1.0170	101,859,898	82,310,524	1.1966	98,493,509	101,859,898	11,052	1.0063	11,122
6/30/2011	96,158,268	1.0607	101,996,026	62,626,698	1.5849	99,257,589	101,996,026	11,001	1.0123	11,136
6/30/2012	104,844,106	1.0289	107,872,905	22,838,591	4.7151	107,686,308	107,872,905	10,681	1.0567	11,287
3-yr Total			311,728,829			305,437,406	311,728,829			
10-yr Total			911,090,548			900,221,391	911,090,549			

Arkansas Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	5,404,621	11,259,929	13,302,817	14,883,603	15,303,535	15,537,412	15,570,348	15,572,677	15,578,739	15,578,739
6/30/2004	4,876,836	10,294,458	12,176,574	13,457,787	13,930,666	14,046,264	14,063,634	14,097,054	14,098,340	
6/30/2005	4,383,523	9,717,650	12,595,258	14,199,483	14,507,855	14,729,112	14,834,473	14,955,397		
6/30/2006	4,589,687	10,213,177	13,139,158	14,249,779	14,806,730	14,913,701	14,935,580			
6/30/2007	3,549,104	8,251,637	10,638,569	11,727,279	12,527,328	12,556,057				
6/30/2008	4,452,349	11,542,988	14,549,333	15,972,698	16,319,901					
6/30/2009	4,877,800	11,322,741	13,819,911	14,997,963						
6/30/2010	5,087,019	11,753,764	14,284,206							
6/30/2011	4,193,033	9,976,199								
6/30/2012	4,406,972									

Arkansas Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	17,351,035	15,765,381	15,880,045	15,651,333	15,715,035	15,696,412	15,595,348	15,597,677	15,603,739	15,603,739
6/30/2004	15,382,975	14,081,904	14,307,393	14,361,548	14,255,166	14,162,264	14,115,634	14,149,054	14,150,340	
6/30/2005	15,847,720	14,265,595	14,829,380	15,074,144	14,919,949	14,918,112	14,940,973	14,987,397		
6/30/2006	16,684,700	14,557,338	15,130,305	15,206,312	15,054,786	15,010,601	14,998,080			
6/30/2007	14,922,590	12,568,996	12,804,157	12,947,650	12,900,497	12,770,557				
6/30/2008	19,242,073	16,969,869	17,174,633	16,862,998	16,832,601					
6/30/2009	18,373,436	16,337,518	16,201,013	16,034,741						
6/30/2010	20,267,517	17,754,432	17,730,032							
6/30/2011	18,771,219	15,625,353								
6/30/2012	17,991,565									

Arkansas Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	1,724	1,811	1,822	1,828	1,828	1,829	1,829	1,831	1,831	1,831
6/30/2004	1,575	1,668	1,676	1,686	1,686	1,686	1,695	1,695	1,696	
6/30/2005	1,608	1,709	1,711	1,720	1,720	1,746	1,747	1,747		
6/30/2006	1,477	1,545	1,551	1,555	1,603	1,603	1,604			
6/30/2007	1,413	1,477	1,481	1,597	1,598	1,598				
6/30/2008	2,062	2,146	2,155	2,159	2,161					
6/30/2009	2,005	2,094	2,099	2,100						
6/30/2010	2,221	2,310	2,320							
6/30/2011	2,197	2,267								
6/30/2012	2,254									

Arkansas Selected Incurred Loss & ALAE

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	15,603,739	1.0000	15,603,739	15,578,739	1.0000	15,578,739	15,603,739	1,831	1.0000	1,831
6/30/2004	14,150,340	1.0000	14,150,340	14,098,340	1.0000	14,098,340	14,150,340	1,696	1.0000	1,696
6/30/2005	14,987,397	1.0000	14,987,397	14,955,397	1.0000	14,955,397	14,987,397	1,747	1.0000	1,747
6/30/2006	14,998,080	1.0020	15,028,076	14,935,580	1.0030	14,980,387	15,028,076	1,604	1.0000	1,604
6/30/2007	12,770,557	1.0000	12,770,506	12,556,057	1.0060	12,631,506	12,770,506	1,598	1.0015	1,600
6/30/2008	16,832,601	0.9960	16,765,203	16,319,901	1.0161	16,582,147	16,765,203	2,161	1.0045	2,171
6/30/2009	16,034,741	0.9910	15,890,685	14,997,963	1.0506	15,757,091	15,890,685	2,100	1.0095	2,120
6/30/2010	17,730,032	0.9910	17,570,746	14,284,206	1.1557	16,507,928	17,570,746	2,320	1.0196	2,366
6/30/2011	15,625,353	1.0009	15,639,825	9,976,199	1.4446	14,411,579	15,639,825	2,267	1.0234	2,320
6/30/2012	17,991,565	0.8708	15,667,159	4,406,972	3.4237	15,088,120	15,667,159	2,254	1.0664	2,404
3-yr Total			48,877,730			46,007,627	48,877,730			
10-yr Total			154,073,676			150,591,233	154,073,676			

Shelter Mutual Insurance Company
Private Passenger Auto - Property Damage Liability
Projected Ultimate Loss and Allocated Loss Adjustment Expense

Companywide Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	58,159,679	65,873,957	66,356,646	66,558,825	66,657,926	66,666,106	66,671,154	66,673,253	66,673,872	66,672,850
6/30/2004	52,730,069	60,147,075	60,634,292	60,845,696	60,860,383	60,883,680	60,884,903	60,884,879	60,884,862	
6/30/2005	53,270,749	60,418,433	60,844,835	60,921,435	60,943,180	60,964,476	60,958,197	60,958,597		
6/30/2006	51,843,670	58,822,333	59,220,857	59,351,647	59,417,928	59,426,234	59,428,355			
6/30/2007	53,970,970	61,377,204	61,645,926	61,864,783	61,860,945	61,863,582				
6/30/2008	58,382,358	65,832,643	66,199,743	66,336,274	66,362,072					
6/30/2009	58,713,448	66,384,651	66,711,036	66,789,223						
6/30/2010	64,513,723	73,012,786	73,441,008							
6/30/2011	66,893,860	75,598,716								
6/30/2012	68,559,067									

Companywide Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	68,048,809	66,387,835	66,500,633	66,639,381	66,684,941	66,683,606	66,674,654	66,673,253	66,673,872	66,672,850
6/30/2004	61,519,618	60,560,647	60,855,845	60,955,451	60,920,198	60,926,095	60,895,218	60,891,494	60,891,477	
6/30/2005	61,260,471	60,809,626	61,010,149	61,018,014	60,999,037	60,985,732	60,975,823	60,976,223		
6/30/2006	60,262,986	59,175,288	59,358,093	59,403,179	59,432,966	59,437,134	59,428,355			
6/30/2007	61,986,724	61,704,155	61,807,786	61,927,091	61,904,415	61,879,336				
6/30/2008	66,446,456	66,178,869	66,368,467	66,429,374	66,376,472					
6/30/2009	67,176,882	66,782,423	66,891,236	66,894,950						
6/30/2010	74,100,943	73,430,932	73,611,368							
6/30/2011	76,664,637	75,984,517								
6/30/2012	77,714,928									

Companywide Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	32,722	33,670	33,739	33,769	33,777	33,784	33,784	33,790	33,791	33,792
6/30/2004	30,261	31,135	31,184	31,213	31,224	31,226	31,235	31,235	31,235	
6/30/2005	29,777	30,543	30,577	30,593	30,596	30,622	30,624	30,624		
6/30/2006	28,722	29,434	29,463	29,486	29,532	29,536	29,537			
6/30/2007	29,428	30,253	30,289	30,386	30,395	30,396				
6/30/2008	30,319	31,346	31,390	31,395	31,397					
6/30/2009	31,156	32,141	32,166	32,174						
6/30/2010	33,595	34,570	34,605							
6/30/2011	34,431	35,382								
6/30/2012	34,418									

Companywide Selected Incurred Loss & ALAE

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	66,672,850	1.0000	66,672,850	66,672,850	1.0000	66,672,850	66,672,850	33,792	1.0000	33,792
6/30/2004	60,891,477	1.0000	60,891,477	60,884,862	1.0000	60,884,862	60,891,477	31,235	1.0000	31,235
6/30/2005	60,976,223	1.0000	60,976,223	60,958,597	1.0000	60,958,597	60,976,223	30,624	1.0000	30,624
6/30/2006	59,428,355	1.0000	59,428,355	59,428,355	1.0000	59,428,355	59,428,355	29,537	1.0001	29,540
6/30/2007	61,879,336	1.0000	61,879,336	61,863,582	1.0000	61,863,582	61,879,336	30,396	1.0002	30,402
6/30/2008	66,376,472	1.0000	66,376,472	66,362,072	1.0002	66,375,345	66,376,472	31,397	1.0004	31,410
6/30/2009	66,894,950	1.0002	66,908,329	66,789,223	1.0006	66,829,302	66,908,329	32,174	1.0007	32,197
6/30/2010	73,611,368	1.0007	73,662,904	73,441,008	1.0025	73,624,700	73,662,904	34,605	1.0012	34,647
6/30/2011	75,984,517	1.0032	76,227,808	75,598,716	1.0080	76,204,638	76,227,808	35,382	1.0023	35,463
6/30/2012	77,714,928	0.9943	77,269,882	68,559,067	1.1401	78,161,788	77,269,882	34,418	1.0304	35,463
3-yr Total			227,160,594			227,991,126	227,160,594			
10-yr Total			670,293,636			671,004,019	670,293,636			

Arkansas Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	11,931,239	13,077,736	13,104,970	13,157,302	13,186,793	13,187,581	13,187,581	13,187,581	13,187,581	13,186,558
6/30/2004	10,686,805	11,981,895	12,128,286	12,160,643	12,165,339	12,166,645	12,167,875	12,167,875	12,167,875	
6/30/2005	10,921,375	12,342,906	12,399,420	12,414,810	12,423,508	12,423,508	12,423,508	12,423,508	12,423,508	
6/30/2006	11,576,467	12,928,124	13,086,699	13,111,510	13,111,510	13,111,510	13,111,510			
6/30/2007	11,068,993	12,329,082	12,439,512	12,496,753	12,494,620	12,497,135				
6/30/2008	12,506,882	13,902,320	13,925,074	13,934,235	13,934,249					
6/30/2009	12,411,981	13,598,085	13,643,096	13,659,137						
6/30/2010	13,432,738	15,138,745	15,196,385							
6/30/2011	13,751,391	15,076,436								
6/30/2012	13,761,209									

Arkansas Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	13,287,705	13,116,707	13,133,114	13,168,997	13,186,793	13,187,581	13,187,581	13,187,581	13,187,581	13,186,558
6/30/2004	12,049,112	12,060,732	12,159,986	12,191,432	12,186,154	12,183,960	12,174,490	12,174,490	12,174,490	
6/30/2005	12,326,906	12,429,223	12,445,620	12,439,910	12,430,708	12,427,208	12,427,208	12,427,208		
6/30/2006	13,043,097	12,966,176	13,103,441	13,113,952	13,112,749	13,111,510	13,111,510			
6/30/2007	12,329,658	12,380,165	12,462,912	12,500,453	12,498,320	12,497,135				
6/30/2008	13,699,157	13,946,668	13,942,615	13,945,035	13,934,249					
6/30/2009	13,592,263	13,670,085	13,686,498	13,686,937						
6/30/2010	14,891,122	15,230,657	15,217,797							
6/30/2011	15,218,640	15,143,341								
6/30/2012	15,011,372									

Arkansas Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	6,109	6,255	6,266	6,273	6,273	6,274	6,274	6,276	6,276	6,277
6/30/2004	5,837	5,998	6,002	6,009	6,010	6,011	6,016	6,016	6,016	
6/30/2005	5,796	5,936	5,943	5,945	5,946	5,950	5,950	5,950		
6/30/2006	5,720	5,831	5,834	5,839	5,846	5,846				
6/30/2007	5,731	5,834	5,838	5,860	5,860	5,860				
6/30/2008	5,870	6,051	6,053	6,055	6,055					
6/30/2009	5,631	5,824	5,830	5,834						
6/30/2010	6,204	6,374	6,378							
6/30/2011	6,218	6,365								
6/30/2012	6,267									

Arkansas Selected Incurred Loss & ALAE

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	13,186,558	1.0000	13,186,558	13,186,558	1.0000	13,186,558	13,186,558	6,277	1.0000	6,277
6/30/2004	12,174,490	1.0000	12,174,490	12,167,875	1.0000	12,167,875	12,174,490	6,016	1.0000	6,016
6/30/2005	12,427,208	1.0000	12,427,208	12,423,508	1.0000	12,423,508	12,427,208	5,950	1.0000	5,950
6/30/2006	13,111,510	1.0000	13,111,510	13,111,510	1.0000	13,111,510	13,111,510	5,846	1.0001	5,847
6/30/2007	12,497,135	1.0000	12,497,135	12,497,135	1.0000	12,497,135	12,497,135	5,860	1.0002	5,861
6/30/2008	13,934,249	1.0000	13,934,249	13,934,249	1.0000	13,934,249	13,934,249	6,055	1.0004	6,057
6/30/2009	13,686,937	1.0000	13,686,937	13,659,137	1.0003	13,663,235	13,686,937	5,834	1.0007	5,838
6/30/2010	15,217,797	1.0010	15,233,014	15,196,385	1.0023	15,231,345	15,233,014	6,378	1.0017	6,389
6/30/2011	15,143,341	1.0040	15,203,960	15,076,436	1.0078	15,194,232	15,203,960	6,365	1.0025	6,381
6/30/2012	15,011,372	1.0130	15,207,106	13,761,209	1.1187	15,394,289	15,207,106	6,267	1.0296	6,452
3-yr Total			45,644,080			45,819,867	45,644,080			
10-yr Total			136,662,169			136,803,939	136,662,167			

Shelter Mutual Insurance Company
Private Passenger Auto - Medical Payments
Projected Ultimate Loss and Allocated Loss Adjustment Expense

Companywide Paid Loss & Paid ALAE

Fiscal Year-End	Valuation Period (In Months)									
	@12	@24	@36	@48	@60	@72	@84	@96	@108	@120
6/30/2003	9,310,470	12,511,020	12,549,898	12,469,174	12,430,472	12,424,002	12,426,238	12,417,535	12,413,610	12,409,756
6/30/2004	8,947,552	12,485,443	12,430,911	12,356,314	12,306,752	12,317,554	12,319,041	12,316,452	12,315,597	
6/30/2005	9,184,658	11,857,103	11,912,191	11,842,592	11,871,411	11,876,644	11,892,810	11,892,335		
6/30/2006	9,081,333	11,658,252	11,721,630	11,686,390	11,692,427	11,701,607	11,694,103			
6/30/2007	9,019,903	11,290,206	11,275,022	11,220,480	11,223,848	11,235,489				
6/30/2008	9,111,493	11,538,534	11,625,160	11,610,668	11,595,329					
6/30/2009	8,977,378	11,579,161	11,699,410	11,681,840						
6/30/2010	10,628,368	13,455,645	13,625,814							
6/30/2011	10,955,158	13,621,473								
6/30/2012	10,760,057									

Companywide Reported Loss & Paid ALAE

Fiscal Year-End	Valuation Period (In Months)									
	@12	@24	@36	@48	@60	@72	@84	@96	@108	@120
6/30/2003	14,158,424	12,772,880	12,658,906	12,533,418	12,478,426	12,454,233	12,433,138	12,421,135	12,417,210	12,409,756
6/30/2004	13,803,995	12,640,541	12,477,875	12,378,351	12,318,452	12,325,054	12,319,041	12,320,452	12,315,597	
6/30/2005	13,287,533	11,966,077	11,924,708	11,876,228	11,875,611	11,880,644	11,892,810	11,892,335		
6/30/2006	13,505,954	11,762,484	11,760,515	11,695,625	11,692,427	11,701,607	11,694,103			
6/30/2007	12,727,080	11,470,071	11,380,479	11,269,818	11,235,586	11,240,689				
6/30/2008	13,529,329	11,785,361	11,729,512	11,652,777	11,604,577					
6/30/2009	14,212,173	12,009,944	11,832,232	11,753,413						
6/30/2010	16,099,855	13,807,779	13,787,699							
6/30/2011	15,889,867	14,057,030								
6/30/2012	15,789,706									

Companywide Claims with Payment

Fiscal Year-End	Valuation Period (In Months)									
	@12	@24	@36	@48	@60	@72	@84	@96	@108	@120
6/30/2003	7,893	8,509	8,580	8,608	8,626	8,631	8,631	8,682	8,685	8,686
6/30/2004	8,937	9,490	9,539	9,561	9,573	9,580	9,626	9,629	9,629	
6/30/2005	8,467	8,929	8,979	9,003	9,009	9,055	9,059	9,060		
6/30/2006	8,095	8,554	8,581	8,591	8,705	8,712	8,714			
6/30/2007	7,948	8,289	8,313	8,529	8,540	8,542				
6/30/2008	5,577	5,893	5,918	5,924	5,925					
6/30/2009	5,680	5,979	6,020	6,032						
6/30/2010	6,389	6,725	6,770							
6/30/2011	6,368	6,711								
6/30/2012	6,197									

Companywide Selected Incurred Loss & ALAE

Fiscal Accident Year (1)	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	12,409,756	1.0000	12,409,756	12,409,756	1.0000	12,409,756	12,409,756	8,686	1.0000	8,686
6/30/2004	12,315,597	0.9999	12,314,366	12,315,597	1.0001	12,314,366	12,314,366	9,629	1.0001	9,630
6/30/2005	11,892,333	0.9994	11,885,200	11,892,333	1.0002	11,894,713	11,885,200	9,060	1.0002	9,062
6/30/2006	11,694,103	0.9984	11,675,400	11,694,103	1.0003	11,697,611	11,675,400	8,714	1.0004	8,717
6/30/2007	11,240,689	0.9974	11,211,489	11,235,489	1.0005	11,241,108	11,211,489	8,542	1.0009	8,550
6/30/2008	11,604,577	0.9959	11,557,069	11,595,329	1.0007	11,603,448	11,557,069	5,925	1.0017	5,935
6/30/2009	11,753,413	0.9934	11,676,033	11,681,840	1.0012	11,695,865	11,676,033	6,032	1.0032	6,051
6/30/2010	13,787,699	0.9889	13,635,289	13,625,814	1.0022	13,655,814	13,635,289	6,770	1.0052	6,805
6/30/2011	14,057,030	0.9845	13,839,086	13,621,473	1.0122	13,787,978	13,839,086	6,711	1.0112	6,786
6/30/2012	15,789,706	0.8683	13,710,601	10,760,057	1.2769	13,739,734	13,710,601	6,197	1.0658	6,605
3-yr Total			41,184,977			41,183,527	41,184,976			
10-yr Total			#####			124,042,857	123,914,289			

Arkansas Paid Loss & Paid ALAE

Fiscal Year-End	Valuation Period (In Months)									
	@12	@24	@36	@48	@60	@72	@84	@96	@108	@120
6/30/2003	2,388,640	2,999,613	2,898,050	2,821,152	2,804,081	2,799,867	2,796,734	2,795,809	2,794,168	2,791,170
6/30/2004	2,354,976	3,041,826	2,890,737	2,819,770	2,801,019	2,794,632	2,793,818	2,792,934	2,792,119	
6/30/2005	2,192,472	2,736,174	2,605,868	2,534,371	2,534,812	2,534,053	2,535,825	2,535,689		
6/30/2006	2,328,671	2,727,488	2,660,642	2,607,174	2,614,638	2,605,097	2,597,807			
6/30/2007	2,334,026	2,718,182	2,660,437	2,615,267	2,615,434	2,614,851				
6/30/2008	2,572,724	3,148,660	3,076,999	3,031,164	3,026,349					
6/30/2009	2,573,923	3,100,139	3,065,777	3,052,152						
6/30/2010	2,748,557	3,218,511	3,171,434							
6/30/2011	2,996,950	3,765,120								
6/30/2012	2,964,166									

Arkansas Reported Loss & Paid ALAE

Fiscal Year-End	Valuation Period (In Months)									
	@12	@24	@36	@48	@60	@72	@84	@96	@108	@120
6/30/2003	3,723,920	3,033,588	2,917,582	2,837,139	2,814,135	2,804,067	2,796,734	2,795,809	2,794,168	2,791,170
6/30/2004	3,862,785	3,083,138	2,905,916	2,823,370	2,801,019	2,794,632	2,793,818	2,796,934	2,792,119	
6/30/2005	3,533,935	2,771,052	2,605,868	2,544,663	2,534,812	2,534,053	2,535,825	2,535,689		
6/30/2006	3,722,885	2,755,634	2,660,642	2,607,174	2,614,638	2,605,097	2,597,807			
6/30/2007	3,535,106	2,747,870	2,680,854	2,615,267	2,615,434	2,614,851				
6/30/2008	4,015,555	3,177,923	3,076,999	3,039,164	3,030,349					
6/30/2009	4,146,926	3,167,149	3,081,337	3,060,152						
6/30/2010	4,326,730	3,247,585	3,194,101							
6/30/2011	4,326,867	3,823,100								
6/30/2012	4,270,982									

Arkansas Claims with Payment

Fiscal Year-End	Valuation Period (In Months)									
	@12	@24	@36	@48	@60	@72	@84	@96	@108	@120
6/30/2003	2,684	2,848	2,866	2,875	2,880	2,880	2,880	2,900	2,900	2,900
6/30/2004	2,773	2,933	2,947	2,952	2,952	2,952	2,975	2,977	2,977	
6/30/2005	2,420	2,559	2,563	2,566	2,568	2,592	2,593	2,593		
6/30/2006	2,518	2,626	2,629	2,631	2,684	2,684	2,684			
6/30/2007	2,472	2,565	2,568	2,671	2,673	2,673				
6/30/2008	1,806	1,897	1,906	1,909	1,910					
6/30/2009	1,712	1,793	1,804	1,805						
6/30/2010	1,815	1,890	1,902							
6/30/2011	1,826	1,917								
6/30/2012	1,704									

Arkansas Selected Incurred Loss & ALAE

Fiscal Accident Year (1)	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	2,791,170	1.0000	2,791,170	2,791,170	1.0000	2,791,170	2,791,170	2,900	1.0000	2,900
6/30/2004	2,792,119	1.0000	2,792,119	2,792,119	1.0000	2,792,119	2,792,119	2,977	1.0000	2,977
6/30/2005	2,535,689	1.0000	2,535,689	2,535,689	1.0000	2,535,689	2,535,689	2,593	1.0000	2,593
6/30/2006	2,597,807	1.0000	2,597,807	2,597,807	1.0000	2,597,807	2,597,807	2,684	1.0020	2,689
6/30/2007	2,614,851	0.9987	2,611,452	2,614,851	0.9990	2,612,237	2,611,452	2,673	1.0040	2,684
6/30/2008	3,030,349	0.9967	3,020,357	3,026,349	0.9975	3,018,788	3,020,357	1,910	1.0050	1,920
6/30/2009	3,060,152	0.9942	3,042,436	3,052,152	0.9965	3,041,482	3,042,436	1,805	1.0080	1,819
6/30/2010	3,194,101	0.9763	3,118,449	3,171,434	0.9796	3,106,621	3,118,449	1,902	1.0131	1,927
6/30/2011	3,823,100	0.9470	3,620,574	3,765,120	0.9600	3,614,410	3,620,574	1,917	1.0168	1,949
6/30/2012	4,270,982	0.7482	3,195,336	2,964,166	1.1616	3,443,076	3,195,336	1,704	1.0646	1,814
3-yr Total			9,934,359			10,164,107	9,934,359			
10-yr Total			29,325,390			29,553,398	29,325,389			

Shelter Mutual Insurance Company
Private Passenger Auto - Uninsured/Underinsured Motorist
Projected Ultimate Loss and Allocated Loss Adjustment Expense

Companywide Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	3,431,703	11,217,777	14,718,824	16,461,478	17,294,085	17,597,039	17,779,191	17,745,117	17,734,760	17,738,983
6/30/2004	4,398,576	9,543,898	12,407,234	14,254,799	15,309,743	15,621,426	15,653,753	15,663,966	15,659,151	
6/30/2005	3,375,398	9,728,174	12,371,570	13,882,954	15,432,336	15,618,799	15,889,807	16,212,145		
6/30/2006	3,483,312	9,438,052	12,759,607	14,641,666	15,814,980	16,142,792	16,448,571			
6/30/2007	3,061,977	10,193,644	13,101,649	15,089,446	15,790,579	16,475,420				
6/30/2008	3,135,889	11,100,730	13,226,553	15,142,543	16,437,255					
6/30/2009	3,857,072	12,708,941	17,696,332	21,099,441						
6/30/2010	4,480,024	11,532,953	15,821,867							
6/30/2011	4,236,424	11,839,581								
6/30/2012	4,480,119									

Companywide Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	15,660,574	18,025,436	18,476,276	18,710,740	18,270,585	18,234,039	18,072,691	17,814,117	17,803,760	17,794,483
6/30/2004	14,125,052	15,534,082	15,802,174	16,146,799	16,076,743	15,892,926	15,831,253	15,743,966	15,694,151	
6/30/2005	12,538,195	14,443,107	16,041,382	15,973,704	16,317,086	16,360,913	16,148,921	16,427,759		
6/30/2006	12,950,290	15,351,971	16,205,218	16,343,253	16,849,680	16,896,930	16,870,071			
6/30/2007	11,915,294	15,707,916	16,723,395	16,711,737	16,564,953	16,887,420				
6/30/2008	14,381,708	16,532,987	17,564,244	17,628,920	17,548,483					
6/30/2009	15,415,962	21,633,511	22,863,827	24,195,437						
6/30/2010	20,404,103	22,006,033	23,035,064							
6/30/2011	20,309,765	21,431,759								
6/30/2012	20,930,126									

Companywide Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	1,303	1,663	1,758	1,789	1,797	1,808	1,815	1,912	1,915	1,919
6/30/2004	1,204	1,482	1,559	1,593	1,604	1,608	1,704	1,714	1,717	
6/30/2005	1,089	1,320	1,403	1,433	1,450	1,582	1,590	1,595		
6/30/2006	930	1,188	1,260	1,292	1,498	1,507	1,513			
6/30/2007	921	1,176	1,250	1,509	1,527	1,536				
6/30/2008	1,007	1,258	1,323	1,356	1,364					
6/30/2009	1,034	1,400	1,524	1,558						
6/30/2010	1,244	1,596	1,705							
6/30/2011	1,138	1,413								
6/30/2012	1,107									

Companywide Selected Incurred Loss & ALAE

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	17,794,483	1.0000	17,794,483	17,738,983	1.0001	17,740,757	17,794,483	1,919	1.0010	1,921
6/30/2004	15,694,151	1.0000	15,694,151	15,659,151	1.0003	15,663,849	15,694,151	1,717	1.0020	1,720
6/30/2005	16,427,759	1.0000	16,427,759	16,212,145	1.0008	16,225,118	16,427,759	1,595	1.0040	1,601
6/30/2006	16,870,071	1.0000	16,870,071	16,448,571	1.0018	16,478,194	16,870,071	1,513	1.0060	1,522
6/30/2007	16,887,420	1.0002	16,890,798	16,475,420	1.0188	16,785,679	16,890,798	1,536	1.0100	1,551
6/30/2008	17,548,483	1.0007	17,560,769	16,437,255	1.0443	17,165,464	17,560,769	1,364	1.0161	1,386
6/30/2009	24,195,437	1.0017	24,236,588	21,099,441	1.1278	23,796,932	24,236,588	1,558	1.0263	1,599
6/30/2010	23,035,064	1.0309	23,745,702	15,821,867	1.3320	21,074,518	23,745,702	1,705	1.0509	1,792
6/30/2011	21,431,759	1.0824	23,197,581	11,839,581	1.8248	21,605,126	23,197,581	1,413	1.1181	1,580
6/30/2012	20,930,126	1.1636	24,353,714	4,480,119	5.5292	24,771,519	24,353,714	1,107	1.4157	1,567
3-yr Total			71,296,997			67,451,164	71,296,997			
10-yr Total			196,771,617			191,307,156	196,771,616			

Arkansas Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	699,993	2,001,439	2,909,724	3,125,615	3,269,134	3,330,140	3,351,377	3,366,674	3,364,366	3,361,589
6/30/2004	841,113	1,930,149	2,399,656	3,207,150	3,332,646	3,367,917	3,365,861	3,362,065	3,358,932	
6/30/2005	557,906	1,805,795	2,274,685	2,545,650	2,600,337	2,651,726	2,708,314	2,736,105		
6/30/2006	1,009,066	2,362,572	2,740,519	2,836,373	2,903,199	3,011,270	3,010,127			
6/30/2007	500,993	1,798,433	2,231,337	2,369,292	2,442,112	2,478,130				
6/30/2008	773,515	2,866,148	3,200,122	3,529,912	3,627,416					
6/30/2009	852,805	2,086,466	2,947,650	3,305,860						
6/30/2010	645,353	1,678,115	2,352,032							
6/30/2011	512,869	1,862,523								
6/30/2012	692,870									

Arkansas Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	2,345,026	3,125,419	3,437,424	3,601,315	3,609,634	3,500,640	3,484,377	3,366,674	3,364,366	3,361,589
6/30/2004	2,414,621	3,151,149	3,008,656	3,540,150	3,481,646	3,367,917	3,365,861	3,362,065	3,358,932	
6/30/2005	2,352,180	2,695,045	2,956,435	2,873,150	2,864,837	2,867,226	2,855,814	2,870,105		
6/30/2006	2,657,736	3,296,572	3,248,198	3,130,373	3,119,199	3,061,270	3,060,127			
6/30/2007	2,251,704	2,525,433	2,644,670	2,707,292	2,632,112	2,478,130				
6/30/2008	3,786,472	3,794,798	3,977,427	4,074,570	4,000,650					
6/30/2009	3,292,355	3,279,466	3,664,297	3,809,360						
6/30/2010	3,461,603	3,167,115	3,306,032							
6/30/2011	3,830,464	3,431,129								
6/30/2012	3,166,870									

Arkansas Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	249	310	334	347	350	352	356	382	383	383
6/30/2004	254	304	317	326	327	329	352	357	357	
6/30/2005	212	260	277	282	286	322	324	326	357	
6/30/2006	189	238	248	252	294	297	297			
6/30/2007	194	230	238	310	313	313				
6/30/2008	244	285	298	307	308					
6/30/2009	251	296	313	321						
6/30/2010	232	267	281							
6/30/2011	263	308								
6/30/2012	243									

Arkansas Selected Incurred Loss & ALAE

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	3,361,589	1.0000	3,361,589	3,361,589	1.0000	3,361,589	3,361,589	383	1.0000	383
6/30/2004	3,358,932	0.9992	3,356,245	3,358,932	0.9992	3,356,245	3,356,245	357	1.0000	357
6/30/2005	2,870,105	0.9984	2,865,514	2,736,105	0.9984	2,731,729	2,865,514	326	1.0000	326
6/30/2006	3,060,127	0.9884	3,024,681	3,010,127	1.0026	3,017,935	3,024,681	297	1.0250	304
6/30/2007	2,478,130	0.9860	2,443,546	2,478,130	1.0076	2,496,981	2,443,546	313	1.0455	327
6/30/2008	4,000,650	0.9589	3,836,336	3,627,416	1.0278	3,728,110	3,836,336	308	1.0664	328
6/30/2009	3,809,360	0.9474	3,609,068	3,305,860	1.0586	3,499,556	3,609,068	321	1.0984	353
6/30/2010	3,306,032	0.9664	3,194,849	2,352,032	1.1645	2,738,826	3,194,849	281	1.1643	327
6/30/2011	3,431,129	1.0128	3,474,894	1,862,523	1.4672	2,732,709	3,474,894	308	1.2225	377
6/30/2012	3,166,870	0.9874	3,127,082	692,870	4.4456	3,080,250	3,127,082	243	1.4365	349
3-yr Total			9,796,825			8,551,785	9,796,825			
10-yr Total			32,293,803			30,743,929	32,293,804			

Shelter Mutual Insurance Company
Private Passenger Auto - Collision
Projected Ultimate Loss and Allocated Loss Adjustment Expense

Companywide Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	84,794,929	85,953,104	85,702,436	85,616,390	85,592,328	85,553,592	85,521,211	85,502,290	85,489,575	85,474,728
6/30/2004	73,538,062	74,060,232	73,872,753	73,793,416	73,689,767	73,656,775	73,621,789	73,601,322	73,578,722	
6/30/2005	71,293,131	71,506,860	71,315,623	71,234,176	71,185,129	71,141,672	71,100,348	71,072,210		
6/30/2006	72,305,996	71,916,222	71,757,650	71,692,255	71,629,469	71,591,204	71,557,000			
6/30/2007	74,729,778	75,689,801	75,474,092	75,409,011	75,377,177	75,341,284				
6/30/2008	78,740,648	79,629,494	79,572,742	79,496,310	79,434,696					
6/30/2009	78,962,284	79,997,831	79,872,398	79,821,837						
6/30/2010	85,830,550	86,605,998	86,518,135							
6/30/2011	85,306,004	85,585,382								
6/30/2012	85,380,982									

Companywide Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	95,048,756	96,041,769	85,718,613	85,625,390	85,592,328	85,553,592	85,521,211	85,502,290	85,489,575	85,474,728
6/30/2004	81,949,108	74,140,483	73,886,623	73,798,287	73,695,854	73,656,775	73,621,789	73,601,322	73,578,722	
6/30/2005	78,673,964	71,566,944	71,329,123	71,243,596	71,194,129	71,141,672	71,100,348	71,072,210		
6/30/2006	79,272,977	71,989,605	71,784,695	71,705,529	71,629,469	71,591,204	71,557,000			
6/30/2007	81,938,867	75,779,293	75,533,793	75,413,811	75,382,477	75,341,284				
6/30/2008	84,803,831	79,664,699	79,587,492	79,516,390	79,434,696					
6/30/2009	85,967,589	80,055,173	79,898,798	79,821,837						
6/30/2010	93,155,253	86,674,749	86,544,335							
6/30/2011	93,054,316	85,611,582								
6/30/2012	91,784,682									

Companywide Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	42,223	43,430	43,491	43,512	43,520	43,532	43,542	43,640	43,651	43,663
6/30/2004	39,070	40,040	40,090	40,118	40,129	40,140	40,270	40,288	40,295	
6/30/2005	37,113	38,000	38,037	38,047	38,059	38,227	38,246	38,256		
6/30/2006	36,060	36,924	36,947	36,963	37,181	37,203	37,222			
6/30/2007	37,521	38,427	38,464	38,814	38,833	38,845				
6/30/2008	35,011	35,894	35,926	35,929	35,932					
6/30/2009	36,086	36,992	37,037	37,045						
6/30/2010	39,135	40,090	40,126							
6/30/2011	39,953	40,917								
6/30/2012	39,083									

Companywide Selected Incurred Loss & ALAE

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	85,474,728	1.0000	85,474,728	85,474,728	1.0000	85,474,728	85,474,728	43,663	1.0000	43,663
6/30/2004	73,578,722	1.0000	73,578,722	73,578,722	1.0000	73,578,722	73,578,722	40,295	1.0001	40,299
6/30/2005	71,072,210	0.9999	71,065,103	71,072,210	0.9999	71,065,103	71,065,103	38,256	1.0002	38,264
6/30/2006	71,557,000	0.9997	71,535,535	71,557,000	0.9997	71,535,535	71,535,535	37,222	1.0004	37,237
6/30/2007	75,341,284	0.9993	75,288,556	75,341,284	0.9993	75,288,556	75,288,556	38,845	1.0007	38,872
6/30/2008	79,434,696	0.9988	79,339,413	79,434,696	0.9988	79,339,413	79,339,413	35,932	1.0010	35,968
6/30/2009	79,821,837	0.9981	79,670,281	79,821,837	0.9982	79,678,254	79,670,281	37,045	1.0015	37,101
6/30/2010	86,544,335	0.9969	86,276,360	86,518,135	0.9972	86,276,144	86,276,360	40,126	1.0025	40,226
6/30/2011	85,611,582	0.9944	85,133,129	85,585,382	0.9952	85,175,309	85,133,129	40,917	1.0035	41,060
6/30/2012	91,784,682	0.9258	84,973,980	85,380,982	1.0027	85,609,177	84,973,980	39,083	1.0281	40,181
3-yr Total			256,383,469			257,060,630	256,383,469			
10-yr Total			792,335,806			793,020,940	792,335,807			

Arkansas Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	15,996,733	16,273,323	16,224,891	16,220,734	16,220,646	16,221,730	16,219,545	16,219,396	16,218,088	16,218,632
6/30/2004	14,435,154	14,524,855	14,489,532	14,480,572	14,480,844	14,478,976	14,475,725	14,474,345	14,472,851	
6/30/2005	14,758,873	14,692,837	14,668,351	14,666,814	14,664,795	14,663,191	14,663,070	14,660,965		
6/30/2006	15,522,823	15,518,176	15,479,497	15,475,624	15,469,235	15,463,389	15,461,826			
6/30/2007	14,964,472	15,067,968	15,026,071	15,009,967	15,011,065	15,007,280				
6/30/2008	15,876,826	16,038,679	16,061,944	16,068,267	16,063,150					
6/30/2009	16,704,925	16,904,665	16,960,908	16,964,864						
6/30/2010	17,533,110	17,539,608	17,527,080							
6/30/2011	17,573,005	17,503,741								
6/30/2012	16,790,073									

Arkansas Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	17,728,495	16,273,323	16,224,891	16,220,734	16,220,646	16,221,730	16,219,545	16,219,396	16,218,088	16,218,632
6/30/2004	15,839,221	14,529,763	14,489,532	14,480,572	14,480,844	14,478,976	14,475,725	14,474,345	14,472,851	
6/30/2005	16,187,919	14,711,810	14,672,851	14,671,735	14,664,795	14,663,191	14,663,070	14,660,965		
6/30/2006	16,904,503	15,531,275	15,483,597	15,479,723	15,469,235	15,463,389	15,461,826			
6/30/2007	16,285,869	15,094,029	15,041,599	15,009,967	15,011,065	15,007,280				
6/30/2008	16,949,674	16,048,129	16,071,394	16,073,017	16,063,150					
6/30/2009	17,778,967	16,925,765	16,976,708	16,964,864						
6/30/2010	18,720,370	17,555,508	17,532,380							
6/30/2011	18,829,508	17,508,741								
6/30/2012	17,910,894									

Arkansas Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@84	@96	@108	@120
					@60	@72				
6/30/2003	8,459	8,656	8,670	8,673	8,673	8,675	8,675	8,680	8,683	8,684
6/30/2004	7,970	8,149	8,162	8,166	8,168	8,169	8,178	8,182	8,182	
6/30/2005	7,708	7,864	7,871	7,874	7,875	7,887	7,888	7,889		
6/30/2006	7,588	7,754	7,758	7,760	7,785	7,787	7,789			
6/30/2007	7,610	7,762	7,768	7,809	7,811	7,812				
6/30/2008	6,863	7,012	7,020	7,020	7,020					
6/30/2009	6,806	7,002	7,010	7,014						
6/30/2010	7,440	7,605	7,613							
6/30/2011	7,669	7,840								
6/30/2012	7,514									

Arkansas Selected Incurred Loss & ALAE

Fiscal Accident Year	Cumulative Reported Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Cumulative Paid Losses	Ultimate Development Factors	Estimated Incurred Loss & ALAE	Selected Incurred Loss & ALAE	Cumulative Paid Claim Count	Ultimate Development Factors	Estimated Incurred Claim Count
(1)	(2)	(3)	(4) = (2) x (3)	(5)	(6)	(7) = (5) x (6)	(8)	(9)	(10)	(11) = (9) x (10)
6/30/2003	16,218,632	1.0000	16,218,632	16,218,632	1.0000	16,218,632	16,218,632	8,684	1.0000	8,684
6/30/2004	14,472,851	1.0000	14,472,851	14,472,851	1.0000	14,472,851	14,472,851	8,182	1.0001	8,183
6/30/2005	14,660,965	0.9999	14,659,499	14,660,965	0.9999	14,659,499	14,659,499	7,889	1.0002	7,891
6/30/2006	15,461,826	0.9998	15,458,734	15,461,826	0.9998	15,458,734	15,458,734	7,789	1.0006	7,794
6/30/2007	15,007,280	0.9997	15,002,778	15,007,280	0.9997	15,002,778	15,002,778	7,812	1.0009	7,819
6/30/2008	16,063,150	0.9995	16,055,119	16,063,150	0.9995	16,055,119	16,055,119	7,020	1.0012	7,028
6/30/2009	16,964,864	0.9992	16,951,296	16,964,864	0.9993	16,952,992	16,951,296	7,014	1.0018	7,027
6/30/2010	17,532,380	0.9987	17,509,599	17,527,080	0.9991	17,511,311	17,509,599	7,613	1.0028	7,634
6/30/2011	17,508,741	0.9977	17,468,505	17,503,741	0.9985	17,477,501	17,468,505	7,840	1.0038	7,870
6/30/2012	17,910,894	0.9329	16,708,201	16,790,073	1.0035	16,848,727	16,708,201	7,514	1.0264	7,712
3-yr Total			51,686,305			51,837,539	51,686,305			
10-yr Total			160,505,214			160,658,144	160,505,214			

Shelter Mutual Insurance Company
Private Passenger Auto - Comprehensive
Projected Ultimate Loss and Allocated Loss Adjustment Expense

Companywide Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@60	@72	@84	@96	@108	@120
6/30/2003	45,840,289	50,365,081	50,361,741	50,374,680	50,358,707	50,364,754	50,363,392	50,359,378	50,357,473	50,355,138		
6/30/2004	42,028,618	45,465,646	45,570,386	45,594,629	45,606,039	45,610,554	45,613,195	45,632,709	45,632,784			
6/30/2005	33,427,027	36,300,142	36,291,807	36,325,394	36,319,381	36,314,848	36,316,497	36,316,772				
6/30/2006	58,907,679	61,850,477	61,965,369	62,029,318	62,036,611	62,023,943	62,020,049					
6/30/2007	34,829,211	37,116,775	37,163,162	37,163,575	37,167,161							
6/30/2008	63,212,660	68,397,892	68,842,489	68,886,421	68,956,008							
6/30/2009	49,434,182	56,315,741	56,377,955	56,410,806								
6/30/2010	59,005,336	63,083,191	63,279,595									
6/30/2011	75,378,727	81,475,339										
6/30/2012	71,224,691											

Companywide Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@60	@72	@84	@96	@108	@120
6/30/2003	49,074,636	50,388,049	50,361,741	50,374,680	50,358,707	50,364,754	50,363,392	50,359,378	50,357,473	50,355,138		
6/30/2004	44,496,780	45,484,507	45,570,680	45,594,629	45,606,039	45,610,554	45,613,195	45,632,709	45,632,784			
6/30/2005	35,302,569	36,317,821	36,302,336	36,326,073	36,319,381	36,314,848	36,316,497	36,316,772				
6/30/2006	61,845,032	61,925,230	61,998,980	62,033,118	62,039,211	62,026,543	62,022,649					
6/30/2007	37,186,229	37,149,747	37,163,162	37,167,575	37,167,164	37,167,465						
6/30/2008	67,490,227	68,437,392	68,850,389	68,926,976	68,960,008							
6/30/2009	52,821,378	56,340,175	56,391,135	56,423,386								
6/30/2010	62,127,281	63,098,345	63,283,595									
6/30/2011	80,696,515	81,508,364										
6/30/2012	74,623,297											

Companywide Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@60	@72	@84	@96	@108	@120
6/30/2003	54,127	57,807	57,882	57,902	57,908	57,913	57,915	57,923	57,924	57,925		
6/30/2004	48,422	51,201	51,260	51,274	51,285	51,287	51,303	51,305	51,306			
6/30/2005	42,243	44,928	45,006	45,022	45,027	45,038	45,041	45,043				
6/30/2006	50,365	52,573	52,637	52,658	52,694	52,704	52,706					
6/30/2007	36,763	38,550	38,603	38,636	38,644	38,645						
6/30/2008	47,098	49,663	49,740	49,769	49,774							
6/30/2009	40,986	44,297	44,382	44,399								
6/30/2010	49,026	51,587	51,671									
6/30/2011	56,188	59,205										
6/30/2012	51,617											

Companywide Selected Incurred Loss & ALAE

Fiscal Accident Year	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	50,355,138	1.0000	50,355,138	50,355,138	1.0000	50,355,138	50,355,138	57,925	1.0000	57,925
6/30/2004	45,632,784	1.0000	45,632,784	45,632,784	1.0000	45,632,784	45,632,784	51,306	1.0000	51,306
6/30/2005	36,316,772	1.0000	36,316,772	36,316,772	1.0000	36,316,772	36,316,772	45,043	1.0000	45,043
6/30/2006	62,022,649	1.0000	62,022,649	62,020,049	1.0000	62,020,049	62,022,649	52,706	1.0001	52,711
6/30/2007	37,167,465	1.0001	37,171,182	37,167,465	1.0001	37,171,182	37,171,182	38,645	1.0002	38,653
6/30/2008	68,960,008	1.0006	69,001,388	68,956,008	1.0003	68,976,697	69,001,388	49,774	1.0003	49,789
6/30/2009	56,423,386	1.0011	56,485,471	56,410,806	1.0008	56,455,944	56,485,471	44,399	1.0005	44,421
6/30/2010	63,283,595	1.0016	63,384,906	63,279,595	1.0014	63,368,228	63,384,906	51,671	1.0009	51,718
6/30/2011	81,508,364	1.0036	81,802,129	81,475,339	1.0036	81,768,954	81,802,129	59,205	1.0024	59,347
6/30/2012	74,623,297	1.0187	76,015,631	71,224,691	1.0814	77,021,172	76,015,631	51,617	1.0560	54,509
3-yr Total			221,202,666			222,158,353	221,202,666			
10-yr Total			578,188,050			579,086,919	578,188,050			

Arkansas Paid Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@60	@72	@84	@96	@108	@120
6/30/2003	7,613,867	8,044,216	7,996,612	7,998,494	7,998,664	7,998,554	7,998,659	7,998,659	7,998,659	7,998,659	7,998,659	7,998,659
6/30/2004	8,287,428	8,617,893	8,689,416	8,686,994	8,687,333	8,686,833	8,686,276	8,684,633	8,684,851			
6/30/2005	6,230,481	6,611,924	6,609,850	6,615,818	6,615,159	6,615,094	6,615,094					
6/30/2006	10,475,101	10,936,558	10,935,444	10,965,587	10,967,406	10,970,054	10,970,054					
6/30/2007	6,522,701	6,847,015	6,842,503	6,836,362	6,840,431	6,840,391						
6/30/2008	18,674,320	19,335,473	19,436,860	19,447,135	19,450,497							
6/30/2009	10,140,598	13,135,248	13,128,751	13,137,379								
6/30/2010	10,982,816	11,552,914	11,574,528									
6/30/2011	16,120,631	17,053,432										
6/30/2012	10,267,825											

Arkansas Reported Loss & Paid ALAE

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@60	@72	@84	@96	@108	@120
6/30/2003	7,925,004	8,048,388	7,996,612	7,998,494	7,998,664	7,998,554	7,998,659	7,998,659	7,998,659	7,998,659	7,998,659	7,998,659
6/30/2004	8,598,901	8,618,987	8,689,710	8,686,994	8,687,333	8,686,833	8,686,276	8,684,633	8,684,851			
6/30/2005	6,538,446	6,613,924	6,609,850	6,615,818	6,615,159	6,615,094	6,615,094					
6/30/2006	10,960,523	10,944,417	10,938,044	10,965,587	10,970,006	10,972,654	10,972,654					
6/30/2007	6,893,238	6,848,925	6,842,503	6,840,362	6,840,433	6,840,391						
6/30/2008	19,263,804	19,335,773	19,437,160	19,447,135	19,450,497							
6/30/2009	10,661,813	13,139,948	13,128,751	13,137,379								
6/30/2010	11,448,447	11,557,297	11,574,528									
6/30/2011	16,812,380	17,065,858										
6/30/2012	10,777,380											

Arkansas Claims with Payment

Fiscal Year-End	@12	@24	@36	@48	Valuation Period (In Months)		@60	@72	@84	@96	@108	@120
6/30/2003	11,183	11,904	11,913	11,920	11,921	11,923	11,923	11,923	11,923	11,923	11,923	11,923
6/30/2004	10,795	11,358	11,369	11,373	11,373	11,373	11,377	11,377	11,377	11,378	11,379	
6/30/2005	9,066	9,550	9,579	9,581	9,581	9,584	9,584	9,584	9,584			
6/30/2006	10,352	10,872	10,882	10,890	10,894	10,895	10,895					
6/30/2007	8,218	8,586	8,595	8,603	8,605	8,606						
6/30/2008	12,053	12,486	12,514	12,521	12,522							
6/30/2009	8,828	10,051	10,072	10,075								
6/30/2010	10,374	10,866	10,889									
6/30/2011	12,157	12,729										
6/30/2012	9,701											

Arkansas Selected Incurred Loss & ALAE

Fiscal Accident Year (1)	Cumulative Reported Losses (2)	Ultimate Development Factors (3)	Estimated Incurred Loss & ALAE (4) = (2) x (3)	Cumulative Paid Losses (5)	Ultimate Development Factors (6)	Estimated Incurred Loss & ALAE (7) = (5) x (6)	Selected Incurred Loss & ALAE (8)	Cumulative Paid Claim Count (9)	Ultimate Development Factors (10)	Estimated Incurred Claim Count (11) = (9) x (10)
6/30/2003	7,998,659	1.0000	7,998,659	7,998,659	1.0000	7,998,659	7,998,659	11,923	1.0000	11,923
6/30/2004	8,684,851	1.0000	8,684,851	8,684,851	1.0000	8,684,851	8,684,851	11,379	1.0000	11,379
6/30/2005	6,615,094	1.0000	6,615,094	6,615,094	1.0000	6,615,094	6,615,094	9,584	1.0000	9,584
6/30/2006	10,972,654	1.0000	10,972,654	10,970,054	1.0000	10,970,054	10,972,654	10,895	1.0000	10,895
6/30/2007	6,840,391	1.0000	6,840,391	6,840,391	1.0000	6,840,391	6,840,391	8,606	1.0000	8,606
6/30/2008	19,450,497	1.0000	19,450,497	19,450,497	1.0000	19,450,497	19,450,497	12,522	1.0001	12,523
6/30/2009	13,137,379	1.0001	13,138,693	13,137,379	1.0002	13,140,007	13,138,693	10,075	1.0002	10,077
6/30/2010	11,574,528	1.0008	11,583,788	11,574,528	1.0009	11,584,946	11,583,788	10,889	1.0007	10,897
6/30/2011	17,065,858	1.0018	17,096,591	17,053,432	1.0024	17,094,385	17,096,591	12,729	1.0024	12,760
6/30/2012	10,777,380	1.0319	11,120,692	10,267,825	1.0776	11,064,419	11,120,692	9,701	1.0575	10,259
3-yr Total			39,801,071			39,743,751	39,801,071			
10-yr Total			113,501,910			113,443,304	113,501,910			

Shelter Mutual Insurance Company

Exhibit B.IV.a

Arkansas

**Private Passenger Automobile - Bodily Injury
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.a.1)	Projected Ultimate Claims (Exh. B.III.a.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	97,295,350	10,446	9,314	9,240	
12/2009	101,476,741	10,721	9,465	9,229	
3/2010	99,630,995	10,880	9,157	9,218	
6/2010	101,859,898	11,122	9,158	9,206	
9/2010	102,654,556	11,182	9,180	9,195	
12/2010	101,369,062	11,314	8,960	9,184	
3/2011	102,269,902	11,197	9,134	9,172	9,060
6/2011	101,996,026	11,136	9,159	9,161	
9/2011	102,496,495	11,268	9,096	9,150	9,133
12/2011	102,132,441	11,265	9,066	9,138	9,170
3/2012	101,756,336	11,422	8,909	9,127	9,206
6/2012	107,872,905	11,287	9,557	9,116	9,243
Annual Percentage Change				-0.49%	1.60%
				r^2	0.103

Frequency Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.a.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	10,446	922,631	1.13	1.15	
12/2009	10,721	932,012	1.15	1.15	
3/2010	10,880	940,499	1.16	1.16	
6/2010	11,122	947,934	1.17	1.16	
9/2010	11,182	953,562	1.17	1.16	
12/2010	11,314	957,539	1.18	1.16	
3/2011	11,197	960,233	1.17	1.17	1.15
6/2011	11,136	961,458	1.16	1.17	1.15
9/2011	11,268	961,582	1.17	1.17	1.16
12/2011	11,265	960,674	1.17	1.18	1.16
3/2012	11,422	959,055	1.19	1.18	1.16
6/2012	11,287	956,425	1.18	1.18	1.16
Annual Percentage Change				0.85%	0.87%
				r^2	0.526

Severity Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.a.1)	Projected Ultimate Claims (Exh. B.III.a.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	17,047,788	2,185	7,802	7,914	
12/2009	16,919,600	2,303	7,347	7,721	
3/2010	16,537,938	2,303	7,181	7,533	
6/2010	17,653,734	2,335	7,560	7,349	
9/2010	17,681,824	2,372	7,454	7,170	
12/2010	17,434,434	2,329	7,486	6,995	
3/2011	17,054,062	2,283	7,470	6,825	7,033
6/2011	15,324,741	2,290	6,692	6,659	6,769
9/2011	14,354,973	2,292	6,263	6,496	6,515
12/2011	13,526,474	2,247	6,020	6,338	6,271
3/2012	13,517,837	2,366	5,713	6,183	6,035
6/2012	14,998,615	2,368	6,334	6,033	5,809
Annual Percentage Change				-9.40%	-14.18%
				r^2	0.594

Frequency Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.a.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	2,185	188,120	1.16	1.19	
12/2009	2,303	189,619	1.21	1.20	
3/2010	2,303	190,796	1.21	1.20	
6/2010	2,335	191,593	1.22	1.20	
9/2010	2,372	192,002	1.24	1.20	
12/2010	2,329	192,089	1.21	1.21	
3/2011	2,283	192,050	1.19	1.21	1.18
6/2011	2,290	191,918	1.19	1.21	1.19
9/2011	2,292	191,671	1.20	1.21	1.20
12/2011	2,247	191,358	1.17	1.21	1.21
3/2012	2,366	190,921	1.24	1.22	1.22
6/2012	2,368	190,371	1.24	1.22	1.23
Annual Percentage Change				0.83%	3.36%
				r^2	0.465

Severity Trends - Fast Track Arkansas					
Fiscal Acc Year	Incurred Loss and LAE	Paid Claims	Severity	Curve of Best Fit 12 Point	6 Point
3/2009	118,890,434	11,465	10,370	9,697	
6/2009	116,645,228	11,309	10,314	9,929	
9/2009	116,570,580	11,339	10,280	10,166	
12/2009	116,789,458	11,404	10,241	10,409	
3/2010	117,399,850	11,442	10,260	10,658	
6/2010	118,070,189	11,632	10,150	10,913	
9/2010	121,030,272	11,731	10,317	11,173	10,552
12/2010	120,970,388	11,489	10,529	11,440	11,062
3/2011	143,471,241	11,495	12,481	11,714	11,597
6/2011	143,093,858	11,249	12,721	11,994	12,157
9/2011	140,726,004	11,051	12,734	12,280	12,745
12/2011	141,420,475	11,083	12,760	12,573	13,361
Annual Percentage Change				9.90%	20.78%
				r^2	0.757

Frequency Trends - Fast Track Arkansas					
Fiscal Acc Year	Paid Claims	Earned Exposures	Frequency X 100	Curve of Best Fit 12 Point	6 Point
3/2009	11,465	1,411,587	0.81	0.82	
6/2009	11,309	1,418,873	0.80	0.81	
9/2009	11,339	1,424,039	0.80	0.81	
12/2009	11,404	1,427,950	0.80	0.80	
3/2010	11,442	1,430,909	0.80	0.80	
6/2010	11,632	1,433,939	0.81	0.80	
9/2010	11,731	1,437,566	0.82	0.79	0.81
12/2010	11,489	1,442,671	0.80	0.79	0.80
3/2011	11,495	1,448,146	0.79	0.78	0.79
6/2011	11,249	1,454,126	0.77	0.78	0.78
9/2011	11,051	1,459,512	0.76	0.77	0.76
12/2011	11,083	1,464,291	0.76	0.77	0.75
Annual Percentage Change				-2.53%	-6.25%
				r^2	0.945

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.1423	1.0000	1.1423
6/30/2009	1/01/2009	3.5000	1.1090	1.0000	1.1090
6/30/2010	1/01/2010	2.5000	1.0767	1.0000	1.0767
6/30/2011	1/01/2011	1.5000	1.0453	1.0000	1.0453
6/30/2012	1/01/2012	0.5000	1.0149	1.0000	1.0149

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0378	1.0000	1.0378	1.1855
1.2548	1.0378	1.0000	1.0378	1.1509
1.2548	1.0378	1.0000	1.0378	1.1174
1.2548	1.0378	1.0000	1.0378	1.0848
1.2548	1.0378	1.0000	1.0378	1.0533

Shelter Mutual Insurance Company

Exhibit B.IV.b

Arkansas

**Private Passenger Automobile - Property Damage
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.b.1)	Projected Ultimate Claims (Exh. B.III.b.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	68,346,268	32,852	2,080	2,091	
12/2009	69,760,042	33,440	2,086	2,097	
3/2010	71,511,893	34,174	2,093	2,104	
6/2010	73,662,904	34,647	2,126	2,111	
9/2010	75,026,003	35,305	2,125	2,118	
12/2010	76,014,184	35,529	2,139	2,125	
3/2011	76,294,823	35,559	2,146	2,132	2,144
6/2011	76,227,808	35,463	2,150	2,139	2,146
9/2011	77,198,207	35,790	2,157	2,146	2,148
12/2011	76,873,494	35,944	2,139	2,153	2,150
3/2012	76,326,248	35,954	2,123	2,160	2,152
6/2012	77,269,882	35,463	2,179	2,167	2,154
Annual Percentage Change				1.31%	0.37%
				r^2	0.699
					0.034

Frequency Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.b.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	32,852	922,631	3.56	3.60	
12/2009	33,440	932,012	3.59	3.61	
3/2010	34,174	940,499	3.63	3.63	
6/2010	34,647	947,934	3.66	3.64	
9/2010	35,305	953,562	3.70	3.66	
12/2010	35,529	957,539	3.71	3.67	
3/2011	35,559	960,233	3.70	3.69	3.60
6/2011	35,463	961,458	3.69	3.70	3.61
9/2011	35,790	961,582	3.72	3.72	3.63
12/2011	35,944	960,674	3.74	3.73	3.64
3/2012	35,954	959,055	3.75	3.75	3.66
6/2012	35,463	956,425	3.71	3.76	3.67
Annual Percentage Change				1.62%	1.66%
				r^2	0.775
					0.333

Severity Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.b.1)	Projected Ultimate Claims (Exh. B.III.b.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	13,800,584	5,930	2,327	2,374	
12/2009	14,261,110	6,126	2,328	2,370	
3/2010	14,598,967	6,201	2,354	2,366	
6/2010	15,228,451	6,386	2,385	2,362	
9/2010	15,664,331	6,518	2,403	2,358	
12/2010	15,462,690	6,423	2,407	2,354	
3/2011	15,507,858	6,473	2,396	2,350	2,388
6/2011	15,191,828	6,378	2,382	2,345	2,367
9/2011	14,997,666	6,410	2,340	2,341	2,347
12/2011	14,735,921	6,406	2,300	2,337	2,326
3/2012	14,736,973	6,456	2,283	2,333	2,306
6/2012	14,925,407	6,437	2,319	2,329	2,285
Annual Percentage Change				-0.68%	-3.46%
				r^2	0.125
					0.733

Frequency Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.b.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	5,930	188,120	3.15	3.23	
12/2009	6,126	189,619	3.23	3.25	
3/2010	6,201	190,796	3.25	3.26	
6/2010	6,386	191,593	3.33	3.28	
9/2010	6,518	192,002	3.39	3.29	
12/2010	6,423	192,089	3.34	3.31	
3/2011	6,473	192,050	3.37	3.33	3.34
6/2011	6,378	191,918	3.32	3.34	3.35
9/2011	6,410	191,671	3.34	3.36	3.35
12/2011	6,406	191,358	3.35	3.37	3.36
3/2012	6,456	190,921	3.38	3.39	3.37
6/2012	6,437	190,371	3.38	3.41	3.37
Annual Percentage Change				2.10%	0.60%
				r^2	0.593
					0.280

Severity Trends - Fast Track Arkansas					
Fiscal Acc Year	Incurred Loss and LAE	Paid Claims	Severity	Curve of Best Fit 12 Point	6 Point
3/2009	117,865,076	41,176	2,862	2,882	
6/2009	119,594,689	41,728	2,866	2,894	
9/2009	122,557,283	42,144	2,908	2,907	
12/2009	126,670,133	43,038	2,943	2,919	
3/2010	127,894,912	43,203	2,960	2,932	
6/2010	128,830,339	43,396	2,969	2,945	
9/2010	128,734,758	43,407	2,966	2,958	2,959
12/2010	127,791,244	43,082	2,966	2,971	2,970
3/2011	126,919,940	42,634	2,977	2,984	2,980
6/2011	124,755,438	41,739	2,989	2,997	2,991
9/2011	126,525,878	42,254	2,994	3,010	3,002
12/2011	127,724,549	42,260	3,022	3,023	3,013
Annual Percentage Change				1.75%	1.45%
				r^2	0.868
					0.899

Frequency Trends - Fast Track Arkansas					
Fiscal Acc Year	Paid Claims	Earned Exposures	Frequency X 100	Curve of Best Fit 12 Point	6 Point
3/2009	41,176	1,411,587	2.92	2.99	
6/2009	41,728	1,418,873	2.94	2.99	
9/2009	42,144	1,424,039	2.96	2.98	
12/2009	43,038	1,427,950	3.01	2.97	
3/2010	43,203	1,430,909	3.02	2.97	
6/2010	43,396	1,433,939	3.03	2.96	
9/2010	43,407	1,437,566	3.02	2.95	3.01
12/2010	43,082	1,442,671	2.99	2.95	2.98
3/2011	42,634	1,448,146	2.94	2.94	2.95
6/2011	41,739	1,454,126	2.87	2.94	2.92
9/2011	42,254	1,459,512	2.90	2.93	2.89
12/2011	42,260	1,464,291	2.89	2.92	2.86
Annual Percentage Change				-1.02%	-4.03%
				r^2	0.162
					0.787

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.0932	1.0000	1.0932
6/30/2009	1/01/2009	3.5000	1.0718	1.0000	1.0718
6/30/2010	1/01/2010	2.5000	1.0508	1.0000	1.0508
6/30/2011	1/01/2011	1.5000	1.0301	1.0000	1.0301
6/30/2012	1/01/2012	0.5000	1.0100	1.0000	1.0100

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0252	1.0000	1.0252	1.1207
1.2548	1.0252	1.0000	1.0252	1.0988
1.2548	1.0252	1.0000	1.0252	1.0773
1.2548	1.0252	1.0000	1.0252	1.0561
1.2548	1.0252	1.0000	1.0252	1.0355

Shelter Mutual Insurance Company

Exhibit B.IV.c

Arkansas

**Private Passenger Automobile - Medical Payments
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.c.1)	Projected Ultimate Claims (Exh. B.III.c.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	12,063,958	6,289	1,918	1,980	
12/2009	12,850,737	6,561	1,959	1,983	
3/2010	13,210,728	6,666	1,982	1,987	
6/2010	13,635,289	6,805	2,004	1,990	
9/2010	13,884,322	6,849	2,027	1,993	
12/2010	14,207,931	6,837	2,078	1,997	
3/2011	14,211,124	6,903	2,059	2,000	2,030
6/2011	13,839,086	6,786	2,039	2,004	2,019
9/2011	13,798,886	6,864	2,010	2,007	2,009
12/2011	13,095,284	6,814	1,922	2,011	1,998
3/2012	12,931,651	6,738	1,919	2,014	1,987
6/2012	13,710,601	6,605	2,076	2,018	1,977
Annual Percentage Change				0.70%	-2.08%
				r^2	0.043
					0.083

Frequency Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.c.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	6,289	549,071	1.15	1.18	
12/2009	6,561	557,839	1.18	1.18	
3/2010	6,666	564,542	1.18	1.18	
6/2010	6,805	568,076	1.20	1.19	
9/2010	6,849	569,693	1.20	1.19	
12/2010	6,837	570,408	1.20	1.19	
3/2011	6,903	570,362	1.21	1.19	1.18
6/2011	6,786	569,538	1.19	1.20	1.18
9/2011	6,864	568,085	1.21	1.20	1.18
12/2011	6,814	565,946	1.20	1.20	1.19
3/2012	6,738	563,320	1.20	1.20	1.19
6/2012	6,605	560,182	1.18	1.20	1.19
Annual Percentage Change				0.00%	0.85%
				r^2	0.257
					0.353

Severity Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.c.1)	Projected Ultimate Claims (Exh. B.III.c.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	2,898,909	1,835	1,580	1,588	
12/2009	3,113,768	1,930	1,613	1,624	
3/2010	3,026,690	1,899	1,594	1,662	
6/2010	3,158,793	1,912	1,652	1,700	
9/2010	3,478,660	1,947	1,787	1,740	
12/2010	3,615,092	1,945	1,859	1,780	
3/2011	3,689,194	1,947	1,895	1,821	1,892
6/2011	3,763,826	1,939	1,941	1,864	1,908
9/2011	3,727,105	1,937	1,924	1,907	1,924
12/2011	3,620,925	1,906	1,900	1,951	1,941
3/2012	3,603,231	1,906	1,890	1,996	1,958
6/2012	3,708,602	1,809	2,050	2,042	1,975
Annual Percentage Change				9.55%	3.51%
				r^2	0.860
					0.275

Frequency Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.c.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	1,835	143,983	1.27	1.31	
12/2009	1,930	144,969	1.33	1.31	
3/2010	1,899	145,706	1.30	1.31	
6/2010	1,912	146,097	1.31	1.31	
9/2010	1,947	146,181	1.33	1.32	
12/2010	1,945	145,997	1.33	1.32	
3/2011	1,947	145,639	1.34	1.32	1.35
6/2011	1,939	145,211	1.34	1.32	1.34
9/2011	1,937	144,721	1.34	1.32	1.33
12/2011	1,906	144,163	1.32	1.32	1.32
3/2012	1,906	143,521	1.33	1.32	1.31
6/2012	1,809	142,842	1.27	1.32	1.29
Annual Percentage Change				0.00%	-3.73%
				r^2	0.026
					0.609

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.1423	1.0000	1.1423
6/30/2009	1/01/2009	3.5000	1.1090	1.0000	1.1090
6/30/2010	1/01/2010	2.5000	1.0767	1.0000	1.0767
6/30/2011	1/01/2011	1.5000	1.0453	1.0000	1.0453
6/30/2012	1/01/2012	0.5000	1.0149	1.0000	1.0149

Projection Factor			
Years from 6/30/2012 to 10/01/2013	Selected Severity 3.00%	Selected Frequency 1.00%	Combined Projection Factor
1.2548	1.0378	1.0126	1.0509
1.2548	1.0378	1.0126	1.0509
1.2548	1.0378	1.0126	1.0509
1.2548	1.0378	1.0126	1.0509
1.2548	1.0378	1.0126	1.0509

Combined Trend and Projection Factor
1.2004
1.1654
1.1315
1.0985
1.0666

Shelter Mutual Insurance Company

Exhibit B.IV.d

Arkansas

**Private Passenger Automobile - Uninsured Motorist
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.d.1)	Projected Ultimate Claims (Exh. B.III.d.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	24,660,670	1,691	14,583	13,561	
12/2009	24,619,851	1,765	13,949	13,702	
3/2010	24,642,808	1,785	13,805	13,845	
6/2010	23,745,702	1,792	13,251	13,989	
9/2010	23,758,031	1,778	13,362	14,135	
12/2010	24,489,811	1,760	13,915	14,282	
3/2011	24,437,188	1,726	14,158	14,430	14,362
6/2011	23,197,581	1,580	14,682	14,581	14,586
9/2011	24,408,106	1,619	15,076	14,732	14,814
12/2011	24,351,154	1,612	15,106	14,886	15,046
3/2012	23,496,749	1,561	15,052	15,041	15,281
6/2012	24,353,714	1,567	15,542	15,197	15,520
Annual Percentage Change				4.22%	6.40%
				r^2	0.522
					0.840

Frequency Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.d.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	1,691	775,155	0.22	0.23	
12/2009	1,765	781,222	0.23	0.23	
3/2010	1,785	786,710	0.23	0.23	
6/2010	1,792	791,512	0.23	0.22	
9/2010	1,778	794,935	0.22	0.22	
12/2010	1,760	797,022	0.22	0.22	
3/2011	1,726	797,945	0.22	0.21	0.23
6/2011	1,580	797,588	0.20	0.21	0.23
9/2011	1,619	796,382	0.20	0.21	0.23
12/2011	1,612	794,647	0.20	0.20	0.22
3/2012	1,561	792,516	0.20	0.20	0.22
6/2012	1,567	789,584	0.20	0.20	0.22
Annual Percentage Change				-4.76%	-4.35%
				r^2	0.767
					0.429

Severity Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.d.1)	Projected Ultimate Claims (Exh. B.III.d.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	3,946,065	335	11,779	11,559	
12/2009	3,887,577	332	11,710	11,480	
3/2010	3,324,666	294	11,308	11,402	
6/2010	3,408,024	294	11,592	11,324	
9/2010	3,402,409	309	11,011	11,247	
12/2010	3,634,564	330	11,014	11,170	
3/2011	3,720,168	339	10,974	11,094	10,688
6/2011	3,713,829	341	10,891	11,018	10,761
9/2011	3,693,563	346	10,675	10,943	10,835
12/2011	3,455,871	335	10,316	10,868	10,909
3/2012	3,710,225	346	10,723	10,794	10,983
6/2012	3,684,882	315	11,698	10,720	11,058
Annual Percentage Change				-2.70%	2.76%
				r^2	0.336
					0.093

Frequency Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.d.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	335	167,987	0.20	0.18	
12/2009	332	169,279	0.20	0.19	
3/2010	294	170,300	0.17	0.19	
6/2010	294	170,961	0.17	0.19	
9/2010	309	171,286	0.18	0.19	
12/2010	330	171,331	0.19	0.19	
3/2011	339	171,229	0.20	0.19	0.20
6/2011	341	171,047	0.20	0.19	0.20
9/2011	346	170,751	0.20	0.19	0.20
12/2011	335	170,387	0.20	0.20	0.20
3/2012	346	169,923	0.20	0.20	0.20
6/2012	315	169,384	0.19	0.20	0.19
Annual Percentage Change				5.26%	-5.00%
				r^2	0.118
					0.429

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.1423	1.0000	1.1423
6/30/2009	1/01/2009	3.5000	1.1090	1.0000	1.1090
6/30/2010	1/01/2010	2.5000	1.0767	1.0000	1.0767
6/30/2011	1/01/2011	1.5000	1.0453	1.0000	1.0453
6/30/2012	1/01/2012	0.5000	1.0149	1.0000	1.0149

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 3.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0378	1.0000	1.0378	1.1855
1.2548	1.0378	1.0000	1.0378	1.1509
1.2548	1.0378	1.0000	1.0378	1.1174
1.2548	1.0378	1.0000	1.0378	1.0848
1.2548	1.0378	1.0000	1.0378	1.0533

Shelter Mutual Insurance Company

Exhibit B.IV.e

Arkansas

**Private Passenger Automobile - Collision
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.e.1)	Projected Ultimate Claims (Exh. B.III.e.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	81,181,893	37,888	2,143	2,158	
12/2009	82,686,733	38,528	2,146	2,146	
3/2010	84,884,064	39,700	2,138	2,135	
6/2010	86,276,360	40,226	2,145	2,124	
9/2010	87,102,799	40,941	2,128	2,112	
12/2010	86,488,865	40,930	2,113	2,101	
3/2011	85,740,199	41,017	2,090	2,090	2,067
6/2011	85,133,129	41,060	2,073	2,078	2,062
9/2011	84,728,005	41,263	2,053	2,067	2,058
12/2011	83,505,372	41,585	2,008	2,056	2,054
3/2012	81,163,793	40,626	1,998	2,045	2,049
6/2012	84,973,980	40,181	2,115	2,034	2,045
Annual Percentage Change				-2.12%	-0.82%
				r ²	0.585
					0.030

Frequency Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.e.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	37,888	642,773	5.89	6.01	
12/2009	38,528	648,114	5.94	6.03	
3/2010	39,700	652,796	6.08	6.06	
6/2010	40,226	656,556	6.13	6.08	
9/2010	40,941	658,944	6.21	6.11	
12/2010	40,930	660,232	6.20	6.14	
3/2011	41,017	660,726	6.21	6.16	6.01
6/2011	41,060	660,469	6.22	6.19	6.03
9/2011	41,263	659,487	6.26	6.22	6.06
12/2011	41,585	657,974	6.32	6.24	6.08
3/2012	40,626	656,117	6.19	6.27	6.11
6/2012	40,181	653,832	6.15	6.30	6.14
Annual Percentage Change				1.78%	1.82%
				r ²	0.562
					0.092

Severity Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.e.1)	Projected Ultimate Claims (Exh. B.III.e.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	16,840,705	7,145	2,357	2,387	
12/2009	17,050,222	7,246	2,353	2,358	
3/2010	17,369,210	7,418	2,341	2,330	
6/2010	17,478,093	7,632	2,290	2,302	
9/2010	17,860,938	7,773	2,298	2,274	
12/2010	17,768,108	7,751	2,292	2,247	
3/2011	17,572,179	7,874	2,232	2,220	2,215
6/2011	17,410,891	7,867	2,213	2,193	2,188
9/2011	16,984,591	7,893	2,152	2,166	2,161
12/2011	16,564,861	7,960	2,081	2,140	2,135
3/2012	16,082,121	7,795	2,063	2,115	2,109
6/2012	16,581,852	7,708	2,151	2,089	2,083
Annual Percentage Change				-4.74%	-4.80%
				r ²	0.870
					0.526

Frequency Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.e.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	7,145	131,884	5.42	5.51	
12/2009	7,246	132,819	5.46	5.56	
3/2010	7,418	133,514	5.56	5.60	
6/2010	7,632	133,930	5.70	5.64	
9/2010	7,773	134,063	5.80	5.69	
12/2010	7,751	133,991	5.78	5.74	
3/2011	7,874	133,816	5.88	5.78	5.91
6/2011	7,867	133,574	5.89	5.83	5.91
9/2011	7,893	133,235	5.92	5.87	5.90
12/2011	7,960	132,845	5.99	5.92	5.90
3/2012	7,795	132,415	5.89	5.97	5.90
6/2012	7,708	131,990	5.84	6.02	5.89
Annual Percentage Change				3.26%	-0.34%
				r ²	0.764
					0.020

Severity Trends - Fast Track Arkansas					
Fiscal Acc Year	Incurred Loss and LAE	Paid Claims	Severity	Curve of Best Fit 12 Point	6 Point
3/2009	171,808,675	55,376	3,103	3,027	
6/2009	172,431,433	55,904	3,084	3,047	
9/2009	173,686,079	56,365	3,081	3,068	
12/2009	175,307,537	57,127	3,069	3,088	
3/2010	176,958,944	57,380	3,084	3,109	
6/2010	176,125,546	57,419	3,067	3,130	
9/2010	176,723,246	57,299	3,084	3,151	3,064
12/2010	175,684,428	56,685	3,099	3,172	3,118
3/2011	176,815,267	55,850	3,166	3,193	3,173
6/2011	177,049,471	54,850	3,228	3,215	3,228
9/2011	177,021,917	53,993	3,279	3,236	3,285
12/2011	180,347,924	53,753	3,355	3,258	3,343
Annual Percentage Change				2.71%	7.22%
				r ²	0.652
					0.982

Frequency Trends - Fast Track Arkansas					
Fiscal Acc Year	Paid Claims	Earned Exposures	Frequency X 100	Curve of Best Fit 12 Point	6 Point
3/2009	55,376	1,008,412	5.49	5.65	
6/2009	55,904	1,011,269	5.53	5.63	
9/2009	56,365	1,012,860	5.56	5.61	
12/2009	57,127	1,013,259	5.64	5.58	
3/2010	57,380	1,012,876	5.67	5.56	
6/2010	57,419	1,012,483	5.67	5.53	
9/2010	57,299	1,012,319	5.66	5.51	5.67
12/2010	56,685	1,013,068	5.60	5.49	5.58
3/2011	55,850	1,014,352	5.51	5.46	5.50
6/2011	54,850	1,016,590	5.40	5.44	5.41
9/2011	53,993	1,018,734	5.30	5.42	5.33
12/2011	53,753	1,020,968	5.26	5.40	5.24
Annual Percentage Change				-1.64%	-6.09%
				r ²	0.353
					0.987

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.0932	1.0000	1.0932
6/30/2009	1/01/2009	3.5000	1.0718	1.0000	1.0718
6/30/2010	1/01/2010	2.5000	1.0508	1.0000	1.0508
6/30/2011	1/01/2011	1.5000	1.0301	1.0000	1.0301
6/30/2012	1/01/2012	0.5000	1.0100	1.0000	1.0100

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0252	1.0000	1.0252	1.1207
1.2548	1.0252	1.0000	1.0252	1.0988
1.2548	1.0252	1.0000	1.0252	1.0773
1.2548	1.0252	1.0000	1.0252	1.0561
1.2548	1.0252	1.0000	1.0252	1.0355

Shelter Mutual Insurance Company

Exhibit B.IV.f

Arkansas

**Private Passenger Automobile - Comprehensive
Development of Combined Trend and Projection Factor**

Severity Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.f.1)	Projected Ultimate Claims (Exh. B.III.f.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	39,227,330	37,573	1,044	968	
12/2009	41,059,482	39,740	1,033	967	
3/2010	39,411,132	40,986	962	966	
6/2010	39,269,942	42,630	921	965	
9/2010	39,443,817	44,167	893	964	
12/2010	39,219,287	43,933	893	962	
3/2011	39,847,337	43,137	924	961	938
6/2011	41,062,468	42,590	964	960	950
9/2011	42,056,513	43,363	970	959	962
12/2011	42,676,880	43,968	971	958	974
3/2012	43,251,412	44,069	981	957	987
6/2012	42,249,854	42,254	1,000	955	1,000
Annual Percentage Change				-0.52%	5.26%
				r^2	0.008
					0.838

Frequency Trends - Shelter Mutual Companywide					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.f.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	37,573	663,799	5.66	5.98	
12/2009	39,740	669,320	5.94	6.03	
3/2010	40,986	674,164	6.08	6.08	
6/2010	42,630	678,075	6.29	6.13	
9/2010	44,167	680,576	6.49	6.18	
12/2010	43,933	681,910	6.44	6.23	
3/2011	43,137	682,403	6.32	6.28	5.98
6/2011	42,590	682,111	6.24	6.33	6.03
9/2011	43,363	681,086	6.37	6.38	6.08
12/2011	43,968	679,526	6.47	6.43	6.13
3/2012	44,069	677,633	6.50	6.48	6.18
6/2012	42,254	675,306	6.26	6.53	6.23
Annual Percentage Change				3.16%	3.32%
				r^2	0.485
					0.082

Severity Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Loss and LAE (Exh. B.III.f.1)	Projected Ultimate Claims (Exh. B.III.f.1)	Projected Ultimate Severity	Curve of Best Fit 12 Point	6 Point
9/2009	8,967,394	8,671	1,034	972	
12/2009	10,054,712	9,363	1,074	970	
3/2010	9,348,656	9,454	989	969	
6/2010	9,310,095	9,940	937	967	
9/2010	9,321,847	10,346	901	965	
12/2010	8,582,549	10,177	843	963	
3/2011	8,529,280	9,807	870	961	906
6/2011	9,099,150	9,652	943	960	929
9/2011	9,555,551	9,771	978	958	953
12/2011	9,801,520	9,782	1,002	956	977
3/2012	9,926,061	9,790	1,014	954	1,002
6/2012	9,390,098	9,496	989	952	1,028
Annual Percentage Change				-0.83%	10.66%
				r^2	0.009
					0.700

Frequency Trends - Shelter Mutual Arkansas					
Fiscal Acc Year	Projected Ultimate Claims (Exh. B.III.f.1)	Earned Exposures	Projected Frequency X 100	Curve of Best Fit 12 Point	6 Point
9/2009	8,671	134,053	6.47	6.96	
12/2009	9,363	135,027	6.93	6.99	
3/2010	9,454	135,756	6.96	7.03	
6/2010	9,940	136,205	7.30	7.06	
9/2010	10,346	136,364	7.59	7.09	
12/2010	10,177	136,307	7.47	7.13	
3/2011	9,807	136,133	7.20	7.16	7.19
6/2011	9,652	135,887	7.10	7.20	7.19
9/2011	9,771	135,536	7.21	7.23	7.18
12/2011	9,782	135,142	7.24	7.27	7.18
3/2012	9,790	134,713	7.27	7.30	7.18
6/2012	9,496	134,296	7.07	7.34	7.17
Annual Percentage Change				1.94%	-0.28%
				r^2	0.183
					0.006

Severity Trends - Fast Track Arkansas					
Fiscal Acc Year	Incurred Loss and LAE	Paid Claims	Severity	Curve of Best Fit 12 Point	6 Point
3/2009	156,504,319	94,887	1,649	1,377	
6/2009	99,955,286	76,310	1,310	1,374	
9/2009	115,664,678	82,107	1,409	1,370	
12/2009	118,781,088	84,645	1,403	1,367	
3/2010	118,444,096	85,760	1,381	1,363	
6/2010	113,611,326	86,616	1,312	1,360	
9/2010	93,540,860	81,414	1,149	1,356	1,075
12/2010	92,378,494	81,400	1,135	1,353	1,164
3/2011	85,862,521	78,595	1,092	1,350	1,260
6/2011	136,211,079	92,389	1,474	1,346	1,365
9/2011	149,172,941	96,684	1,543	1,343	1,478
12/2011	150,928,922	96,088	1,571	1,339	1,600
Annual Percentage Change				-1.03%	37.46%
				r^2	0.005
					0.766

Frequency Trends - Fast Track Arkansas					
Fiscal Acc Year	Paid Claims	Earned Exposures	Frequency X 100	Curve of Best Fit 12 Point	6 Point
3/2009	94,887	1,033,642	9.18	7.94	
6/2009	76,310	1,036,864	7.36	8.00	
9/2009	82,107	1,038,722	7.90	8.06	
12/2009	84,645	1,039,423	8.14	8.12	
3/2010	85,760	1,039,352	8.25	8.18	
6/2010	86,616	1,039,220	8.33	8.24	
9/2010	81,414	1,039,504	7.83	8.30	7.56
12/2010	81,400	1,040,757	7.82	8.37	7.87
3/2011	78,595	1,042,569	7.54	8.43	8.20
6/2011	92,389	1,045,465	8.84	8.49	8.54
9/2011	96,684	1,048,203	9.22	8.56	8.90
12/2011	96,088	1,050,899	9.14	8.62	9.27
Annual Percentage Change				2.99%	17.79%
				r^2	0.120
					0.726

Trend Factor					
Fiscal Acc Year	Midpoint of Experience Period	Number of Years to 6/30/2012	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Trend Factor
6/30/2008	1/01/2008	4.5000	1.0932	1.0000	1.0932
6/30/2009	1/01/2009	3.5000	1.0718	1.0000	1.0718
6/30/2010	1/01/2010	2.5000	1.0508	1.0000	1.0508
6/30/2011	1/01/2011	1.5000	1.0301	1.0000	1.0301
6/30/2012	1/01/2012	0.5000	1.0100	1.0000	1.0100

Projection Factor				Combined Trend and Projection Factor
Years from 6/30/2012 to 10/01/2013	Selected Severity 2.00%	Selected Frequency 0.00%	Combined Projection Factor	
1.2548	1.0252	1.0000	1.0252	1.1207
1.2548	1.0252	1.0000	1.0252	1.0988
1.2548	1.0252	1.0000	1.0252	1.0773
1.2548	1.0252	1.0000	1.0252	1.0561
1.2548	1.0252	1.0000	1.0252	1.0355

**Shelter Mutual Insurance Company
Private Passenger Automobile
Arkansas**

Current Rate Level Factors as of June 30, 2012

The parallelogram method was used to develop the current rate level factors shown below given the following rate change history. The effective dates of the changes shown are for renewal business.

Current Rate Level Factors by Coverage

<u>Fiscal Year Ending</u>	Bodily Injury / Property Damage	Medical Payments	Uninsured Motorist	Collision	Comprehensive	Total
June 30, 2008	1.1591	1.2332	1.0000	0.9396	1.1934	1.0851
June 30, 2009	1.1597	1.2342	1.0000	0.9412	1.2006	1.0868
June 30, 2010	1.1248	1.1765	1.0000	0.9589	1.1723	1.0724
June 30, 2011	1.0449	1.0557	1.0000	0.9970	1.0859	1.0328
June 30, 2012	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000

Rate Change History by Coverage (Percent Changes)

<u>Effective Date</u>	Bodily Injury / Property Damage	Medical Payments	Uninsured Motorist	Collision	Comprehensive	Total
March 22, 2007	-1.9 %	-2.8 %	0.0 %	-6.0 %	-18.0 %	-5.4 %
December 29, 2009	9.2 %	14.6 %	0.0 %	-5.5 %	7.2 %	4.0 %
January 26, 2011	6.2 %	7.7 %	0.0 %	-0.4 %	12.0 %	4.5 %

Shelter Mutual Insurance Company
Private Passenger Automobile
Companywide
Development of Unallocated Loss Adjustment Factor

Exhibit B.VI

Liability, excluding Property Damage

Note: Amounts in 000's	2009	2010	2011	Total
1. Direct Loss and Allocated Loss Adjustment Expense Incurred	\$146,245	\$145,894	\$141,780	\$433,919
2. Direct Unallocated Loss Adjustment Expense Incurred	\$11,776	\$12,998	\$9,478	\$34,252
3. Ratio of Direct ULAE Incurred to Direct Loss and ALAE Incurred	8.1%	8.9%	6.7%	7.9%

Property Damage Liability

Note: Amounts in 000's	2009	2010	2011	Total
1. Direct Loss and Allocated Loss Adjustment Expense Incurred	\$87,373	\$87,164	\$84,705	\$259,242
2. Direct Unallocated Loss Adjustment Expense Incurred	\$7,035	\$7,766	\$5,662	\$20,463
3. Ratio of Direct ULAE Incurred to Direct Loss and ALAE Incurred	8.1%	8.9%	6.7%	7.9%

Physical Damage

Note: Amounts in 000's	2009	2010	2011	Total
1. Direct Loss and Allocated Loss Adjustment Expense Incurred	\$154,425	\$155,955	\$180,745	\$491,125
2. Direct Unallocated Loss Adjustment Expense Incurred	\$14,924	\$16,884	\$14,556	\$46,364
3. Ratio of Direct ULAE Incurred to Direct Loss and ALAE Incurred	9.7%	10.8%	8.1%	9.4%

Source: Insurance Expense Exhibit

Shelter Mutual Insurance Company

Arkansas

Private Passenger Liability

Calculation of Expected Loss Ratio

Commission and Brokerage (a)		11.7%
Other Acquisition Expense (a)		4.2%
General Expense (a)		7.3%
Arkansas Taxes, Licenses and Fees (b)		2.9%
Profit and Contingencies	5.0%	
Less Investment Credit on Policyholder Funds (c) -	3.6%	
Net Profit and Contingencies		1.4%
Sub-total		27.5%
Available for Losses and Loss Adjustment Expense		72.5%

(a) From attached Companywide Expense Ratios

(b) 2011 Premium Tax ratio in Arkansas

(c) From attached calculation of Investment Income Credit on Policyholder Funds

Shelter Mutual Insurance Company

Arkansas

Private Passenger Liability

Calculation of Investment Income Credit on Policyholder Funds

A. Unearned Premium Reserve

(1) Direct Earned Premium for Calendar Year 2011		\$ 68,168,568
(2) Mean Unearned Premium Reserve: (1.) x 0.259		\$ 17,655,659
(3) Deductions for Prepaid Expenses:		
a. Brokerage and Commission	11.7%	
b. 50% of Other Acquisition Expense	2.1%	
c. 50% of General Expense	3.7%	
d. Taxes, Licenses and Fees	2.9%	
e. Total		20.4%
(4) Net Unearned Premium Subject to Investment: (2.) x (1 - (3.))		\$ 14,053,905

B. Loss Reserves

1. Direct Earned Premium for Calendar Year 2011	\$ 68,168,568
2. Expected Incurred Loss and Loss Adjustment: (1.) x 0.739	\$ 50,376,571
3. Expected Mean Loss Reserve: (2.) x 0.867	\$ 43,676,487

C. Net Subject to Investment: A.4 + B.3 \$ 57,730,392

D. Average Rate of Return 0.0565

E. Investment Earnings on Net Subject to Investment: C x D \$ 3,261,767

F. Average Rate of Return as a Percent of Direct Premium Earned: E / A.1 4.8%

G. Average Rate of Return as a Percent of Direct Premium Earned
After Federal Income Tax: F x 0.758 3.6%

Please refer to the attached explanatory memorandum for details by line

Explanatory Memorandum re Investment Income - Arkansas - Private Passenger Liability

Line A.1 - Direct earned premium as shown on page 14 for the State of Arkansas, Private Passenger Liability, for Calendar Year 2011.

Line A.2 - The mean unearned premium reserve is determined by multiplying the direct earned premium in Line A.1 by the mean unearned premium ratio developed below.

1. Direct Earned Premium for Calendar Year 2011	\$ 68,168,568
2. Unearned Premium Reserve as of 12/31/2010	\$ 17,532,828
3. Unearned Premium Reserve as of 12/31/2011	\$ 17,740,452
4. Mean Unearned Premium Reserve: ((2.) + (3.)) / 2	\$ 17,636,640
5. Mean Unearned Premium Ratio: (4.) / (1.)	0.259

Line A.3 - Production and half of other company expenses are incurred with the initial writing and processing of insurance policies, exclusive of claim adjustment expenses. As these expenses are in effect prepaid, the funds will not be available to invest on behalf of the policyholder. The deduction for these expenses is determined by use of the provisions for expenses used in our ratemaking procedures as shown.

Line B.2 - The expected loss and loss adjustment ratio reflects expense provisions used in this filing with no provision for profit.

Line B.3 - The expected mean loss reserve is determined by multiplying the expected incurred loss in Line B.2 by the mean loss and loss adjustment reserve ratio as shown below.

1. Incurred Losses for Calendar Year 2010	\$ 42,535,939
2. Incurred Losses for Calendar Year 2011	\$ 36,956,104
3. Loss Reserves as of 12/31/2009	\$ 32,538,174
4. Loss Reserves as of 12/31/2010	\$ 35,679,627
5. Loss Reserves as of 12/31/2011	\$ 33,143,517
6. Mean Loss Reserve 2010	\$ 34,108,900
7. Mean Loss Reserve 2011	\$ 34,411,572
8. 2010 Ratio: (6.) / (1.)	0.802
9. 2011 Ratio: (7.) / (2.)	0.931
10. Mean Ratio: ((8.) + (9.)) / 2	0.867

Explanatory Memorandum re Investment Income - Continued

- Line D - The rate of return is the ratio of Net Income Earned and Net Realized Capital Gains/Losses to Mean Cash and Invested Assets. Due to the inherent variability of Capital Gains/Losses, we have used the most recent ten years of data. All data shown below is from the annual statement

1. Cash and Invested Assets 2009	0	\$	1,624,038,547
2. Cash and Invested Assets 2010	0	\$	1,785,588,727
3. Cash and Invested Assets 2011	0	\$	1,721,432,518
4. Net Investment Income Earned 2010	0	\$	64,331,358
5. Net Investment Income Earned 2011	0	\$	68,549,235
6. Mean Cash and Invested Assets 2010: (2. + 3.) / 2	0	\$	1,704,813,637
7. Mean Cash and Invested Assets 2011: (2. + 3.) / 2	0	\$	1,753,510,623
8. Mean Rate of Return: (4. + 5.) / (6. + 7.)			0.0384
9. Mean Cash and Invested Assets 2002 - 2011	0	\$	15,325,094,835
10. Net Realized Capital Gains/Losses 2002 - 2011	0	\$	277,517,436
11. Mean Rate of Return: 10. / 9.			0.0181
12. Total Rate of Return: 8. + 11.			0.0565

- Line G - The average rate of Federal Income Tax was determined by applying the expected average tax rate for Net Investment Income and the expected tax rate applicable to Net Realized Capital Gains/Losses to the rates of return calculated in Line D.

	<u>Rate of Return</u>	<u>Federal Tax Rate</u>
Net Investment Income Earned	0.0384	0.191 (A)
Net Realized Capital Gains/Losses	0.0181	0.350
Total	0.0565	0.242

- (A) The expected average rate of Federal Income Tax on Net Investment Income was determined by applying the expected 2012 tax rates to the distribution of investment income earned for the years 2010 and 2011. The calculations are shown below:

Type of Investment	Net Income Earned (1)			Tax Rate	Federal Tax
	2010	2011	Total		
Bonds (Taxable)	\$ 21,406,668	\$ 16,367,297	\$ 37,773,966	0.350	\$ 13,220,888
Bonds (Tax Exempt)	\$ 28,582,259	\$ 36,263,741	\$ 64,846,000	0.053	\$ 3,436,838
Stocks	\$ 6,237,644	\$ 7,492,773	\$ 13,730,417	0.210	\$ 2,883,388
Short Term	\$ 49,715	\$ 17,062	\$ 66,777	0.350	\$ 23,372
Real Estate	\$ 2,250,091	\$ 3,568,478	\$ 5,818,569	0.350	\$ 2,036,499
Other Investments	\$ 5,804,981	\$ 4,839,883	\$ 10,644,864	0.350	\$ 3,725,702
Total	\$ 64,331,358	\$ 68,549,235	\$ 132,880,593	0.191	\$ 25,326,687

- (1) Investment deductions have been allocated to the appropriate type in the following manner:
- Real Estate - Income Earned less depreciation (Page 6, Line 12), Real Estate Expenses and Taxes (Page 11, Lines 19 and 20, Column 3).
 - All Other - Investment Expenses less Real Estate Expenses and Taxes prorated by income earned to total income earned less Real Estate Income.

Shelter Mutual Insurance Company

Companywide

Private Passenger Liability

Development of Expense Ratios

Note: 000 s omitted.	2009	2010	2011	Total
1.) Direct Commission and Brokerage	\$ 37,444	\$ 38,938	\$ 37,709	\$ 114,091
2.) Direct Written Premium	309,092	329,747	340,008	978,847
Ratio: 1 / 2	12.1%	11.8%	11.1%	11.7%
3.) Other Acquisition Expense	\$ 13,485	\$ 13,465	\$ 13,750	\$ 40,700
4.) Direct Earned Premium	305,631	325,780	338,970	970,381
Ratio: 3 / 4	4.4%	4.1%	4.1%	4.2%
5.) General Expense	\$ 22,525	\$ 24,306	\$ 23,873	\$ 70,704
6.) Direct Earned Premium	305,631	325,780	338,970	970,381
Ratio: 5 / 6	7.4%	7.5%	7.0%	7.3%
7.) Taxes, Licenses and Fees	\$ 6,607	\$ 8,358	\$ 8,145	\$ 23,110
8.) Direct Written Premium	309,092	329,747	340,008	978,847
Ratio: 7 / 8	2.1%	2.5%	2.4%	2.4%
9.) Direct Loss Adjustment Expense	\$ 30,138	\$ 29,255	\$ 23,581	\$ 82,974
10.) Direct Losses Incurred	222,291	224,567	218,044	664,902
Ratio: 9 / 10	13.6%	13.0%	10.8%	12.5%

Source: Insurance Expense Exhibit.

Shelter Mutual Insurance Company

Arkansas

Private Passenger Physical Damage

Calculation of Expected Loss Ratio			
Commission and Brokerage (a)			11.7%
Other Acquisition Expense (a)			4.2%
General Expense (a)			7.3%
Arkansas Taxes, Licenses and Fees (b)			2.9%
Profit and Contingencies		5.0%	
Less Investment Credit on Policyholder Funds (c)	-	1.0%	
Net Profit and Contingencies			4.0%
Sub-total			30.1%
Available for Losses and Loss Adjustment Expense			69.9%

(a) From attached Companywide Expense Ratios

(b) 2011 Premium Tax ratio in Arkansas

(c) From attached calculation of Investment Income Credit on Policyholder Funds

Shelter Mutual Insurance Company

Arkansas

Private Passenger Physical Damage

Calculation of Investment Income Credit on Policyholder Funds

A. Unearned Premium Reserve

(1) Direct Earned Premium for Calendar Year 2011	\$ 51,269,030
(2) Mean Unearned Premium Reserve: (1.) x 0.267	\$ 13,688,831
(3) Deductions for Prepaid Expenses:	
a. Brokerage and Commission	11.7%
b. 50% of Other Acquisition Expense	2.1%
c. 50% of General Expense	3.7%
d. Taxes, Licenses and Fees	2.9%
e. Total	20.4%
(4) Net Unearned Premium Subject to Investment: (2.) x (1 - (3.))	\$ 10,896,309

B. Loss Reserves

1. Direct Earned Premium for Calendar Year 2011	\$ 51,269,030
2. Expected Incurred Loss and Loss Adjustment: (1.) x 0.739	\$ 37,887,813
3. Expected Mean Loss Reserve: (2.) x 0.031	\$ 1,174,522

C. Net Subject to Investment: A.4 + B.3 \$ 12,070,831

D. Average Rate of Return 0.0565

E. Investment Earnings on Net Subject to Investment: C x D \$ 682,002

F. Average Rate of Return as a Percent of Direct Premium Earned: E / A.1 1.3%

G. Average Rate of Return as a Percent of Direct Premium Earned
After Federal Income Tax: F x 0.758 1.0%

Please refer to the attached explanatory memorandum for details by line

Explanatory Memorandum re Investment Income - Arkansas - Private Passenger Physical Damage

Line A.1 - Direct earned premium as shown on page 14 for the State of Arkansas, Private Passenger Physical Damage, for Calendar Year 2011.

Line A.2 - The mean unearned premium reserve is determined by multiplying the direct earned premium in Line A.1 by the mean unearned premium ratio developed below.

1. Direct Earned Premium for Calendar Year 2011	\$ 51,269,030
2. Unearned Premium Reserve as of 12/31/2010	\$ 13,433,534
3. Unearned Premium Reserve as of 12/31/2011	\$ 13,945,651
4. Mean Unearned Premium Reserve: ((2.) + (3.)) / 2	\$ 13,689,593
5. Mean Unearned Premium Ratio: (4.) / (1.)	0.267

Line A.3 - Production and half of other company expenses are incurred with the initial writing and processing of insurance policies, exclusive of claim adjustment expenses. As these expenses are in effect prepaid, the funds will not be available to invest on behalf of the policyholder. The deduction for these expenses is determined by use of the provisions for expenses used in our ratemaking procedures as shown.

Line B.2 - The expected loss and loss adjustment ratio reflects expense provisions used in this filing with no provision for profit.

Line B.3 - The expected mean loss reserve is determined by multiplying the expected incurred loss in Line B.2 by the mean loss and loss adjustment reserve ratio as shown below.

1. Incurred Losses for Calendar Year 2010	\$ 30,266,965
2. Incurred Losses for Calendar Year 2011	\$ 36,912,201
3. Loss Reserves as of 12/31/2009	\$ 1,194,216
4. Loss Reserves as of 12/31/2010	\$ 911,951
5. Loss Reserves as of 12/31/2011	\$ 1,030,297
6. Mean Loss Reserve 2010	\$ 1,053,083
7. Mean Loss Reserve 2011	\$ 971,124
8. 2010 Ratio: (6.) / (1.)	0.035
9. 2011 Ratio: (7.) / (2.)	0.026
10. Mean Ratio: ((8.) + (9.)) / 2	0.031

Explanatory Memorandum re Investment Income - Continued

- Line D - The rate of return is the ratio of Net Income Earned and Net Realized Capital Gains/Losses to Mean Cash and Invested Assets. Due to the inherent variability of Capital Gains/Losses, we have used the most recent ten years of data. All data shown below is from the annual statement

1. Cash and Invested Assets 2009	0	\$	1,624,038,547
2. Cash and Invested Assets 2010	0	\$	1,785,588,727
3. Cash and Invested Assets 2011	0	\$	1,721,432,518
4. Net Investment Income Earned 2010	0	\$	64,331,358
5. Net Investment Income Earned 2011	0	\$	68,549,235
6. Mean Cash and Invested Assets 2010: (2. + 3.) / 2	0	\$	1,704,813,637
7. Mean Cash and Invested Assets 2011: (2. + 3.) / 2	0	\$	1,753,510,623
8. Mean Rate of Return: (4. + 5.) / (6. + 7.)			0.0384
9. Mean Cash and Invested Assets 2002 - 2011	0	\$	15,325,094,835
10. Net Realized Capital Gains/Losses 2002 - 2011	0	\$	277,517,436
11. Mean Rate of Return: 10. / 9.			0.0181
12. Total Rate of Return: 8. + 11.			0.0565

- Line G - The average rate of Federal Income Tax was determined by applying the expected average tax rate for Net Investment Income and the expected tax rate applicable to Net Realized Capital Gains/Losses to the rates of return calculated in Line D.

	<u>Rate of Return</u>	<u>Federal Tax Rate</u>
Net Investment Income Earned	0.0384	0.191 (A)
Net Realized Capital Gains/Losses	0.0181	0.350
Total	0.0565	0.242

- (A) The expected average rate of Federal Income Tax on Net Investment Income was determined by applying the expected 2012 tax rates to the distribution of investment income earned for the years 2010 and 2011. The calculations are shown below:

Type of Investment	Net Income Earned (1)			Tax Rate	Federal Tax
	2010	2011	Total		
Bonds (Taxable)	\$ 21,406,668	\$ 16,367,297	\$ 37,773,966	0.350	\$ 13,220,888
Bonds (Tax Exempt)	\$ 28,582,259	\$ 36,263,741	\$ 64,846,000	0.053	\$ 3,436,838
Stocks	\$ 6,237,644	\$ 7,492,773	\$ 13,730,417	0.210	\$ 2,883,388
Short Term	\$ 49,715	\$ 17,062	\$ 66,777	0.350	\$ 23,372
Real Estate	\$ 2,250,091	\$ 3,568,478	\$ 5,818,569	0.350	\$ 2,036,499
Other Investments	\$ 5,804,981	\$ 4,839,883	\$ 10,644,864	0.350	\$ 3,725,702
Total	\$ 64,331,358	\$ 68,549,235	\$ 132,880,593	0.191	\$ 25,326,687

- (1) Investment deductions have been allocated to the appropriate type in the following manner:
- Real Estate - Income Earned less depreciation (Page 6, Line 12), Real Estate Expenses and Taxes (Page 11, Lines 19 and 20, Column 3).
 - All Other - Investment Expenses less Real Estate Expenses and Taxes prorated by income earned to total income earned less Real Estate Income.

Shelter Mutual Insurance Company

Companywide

Private Passenger Physical Damage

Development of Expense Ratios

Note: 000 s omitted.	2009	2010	2011	Total
1.) Direct Commission and Brokerage	\$ 27,348	\$ 28,266	\$ 27,606	\$ 83,220
2.) Direct Written Premium	225,436	237,524	249,142	712,102
Ratio: 1 / 2	12.1%	11.9%	11.1%	11.7%
3.) Other Acquisition Expense	\$ 9,837	\$ 9,701	\$ 10,080	\$ 29,618
4.) Direct Earned Premium	221,654	234,876	246,996	703,526
Ratio: 3 / 4	4.4%	4.1%	4.1%	4.2%
5.) General Expense	\$ 16,432	\$ 17,511	\$ 17,502	\$ 51,445
6.) Direct Earned Premium	221,654	234,876	246,996	703,526
Ratio: 5 / 6	7.4%	7.5%	7.1%	7.3%
7.) Taxes, Licenses and Fees	\$ 4,680	\$ 5,949	\$ 5,769	\$ 16,398
8.) Direct Written Premium	225,436	237,524	249,142	712,102
Ratio: 7 / 8	2.1%	2.5%	2.3%	2.3%
9.) Direct Loss Adjustment Expense	\$ 15,180	\$ 17,137	\$ 15,524	\$ 47,841
10.) Direct Losses Incurred	154,169	155,702	179,777	489,648
Ratio: 9 / 10	9.8%	11.0%	8.6%	9.8%

Source: Insurance Expense Exhibit.

**Shelter Insurance Companies
Private Passenger Automobile
Calculation of Factor to Adjust Fixed Costs**

Exhibit B.VIII.a

Quarter Ending	20-Point		12-Point		6-Point	
	Actual	Fitted	Actual	Fitted	Actual	Fitted
Jun-07	207.7	208.5				
Sep-07	208.2	209.4				
Dec-07	209.7	210.3				
Mar-08	212.1	211.2				
Jun-08	216.8	212.1				
Sep-08	219.3	213.0				
Dec-08	213.1	213.9				
Mar-09	212.0	214.9				
Jun-09	214.3	215.8	214.3	213.5		
Sep-09	215.7	216.7	215.7	214.7		
Dec-09	216.2	217.6	216.2	216.0		
Mar-10	217.0	218.6	217.0	217.3		
Jun-10	218.1	219.5	218.1	218.5		
Sep-10	218.3	220.5	218.3	219.8		
Dec-10	218.9	221.4	218.9	221.1	218.9	220.2
Mar-11	221.7	222.4	221.7	222.4	221.7	221.9
Jun-11	225.5	223.3	225.5	223.7	225.5	223.6
Sep-11	226.5	224.3	226.5	225.0	226.5	225.3
Dec-11	226.1	225.2	226.1	226.3	226.1	227.0
Mar-12	227.9	226.2	227.9	227.7	227.9	228.7
r^2		0.842		0.941		0.857
Annual Change		1.7%		2.4%		3.1%
Selected Factor to Trend Fixed Costs						2.5%

Note: Fitted columns are generated using exponential regression...(y=exp^(a+bx)).

**Shelter Insurance Companies
Private Passenger Automobile**

Exhibit B.VIII.b

Trend of Medical Component in the Consumer Price Index

Quarter Ending	20-Point		12-Point		6-Point	
	Actual	Fitted	Actual	Fitted	Actual	Fitted
Jun-07	348.9	350.7				
Sep-07	352.8	353.6				
Dec-07	356.8	356.4				
Mar-08	361.9	359.3				
Jun-08	363.4	362.2				
Sep-08	364.5	365.2				
Dec-08	366.5	368.1				
Mar-09	371.8	371.1				
Jun-09	374.8	374.1	374.8	374.4		
Sep-09	376.7	377.2	376.7	377.4		
Dec-09	379.2	380.2	379.2	380.4		
Mar-10	385.2	383.3	385.2	383.4		
Jun-10	387.9	386.4	387.9	386.5		
Sep-10	389.0	389.5	389.0	389.6		
Dec-10	391.6	392.7	391.6	392.7	391.6	392.0
Mar-11	396.2	395.9	396.2	395.8	396.2	395.3
Jun-11	399.2	399.1	399.2	399.0	399.2	398.7
Sep-11	400.9	402.3	400.9	402.1	400.9	402.1
Dec-11	404.6	405.6	404.6	405.3	404.6	405.5
Mar-12	410.0	408.9	410.0	408.6	410.0	409.0
r^2		0.995		0.991		0.978
Annual Change		3.3%		3.2%		3.4%

Note: Fitted columns are generated using exponential regression...(y=exp^(a+bx)).

SERFF Tracking #:

SHEL-128731471

State Tracking #:

Company Tracking #:

03M00212

State: Arkansas

TOI/Sub-TOI: 19.0 Personal Auto/19.0000 Personal Auto Combinations

Product Name: PPA

Project Name/Number: Rooney/

Filing Company:

Shelter Mutual Insurance Company

Superseded Schedule Items

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date	Schedule Item Status	Schedule	Schedule Item Name	Replacement Creation Date	Attached Document(s)
10/17/2012	Filed 11/26/2012	Supporting Document	Explanatory Memorandum and Supporting Documents	10/29/2012	Explanatory Memorandum.pdf (Superseded) Exhibit A - Revenue Chg.pdf (Superseded) Exhibits C thru G.pdf (Superseded)
10/17/2012	Filed 11/26/2012	Supporting Document	APCS-Auto Premium Comparison Survey	11/07/2012	Premium Comparison (APCS).pdf (Superseded) Premium Comparison (APCS).xls (Superseded)
10/17/2012	Filed 11/26/2012	Supporting Document	NAIC loss cost data entry document	10/29/2012	ARRFARF1 Mut 02-2013.pdf (Superseded)

SERFF Tracking #:	SHEL-128731471	State Tracking #:		Company Tracking #:	03M00212
<hr/>					
State:	Arkansas	Filing Company:	Shelter Mutual Insurance Company		
TOI/Sub-TOI:	19.0 Personal Auto/19.0000 Personal Auto Combinations				
Product Name:	PPA				
Project Name/Number:	Rooney/				

Attachment Premium Comparison (APCS).xls is not a PDF document and cannot be reproduced here.

SHELTER MUTUAL INSURANCE COMPANY
PRIVATE PASSENGER AUTOMOBILE
ARKANSAS
EXPLANATORY MEMORANDUM

Synopsis

This filing consists of revised base rates for Liability, Medical Payments, Collision and Comprehensive coverages. Uninsured Motorists Property Damage rates have been revised. Tier factors have been revised. New higher limits of Combined Single Limit Liability, Uninsured Motorists and Underinsured Motorists coverages have been added. Model Year factors have been added. A new Pay-in-Full Discount has been added. Reimbursement for Emergency Road Services coverage has been added to Motorcycles. Coverage Adjustment Factors have replaced rate class factors in the premium determination for motor homes. New deductible limits have been added for House Trailers. The Liability rate for Utility / Camping trailers is now a flat dollar amount for all territories. Comprehensive Cost Symbol factors have been revised for Utility / Camping Trailers. The Premium Determination charts for all vehicle types show all steps rounded to the nearest penny. The base rates for Buses have been revised. Editorial changes have been made.

The overall effect of this filing is expected to be a revenue decrease of 3.0%, or approximately (\$3,621,677) as shown on Exhibit A.

Private Passenger Base Rates

For Private Passenger Liability, Medical Payments, Collision, and Comprehensive coverages, our proposed base rate changes for each coverage were selected based on our indicated statewide needs for each coverage, and the rate effect of the other changes being made in this filing. Please refer to Exhibit C.

Uninsured Motorists Property Damage Rates

Uninsured Motorists Property Damage rates have been increased. Please refer to Exhibit D.

Underwriting Tiers

The tier factor for Medical Payments Tier Code 0700 decreased and the tier factor for Medical Payments Tier Code 3000 increased. The tier factor for Collision Tier Code 0700 decreased. The tier factor for Comprehensive Tier Code 0700 decreased. Please refer to Exhibit E.

Optional Liability Limits

New limits of \$2,000,000, \$3,000,000, \$4,000,000 and \$5,000,000 Combined Single Limit Liability have been added. Please refer to manual page R-4.

Optional Uninsured Motorists Limits

New limits of \$2,000,000, \$3,000,000, \$4,000,000 and \$5,000,000 Uninsured Motorists have been added. Please refer to manual page R-5.

Optional Underinsured Motorists Limits

New limits of \$2,000,000, \$3,000,000, \$4,000,000 and \$5,000,000 Underinsured Motorists have been added. Please refer to manual page R-5.

Model Year Factors

Collision and Comprehensive coverage Model Year factors for 2014 and 2015 have been added. Please refer to manual page R-7.

Pay-In-Full Discount

A new Pay-In-Full Discount has been added for Private Passenger autos, Business Use autos and Full-Use Classic autos. A 10% discount will apply to these policies with a 6 or 12 month policy term and 100% of the term premium is paid at the time of the application or renewal date. Please refer to manual page GR-26. With the addition of this discount, the quarterly installment fees have been removed from the manual pages and will no longer apply to any vehicle type.

Reimbursement for Emergency Road Service

Reimbursement for Emergency Road Service will now apply to Motorcycles. Please refer to manual page R-12.

Coverage Adjustment Factors

Coverage Adjustment Factors have replaced rate class factors in the premium determination for motor homes. Please refer to manual page R-16.

House Trailers – Rate Class Z1

New deductible factors of \$500, \$750, \$1000 and \$2000 have been added for Collision coverage; and \$250, \$500, \$750, \$1000 and \$2000 have been added for Comprehensive coverage. Please refer to manual page R-17.

Utility / Camping Trailers – Rate Class Z2

The rate for Liability has been revised to a flat dollar amount for all territories; and the factors for Collision and Comprehensive are now combined with the rate class factor. The Premium Determination chart has been revised to show these changes. Please refer to manual page R-18.

Utility / Camping Trailers – Cost Symbols

The Utility / Camping Trailer Comprehensive cost symbol factors have increased for symbols 6 and higher. Please refer to Exhibit F. The Collision and Comprehensive cost symbol factors for utility / camping trailers have been moved from manual page R-6 to page R-19.

Premium Determination Charts

The Premium Determination charts for Private Passenger Automobile, Antique and Classic Automobiles, Motorcycle/Snowmobiles, Motor Homes, House Trailers (Class Z1) and Trailers (Class Z2) show all steps are now rounded to the nearest penny.

Bus Base Rates

Liability, Medical Payment, Uninsured Motorists, Underinsured Motorists, Collision and Comprehensive base rates for buses have increased. Please refer to Exhibit G.

Editorial Changes

- 1) General Rules (GR) page changes have been made to incorporate the addition of the Pay-in-Full Discount and the changes to Z2 trailers.
- 2) General Rules (GR) and Rate (R) pages have been renumbered due to the insertion of the Pay-in-Full Discount and the utility / camping trailer cost symbol page.

Exhibits

Information in support of this filing is set forth in the following exhibits:

	<u>Exhibits</u>
Estimated Revenue Change	A
Rate Indications	B
PPA Base Rate Comparison	C
Uninsured Motorists Property Damage Rate Comparison	D
Tier Comparison	E
Utility / Camping Trailer Comprehensive Cost Symbol Factor Comparison	F
Buses Base Rate Comparison	G
Rate Change Histogram	H

Arkansas Mutual PPA Estimated Revenue Change by Coverage

Coverage	Annualized Policy Premium	Base Rate	Tier	Rate Class	Limit	Deductible	Model Year	Merit Table	Cost Symbol	High Perf	Pay-In-Full & Fees	Total % Change	Total \$ Change
Liability	51,484,973	3.3%	0.0%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.7%	-3.4%	-1,727,956
PIP/Med Pay	4,803,890	15.5%	-0.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-7.3%	8.3%	400,904
UM	2,398,955	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.8%	-6.0%	-144,879
UIM	3,889,319	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.1%	-6.1%	-235,467
UMPD	3,988,585	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	8.1%	321,557
Subtotal:	66,565,722	3.7%	0.0%	-0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.3%	-2.1%	-1,385,841
Coll	29,068,558	0.2%	-0.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-6.1%	-6.8%	-1,979,489
Comp	21,875,562	5.7%	-1.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.4%	0.0%	-6.4%	-1.1%	-246,400
Subtotal:	50,944,121	2.6%	-1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	-6.2%	-4.4%	-2,225,888
Total:	117,509,842	3.2%	-0.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	-6.3%	-3.1%	-3,611,729
<u>Supplemental Coverages</u>													
Rental Reimbursement	775,090											0.0%	0
Emergency Roadside Service	806,520											0.0%	0
Accidental Death	1,353,231											0.0%	0
Motorcycles	1,779,684	0.0%	-0.6%	0.0%	0.0%	0.0%	0.0%	0.0%			0.0%	-0.6%	-10,577
Buses	3,465											18.2%	629
Grand Total	122,227,832	3.1%	-0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	-6.0%	-3.0%	-3,621,677

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
BASE RATE COMPARISON**

Exhibit C

BODILY INJURY - PROPERTY DAMAGE

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	229	236	3.1%
3	228	235	3.1%
4	223	237	6.3%
9	222	229	3.2%
10	198	204	3.0%
11	250	265	6.0%
12	199	205	3.0%
18	178	183	2.8%
19	228	235	3.1%
20	248	255	2.8%
21	171	176	2.9%
22	263	271	3.0%
25	250	250	0.0%
26	210	216	2.9%
27	200	206	3.0%
30	212	218	2.8%
31	174	185	6.3%
32	189	189	0.0%
40	222	229	3.2%
41	257	273	6.2%
42	279	287	2.9%

MEDICAL PAYMENTS

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	29	34	17.2%
3	29	34	17.2%
4	32	37	15.6%
9	31	36	16.1%
10	29	34	17.2%
11	30	35	16.7%
12	29	34	17.2%
18	32	37	15.6%
19	33	38	15.2%
20	33	38	15.2%
21	30	35	16.7%
22	34	40	17.6%
25	33	38	15.2%
26	30	35	16.7%
27	34	40	17.6%
30	31	36	16.1%
31	29	34	17.2%
32	30	35	16.7%
40	33	38	15.2%
41	35	41	17.1%
42	37	43	16.2%

COLLISION

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	83	83	0.0%
3	84	84	0.0%
4	79	75	-5.1%
9	91	91	0.0%
10	85	85	0.0%
11	80	80	0.0%
12	74	74	0.0%
18	86	86	0.0%
19	84	84	0.0%
20	84	84	0.0%
21	77	77	0.0%
22	83	87	4.8%
25	89	89	0.0%
26	85	85	0.0%
27	87	87	0.0%
30	78	81	3.8%
31	79	79	0.0%
32	80	80	0.0%
40	78	78	0.0%
41	88	83	-5.7%
42	90	94	4.4%

COMPREHENSIVE

<u>Territory</u>	<u>Current Rate</u>	<u>Proposed Rate</u>	<u>Percent Change</u>
2	77	82	6.5%
3	65	69	6.2%
4	53	56	5.7%
9	83	88	6.0%
10	76	81	6.6%
11	74	78	5.4%
12	62	66	6.5%
18	82	87	6.1%
19	68	72	5.9%
20	60	64	6.7%
21	85	90	5.9%
22	57	60	5.3%
25	67	71	6.0%
26	73	77	5.5%
27	75	80	6.7%
30	72	76	5.6%
31	69	73	5.8%
32	75	80	6.7%
40	46	49	6.5%
41	52	55	5.8%
42	55	58	5.5%

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
UNINSURED MOTORISTS PROPERTY DAMAGE

RATES COMPARISON**

Limit	Current Rate	Proposed Rate	Percent Change
25,000	12	13	8.3%
50,000	14	15	7.1%
100,000	19	20	5.3%
200,000	26	27	3.8%

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
TIER FACTOR COMPARISON**

	<u>Description</u>	<u>Tier Code</u>	<u>Current Factor</u>	<u>Proposed Factor</u>	<u>Percent Change</u>
Liability	Tier 700	700	.72	.72	0.0%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.90	.90	0.0%
	Tier 3000	3000	1.04	1.04	0.0%
	Tier 4000	4000	1.16	1.16	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%
Medical Payments	Tier 700	700	.72	.70	-2.8%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.90	.90	0.0%
	Tier 3000	3000	1.10	1.14	3.6%
	Tier 4000	4000	1.25	1.25	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%
Uninsured Motorists	Tier 700	700	.72	.72	0.0%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.90	.90	0.0%
	Tier 3000	3000	1.10	1.10	0.0%
	Tier 4000	4000	1.25	1.25	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%
Collision	Tier 700	700	.72	.70	-2.8%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.92	.92	0.0%
	Tier 3000	3000	1.12	1.12	0.0%
	Tier 4000	4000	1.25	1.25	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%
Comprehensive	Tier 700	700	.72	.70	-2.8%
	Tier 1000	1000	.78	.78	0.0%
	Tier 2000	2000	.90	.90	0.0%
	Tier 3000	3000	1.10	1.10	0.0%
	Tier 4000	4000	1.25	1.25	0.0%
	Tier 9996	9996	1.04	1.04	0.0%
	Tier 9998	9998	1.00	1.00	0.0%

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
Z2 TRAILER COST SYMBOL FACTOR COMPARISON**

Symbol	Collision		Percent Change	Comprehensive		Percent Change
	CUR	PRO		CUR	PRO	
1	0.25	0.25	0.0%	0.35	0.35	0.0%
2	0.25	0.25	0.0%	0.35	0.35	0.0%
3	0.29	0.29	0.0%	0.40	0.40	0.0%
4	0.38	0.38	0.0%	0.47	0.47	0.0%
5	0.46	0.46	0.0%	0.61	0.61	0.0%
6	0.55	0.55	0.0%	0.83	0.91	9.6%
7	0.62	0.62	0.0%	0.90	0.99	10.0%
8	0.67	0.67	0.0%	1.17	1.29	10.3%
9	0.73	0.73	0.0%	1.31	1.44	9.9%
10	0.79	0.79	0.0%	1.39	1.53	10.1%
11	0.84	0.84	0.0%	1.50	1.65	10.0%
12	0.91	0.91	0.0%	1.57	1.73	10.2%
13	0.93	0.93	0.0%	1.63	1.79	9.8%
14	0.95	0.95	0.0%	1.71	1.88	9.9%
15	0.99	0.99	0.0%	1.75	1.93	10.3%
16	1.03	1.03	0.0%	1.81	1.99	9.9%
17	1.06	1.06	0.0%	1.85	2.04	10.3%
18	1.08	1.08	0.0%	1.88	2.07	10.1%
19	1.10	1.10	0.0%	1.90	2.09	10.0%
20	1.18	1.18	0.0%	1.94	2.13	9.8%
21	1.21	1.21	0.0%	1.96	2.16	10.2%
22	1.24	1.24	0.0%	1.99	2.19	10.1%
23	1.28	1.28	0.0%	2.03	2.23	9.9%
24	1.30	1.30	0.0%	2.09	2.30	10.0%
25	1.33	1.33	0.0%	2.12	2.33	9.9%
26	1.35	1.35	0.0%	2.15	2.37	10.2%
27	1.37	1.37	0.0%	2.20	2.42	10.0%
28	1.39	1.39	0.0%	2.24	2.46	9.8%
29	1.41	1.41	0.0%	2.32	2.55	9.9%
30	1.44	1.44	0.0%	2.40	2.64	10.0%
31	1.47	1.47	0.0%	2.48	2.73	10.1%
32	1.50	1.50	0.0%	2.56	2.82	10.2%
33	1.53	1.53	0.0%	2.64	2.90	9.8%
34	1.56	1.56	0.0%	2.72	2.99	9.9%
35	1.59	1.59	0.0%	2.80	3.08	10.0%
36	1.62	1.62	0.0%	2.88	3.17	10.1%
37	1.65	1.65	0.0%	2.96	3.26	10.1%
38	1.68	1.68	0.0%	3.04	3.34	9.9%
39	1.71	1.71	0.0%	3.12	3.43	9.9%
40	1.74	1.74	0.0%	3.20	3.52	10.0%
41	1.77	1.77	0.0%	3.28	3.61	10.1%
42	1.80	1.80	0.0%	3.36	3.70	10.1%
43	1.83	1.83	0.0%	3.44	3.78	9.9%
44	1.86	1.86	0.0%	3.52	3.87	9.9%
45	1.89	1.89	0.0%	3.60	3.96	10.0%
46	1.92	1.92	0.0%	3.68	4.05	10.1%
47	1.95	1.95	0.0%	3.76	4.14	10.1%

**SHELTER MUTUAL AUTOMOBILE
ARKANSAS
Z2 TRAILER COST SYMBOL FACTOR COMPARISON**

48	1.98	1.98	0.0%	3.84	4.22	9.9%
49	2.01	2.01	0.0%	3.92	4.31	9.9%
50	2.04	2.04	0.0%	4.00	4.40	10.0%
51	2.07	2.07	0.0%	4.08	4.49	10.0%
52	2.10	2.10	0.0%	4.16	4.58	10.1%
53	2.13	2.13	0.0%	4.24	4.66	9.9%
54	2.16	2.16	0.0%	4.32	4.75	10.0%
55	2.19	2.19	0.0%	4.40	4.84	10.0%
56	2.22	2.22	0.0%	4.48	4.93	10.0%
57	2.25	2.25	0.0%	4.56	5.02	10.1%
58	2.28	2.28	0.0%	4.64	5.10	9.9%
59	2.31	2.31	0.0%	4.72	5.19	10.0%
60	2.34	2.34	0.0%	4.80	5.28	10.0%
61	2.37	2.37	0.0%	4.88	5.37	10.0%
62	2.40	2.40	0.0%	4.96	5.46	10.1%
63	2.43	2.43	0.0%	5.04	5.54	9.9%
64	2.46	2.46	0.0%	5.12	5.63	10.0%
65	2.49	2.49	0.0%	5.20	5.72	10.0%
66	2.52	2.52	0.0%	5.28	5.81	10.0%
67	2.55	2.55	0.0%	5.36	5.90	10.1%
68	2.58	2.58	0.0%	5.44	5.98	9.9%
69	2.61	2.61	0.0%	5.52	6.07	10.0%
70	2.64	2.64	0.0%	5.60	6.16	10.0%
71	2.67	2.67	0.0%	5.68	6.25	10.0%
72	2.70	2.70	0.0%	5.76	6.34	10.1%
73	2.73	2.73	0.0%	5.84	6.42	9.9%
74	2.76	2.76	0.0%	5.92	6.51	10.0%
75	2.79	2.79	0.0%	6.00	6.60	10.0%
76	2.82	2.82	0.0%	6.08	6.69	10.0%
77	2.85	2.85	0.0%	6.16	6.78	10.1%
78	2.88	2.88	0.0%	6.24	6.86	9.9%
79	2.91	2.91	0.0%	6.32	6.95	10.0%
80	2.94	2.94	0.0%	6.40	7.04	10.0%
81	2.97	2.97	0.0%	6.48	7.13	10.0%
82	3.00	3.00	0.0%	6.56	7.22	10.1%
83	3.03	3.03	0.0%	6.64	7.30	9.9%
84	3.06	3.06	0.0%	6.72	7.39	10.0%
85	3.09	3.09	0.0%	6.80	7.48	10.0%
86	3.12	3.12	0.0%	6.88	7.57	10.0%
87	3.15	3.15	0.0%	6.96	7.66	10.1%
88	3.18	3.18	0.0%	7.04	7.74	9.9%
89	3.21	3.21	0.0%	7.12	7.83	10.0%
90	3.24	3.24	0.0%	7.20	7.92	10.0%
91	3.27	3.27	0.0%	7.28	8.01	10.0%
92	3.30	3.30	0.0%	7.36	8.10	10.1%
93	3.33	3.33	0.0%	7.44	8.18	9.9%
94	3.36	3.36	0.0%	7.52	8.27	10.0%
95	3.39	3.39	0.0%	7.60	8.36	10.0%

**SHELTER MUTUAL BUSES
ARKANSAS
BASE RATE COMPARISON**

ALL TERRITORIES

BODILY INJURY - PROPERTY DAMAGE

Current Rate	Proposed Rate	Percent Change
49	58	18.4%

MEDICAL PAYMENTS

Current Rate	Proposed Rate	Percent Change
11	13	18.2%

UNINSURED MOTORISTS

Current Rate	Proposed Rate	Percent Change
18	21	16.7%

UNDERINSURED MOTORISTS

Current Rate	Proposed Rate	Percent Change
14	16	14.3%

COLLISION

Current Rate	Proposed Rate	Percent Change
83	99	19.3%

COMPREHENSIVE

Current Rate	Proposed Rate	Percent Change
73	87	19.2%

Private Passenger Auto Premium Comparision Survey Form

FORM APCS - last modified May 2012

NAIC Number: 23388
 Company Name: Shelter Mutual Insurance Company
 Contact Person: Brian Marcks
 Telephone No.: 573-214-4165
 Email Address: bmarcks@shelterinsurance.com
 Effective Date: 2/5/2013

DISCOUNTS OFFERED:

PASSIVE RESTRAINT/AIRBAG * 4/6/8 %
 AUTO/HOMEOWNERS 5/10 %
 GOOD STUDENT 1-25 %
 ANTI-THEFT DEVICE 0 %
 Over 55 Defensive Driver Discount 10 %
 \$250/\$500 Deductible Comp./Coll. %

*Included in 6 month quote.

Assumptions to Use:

- 1 Liability -Minimum \$25,000 per person
- 2 Bodily Injury \$50,000 per accident
\$25,000 per accident
- 3 Property Damage \$100 deductible per accident
- 4 Comprehensive & Collision \$250 deductible per accident
- 5 The insured has elected to accept:
Uninsured motorist property and bodily injury equal to liability coverage
Underinsured bodily injury equal to liability coverage
- 6 Personal Injury Protection of \$5,000 for medical, loss wages according to statute and \$5,000 accidental death
- 7 If male and female rates are different, use the highest of the two

Submit to: Arkansas Insurance Department
 1200 West Third Street
 Little Rock, AR 72201-1904
 Telephone: 501-371-2800

Email as an attachment to insurance.pnc@arkansas.gov
 You may also attach to a SERFF filing or submit on a compact disk

Vehicle	Coverages	Gender	Age	Fayetteville				Trumann				Little Rock				Lake Village				Pine Bluff			
				Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66
2008 4.8L Chevrolet Silverado 1500 "LS" Regular Cab 119"WB	Minimum Liability			509.13	687.10	190.28	158.77	630.86	853.95	231.17	191.67	658.58	891.93	240.48	199.16	469.97	633.42	177.13	148.18	617.45	835.56	226.66	188.04
	Minimum Liability with Comprehensive and Collision			1,309.44	1,784.05	459.11	375.07	1,516.64	2,068.05	528.71	431.07	1,471.84	2,006.63	513.66	418.96	1,433.45	1,954.02	500.77	408.58	1,485.10	2,024.81	518.11	422.54
	100/300/50 Liability with Comprehensive and Collision			1,301.01	1,766.19	467.57	385.19	1,521.01	2,067.73	541.47	444.65	1,486.71	2,020.72	529.95	435.38	1,399.12	1,900.66	500.52	411.71	1,476.66	2,006.95	526.57	432.67
2009 Ford Explorer "XLT" 2WD, 4 door	Minimum Liability			509.13	687.10	190.28	158.77	630.86	853.95	231.17	191.67	658.58	891.93	240.48	199.16	469.97	633.42	177.13	148.18	617.45	835.56	226.66	188.04
	Minimum Liability with Comprehensive and Collision			1,291.31	1,759.20	453.02	370.17	1,503.69	2,050.30	524.36	427.57	1,461.48	1,992.43	510.18	416.16	1,420.50	1,936.27	496.42	405.08	1,464.38	1,996.41	511.15	416.94
	100/300/50 Liability with Comprehensive and Collision			1,285.47	1,744.89	462.35	380.99	1,502.88	2,042.88	535.38	439.75	1,465.99	1,992.32	522.99	429.78	1,388.76	1,886.46	497.04	408.91	1,466.30	1,992.75	523.09	429.87
2010 Honda Odyssey "EX"	Minimum Liability			509.13	687.10	190.28	158.77	630.86	853.95	231.17	191.67	658.58	891.93	240.48	199.16	469.97	633.42	177.13	148.18	617.45	835.56	226.66	188.04
	Minimum Liability with Comprehensive and Collision			1,467.43	2,000.60	512.18	417.77	1,692.76	2,309.45	587.87	478.67	1,635.01	2,230.28	568.47	463.06	1,630.29	2,223.82	566.89	461.78	1,656.04	2,259.11	575.53	468.74
	100/300/50 Liability with Comprehensive and Collision			1,438.28	1,954.34	513.68	422.29	1,679.00	2,284.28	594.54	487.35	1,631.75	2,219.52	578.67	474.58	1,575.24	2,142.06	559.68	459.31	1,632.06	2,219.95	578.77	474.67
2011 Toyota Camry 2.5L 4 door Sedan	Minimum Liability			509.13	687.10	190.28	158.77	630.86	853.95	231.17	191.67	658.58	891.93	240.48	199.16	469.97	633.42	177.13	148.18	617.45	835.56	226.66	188.04
	Minimum Liability with Comprehensive and Collision			1,387.14	1,890.55	485.21	396.07	1,609.88	2,195.85	560.03	456.27	1,562.49	2,130.88	544.11	443.46	1,539.64	2,099.57	536.44	437.28	1,570.57	2,141.96	546.82	445.64
	100/300/50 Liability with Comprehensive and Collision			1,368.35	1,858.49	490.19	403.39	1,601.30	2,177.78	568.44	466.35	1,554.05	2,113.02	552.57	453.58	1,492.36	2,028.46	531.84	436.91	1,554.36	2,113.45	552.67	453.67
2011 Cadillac Seville "CTS" AWD Wag 4 door 3.0L	Minimum Liability			509.13	687.10	190.28	158.77	630.86	853.95	231.17	191.67	658.58	891.93	240.48	199.16	469.97	633.42	177.13	148.18	617.45	835.56	226.66	188.04
	Minimum Liability with Comprehensive and Collision			1,817.08	2,479.85	629.63	512.27	2,091.62	2,856.15	721.85	586.47	1,984.66	2,709.53	685.92	557.56	2,070.59	2,827.32	714.79	580.78	2,029.00	2,770.31	700.81	569.54
	100/300/50 Liability with Comprehensive and Collision			1,751.67	2,383.89	618.95	506.99	2,039.01	2,777.73	715.47	584.65	1,939.96	2,641.97	682.20	557.88	1,968.92	2,681.66	691.92	565.71	1,968.76	2,681.45	691.87	565.67
2010 Hyundai Santa Fe SE 4x2	Minimum Liability			509.13	687.10	190.28	158.77	630.86	853.95	231.17	191.67	658.58	891.93	240.48	199.16	469.97	633.42	177.13	148.18	617.45	835.56	226.66	188.04
	Minimum Liability with Comprehensive and Collision			1,467.43	2,000.60	512.18	417.77	1,692.76	2,309.45	587.87	478.67	1,635.01	2,230.28	568.47	463.06	1,630.29	2,223.82	566.89	461.78	1,656.04	2,259.11	575.53	468.74
	100/300/50 Liability with Comprehensive and Collision			1,438.28	1,954.34	513.68	422.29	1,679.00	2,284.28	594.54	487.35	1,631.75	2,219.52	578.67	474.58	1,575.24	2,142.06	559.68	459.31	1,632.06	2,219.95	578.77	474.67

FORM RF-1 Rate Filing Abstract NAIC LOSS COST DATA ENTRY DOCUMENT

1.	This filing transmittal is part of Company Tracking #	03M00212
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2.	If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/Item Filing Number	N/A
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		Company Name	Company NAIC Number	
3.	A.	Shelter Mutual Insurance Company	B.	23388

		Product Coding Matrix Line of Business (i.e., Type of Insurance)	Product Coding Matrix Line of Business (i.e., Sub-type of Insurance)	
4.	A.	19.1 and 21.1	B.	19.1000 and 21.1000

5.

(A) COVERAGE (See Instructions)	(B) Indicated % Rate Level Change	(C) Requested % Rate Level Change	FOR LOSS COSTS ONLY				
			(D) Expected Loss Ratio	(E) Loss Cost Modification Factor	(F) Selected Loss Cost Multiplier	(G) Expense Constant (If Applicable)	(H) Co. Current Loss Cost Multiplier
BI/PD	-3.4	-3.4					
Medical Payments	8.6	8.3					
UM / UIM	-14.5	-6.0					
Collision	-7.2	-6.8					
Comprehensive	-3.2	-1.1					
TOTAL OVERALL EFFECT	-4.4	-3.0					

6. 5 Year History Rate Change History

Year	Policy Count	% of Change	Effective Date	State Earned Premium (000)	Incurred Losses (000)	State Loss Ratio	Countrywide Loss Ratio
2011	200,806	+4.5	01-26-2011	119,513	75,564	63.2	70.0
2010	199,393	+4.0	12-29-2009	115,052	74,213	64.5	69.4
2009	202,446	-5.4	3-22-2007	109,464	76,964	70.3	71.4
2008	203,130	-6.1	3-28-2005	105,134	75,788	72.1	67.0
2007	196,427	-0.2	11-19-2003	104,375	59,159	56.7	59.8

7.

Expense Constants	Selected Provisions
A. Total Production Expense	15.9 / 15.9
B. General Expense	7.3 / 7.3
C. Taxes, Licenses & Fees	2.9 / 2.9
D. Underwriting Profit & Contingencies	1.4 / 1.4
E. Other (explain)	
F. TOTAL	27.5 / 30.1

8. Apply Loss Cost Factors to Future filings? (Y or N)

9. +22.7 Estimated Maximum Rate Increase for any Insured (%) Territory (if applicable):

10. -81.4 Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable):